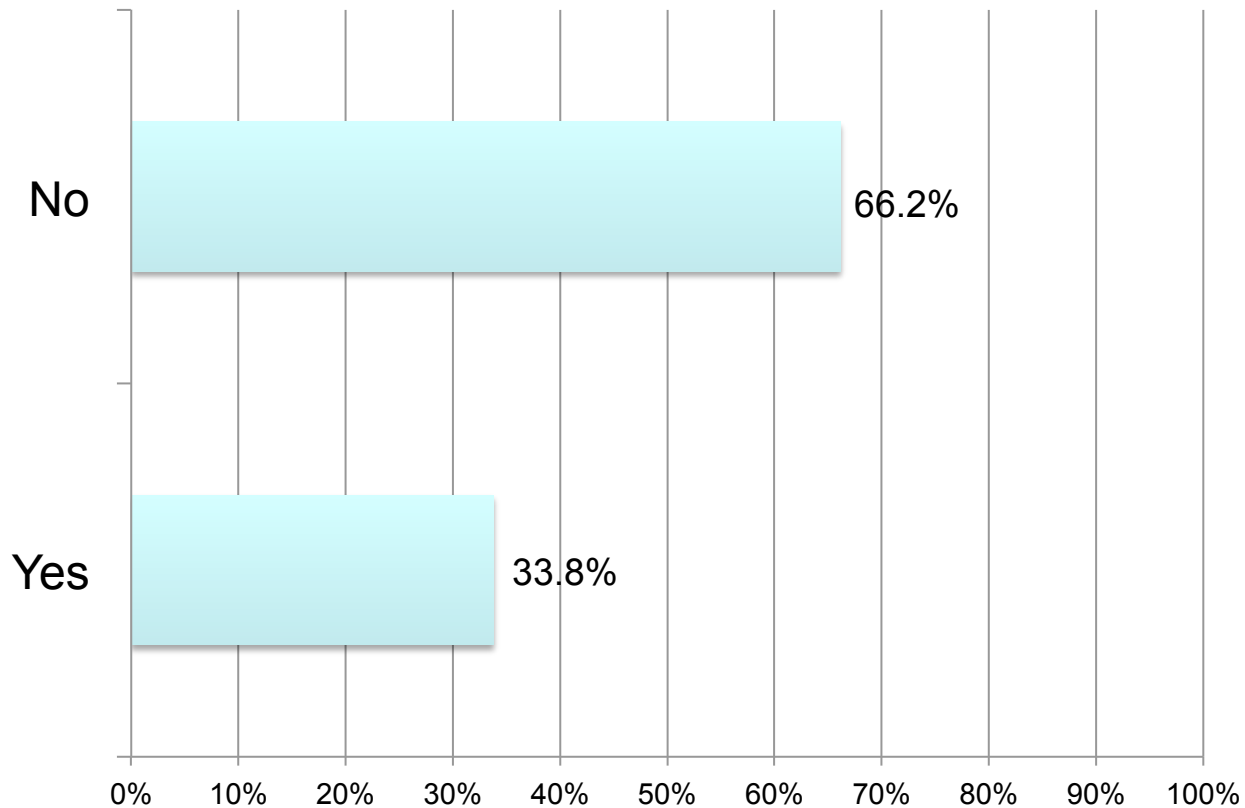


ACC/*The Wall Street Journal* Contract-Attorney Use Survey

Does your company use non-staff contract attorneys? If not, perhaps you have considered employing their services in the past, or have entertained the idea for the future. Regardless, there is little doubt that this practice will continue as law firms and clients seek to lower their costs. As the use of contract attorneys becomes more commonplace, you may have a few questions regarding its implementation. What was the nature of work performed by various contract attorneys? What were the reasons behind organizations employing their services? And, perhaps most importantly, how much were they paid? For answers to these questions and more, ACC is proud to present the results of its survey for *The Wall Street Journal*. Also, to read the entire *WSJ* article, please visit <http://on.wsj.com/kRJMM7>.

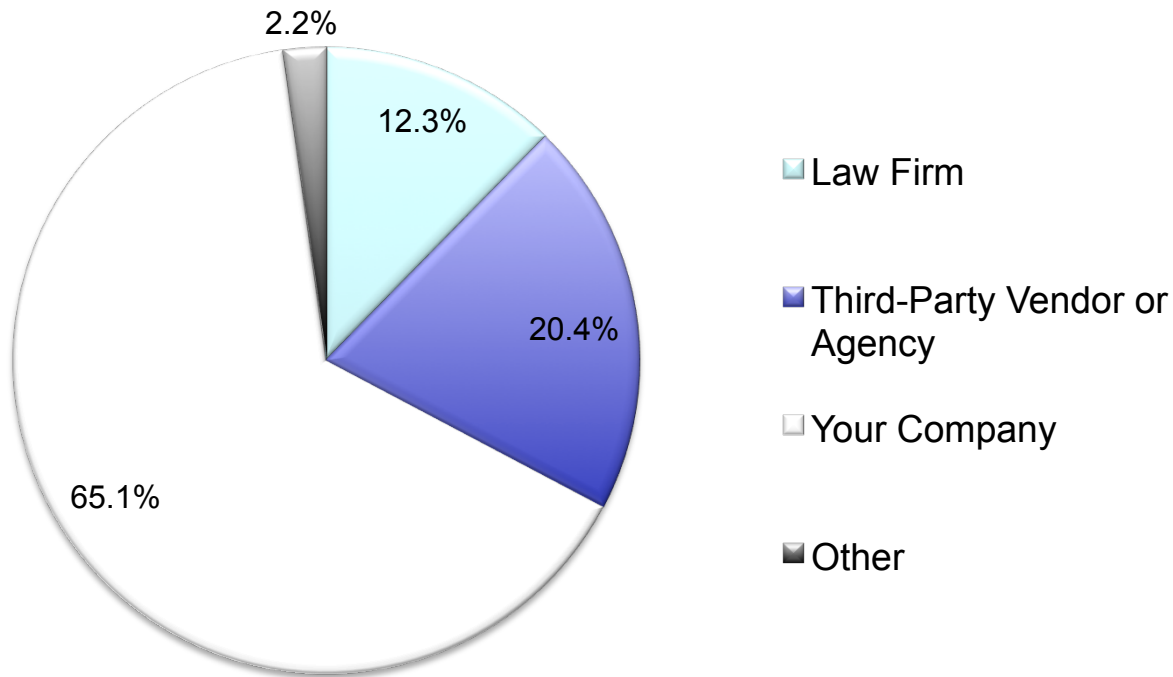
Did your company use non-staff “contract” or “project” attorneys in the previous fiscal year?*



Total Responses: 876

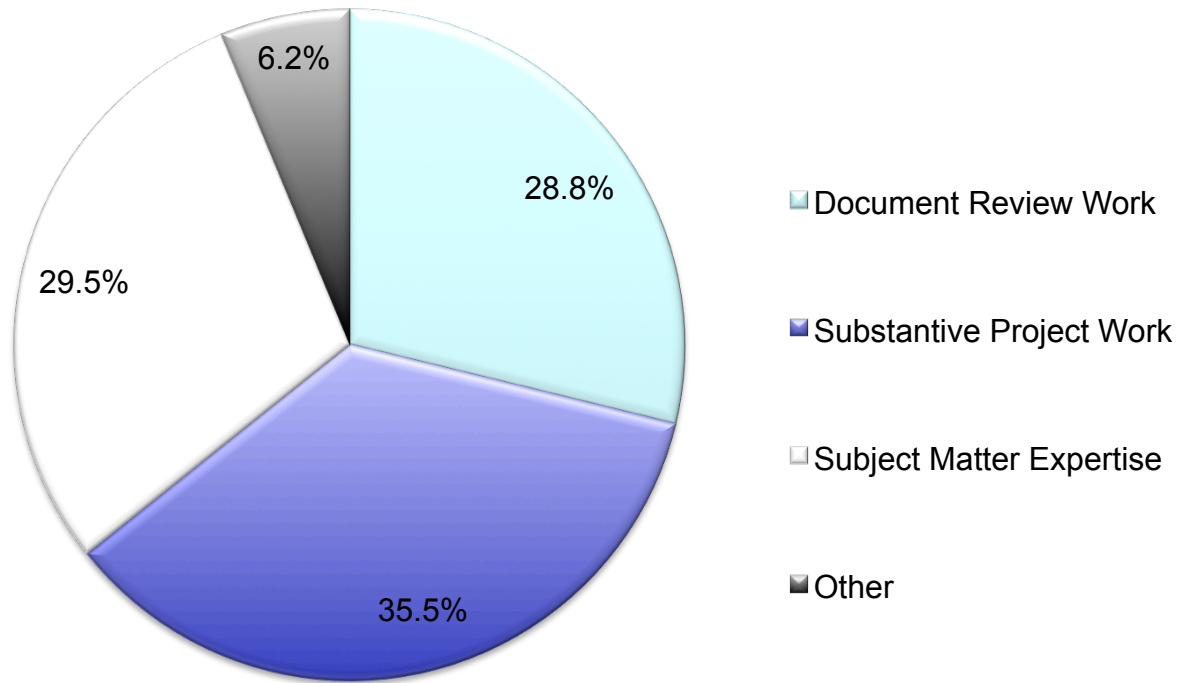
**Including any instances where the company worked with or used contract lawyers at third-party agencies.*

Who hired and recruited the contract attorneys?



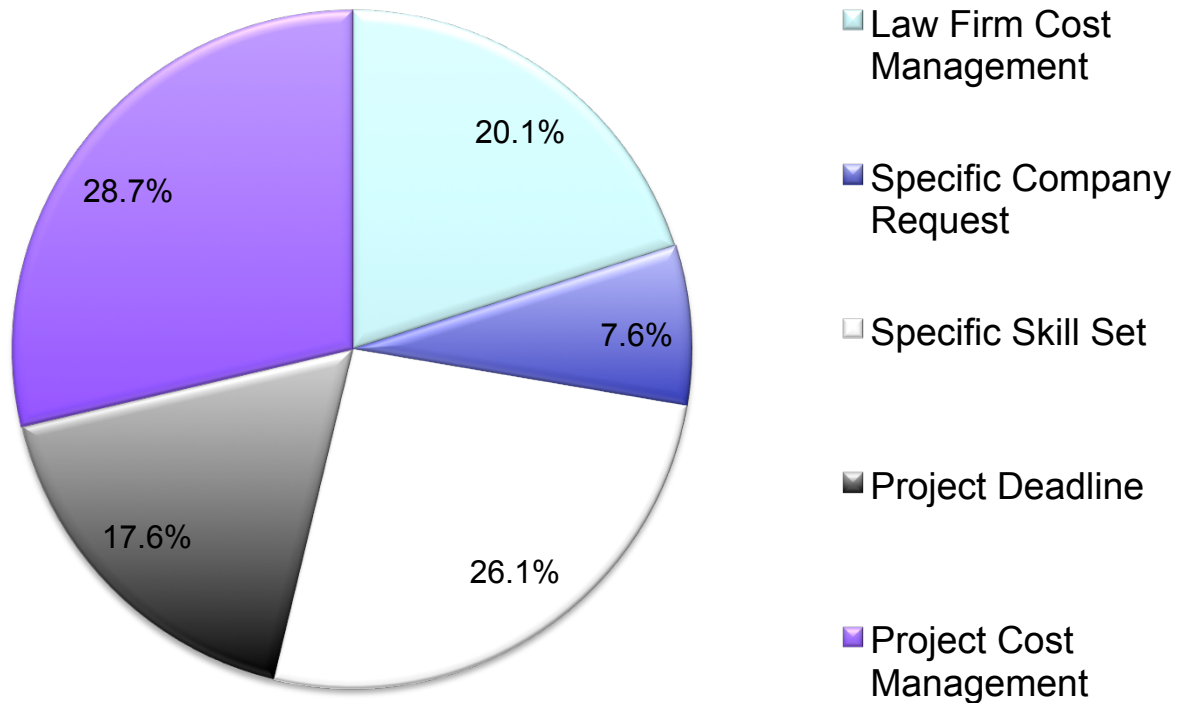
Total Responses: 357

What was the nature of the work the contract attorneys performed?



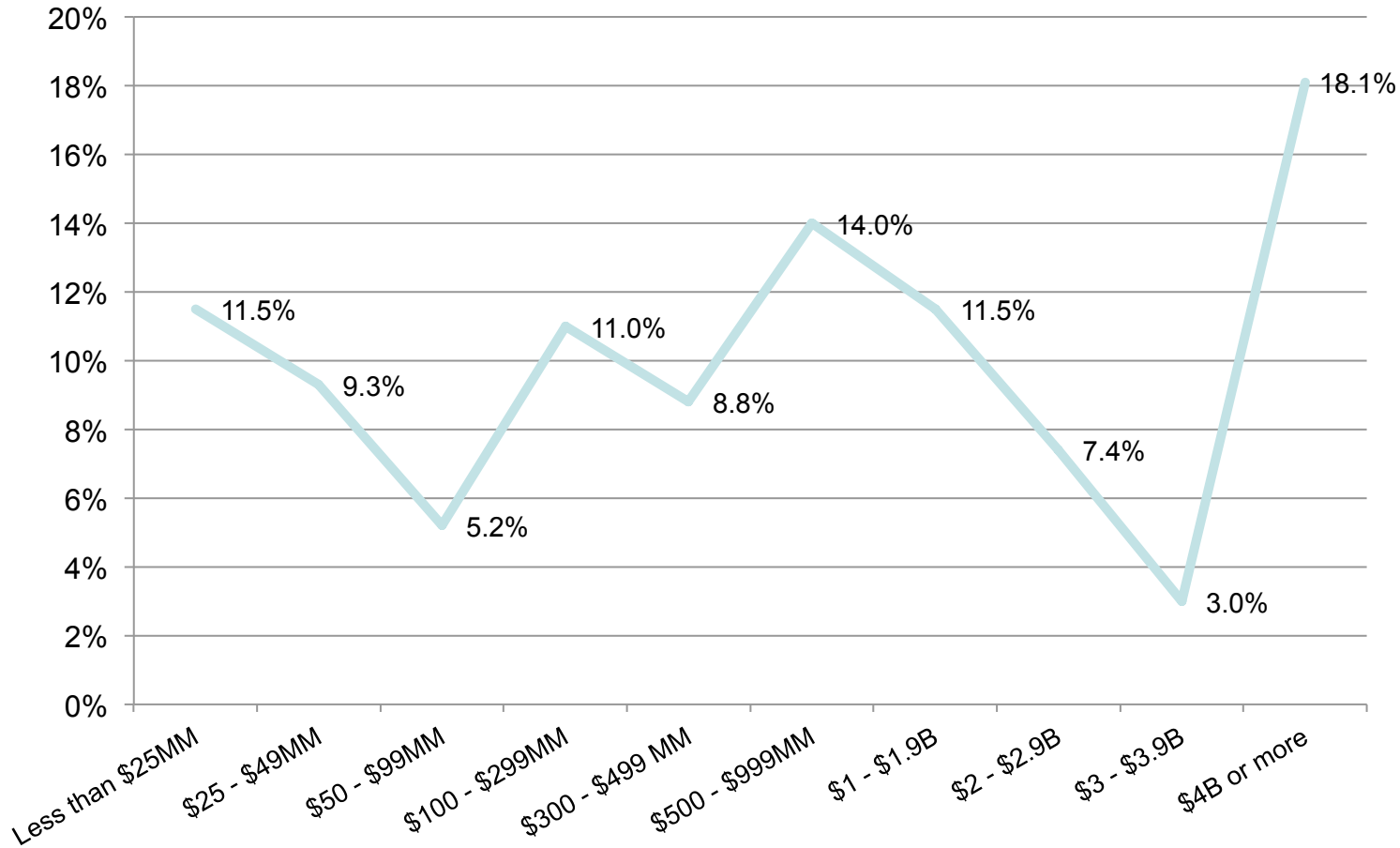
Total Responses: 541

What are the reasons for using contract lawyers?



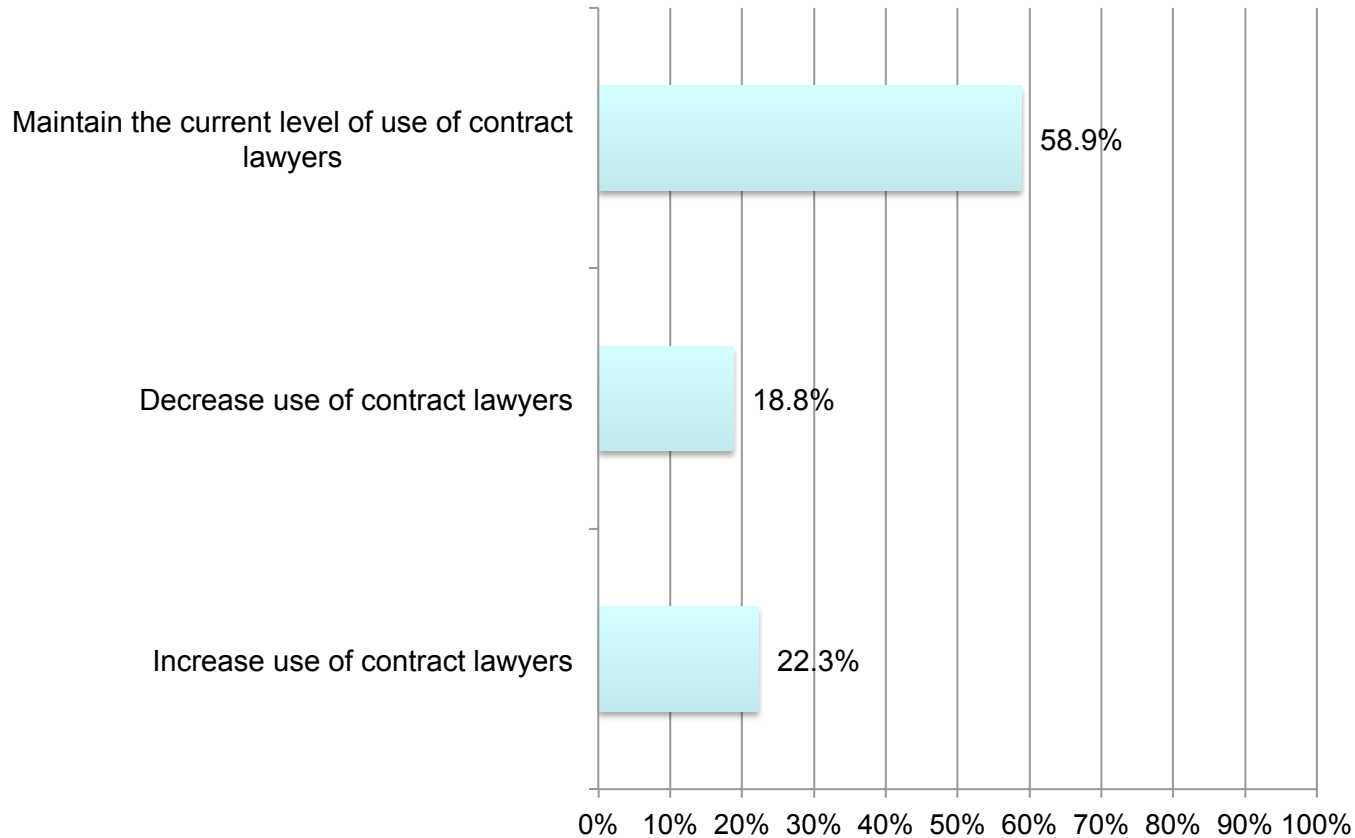
Total Responses: 541

What were your organization's total gross revenues for the last fiscal year, including affiliates and subsidiaries?



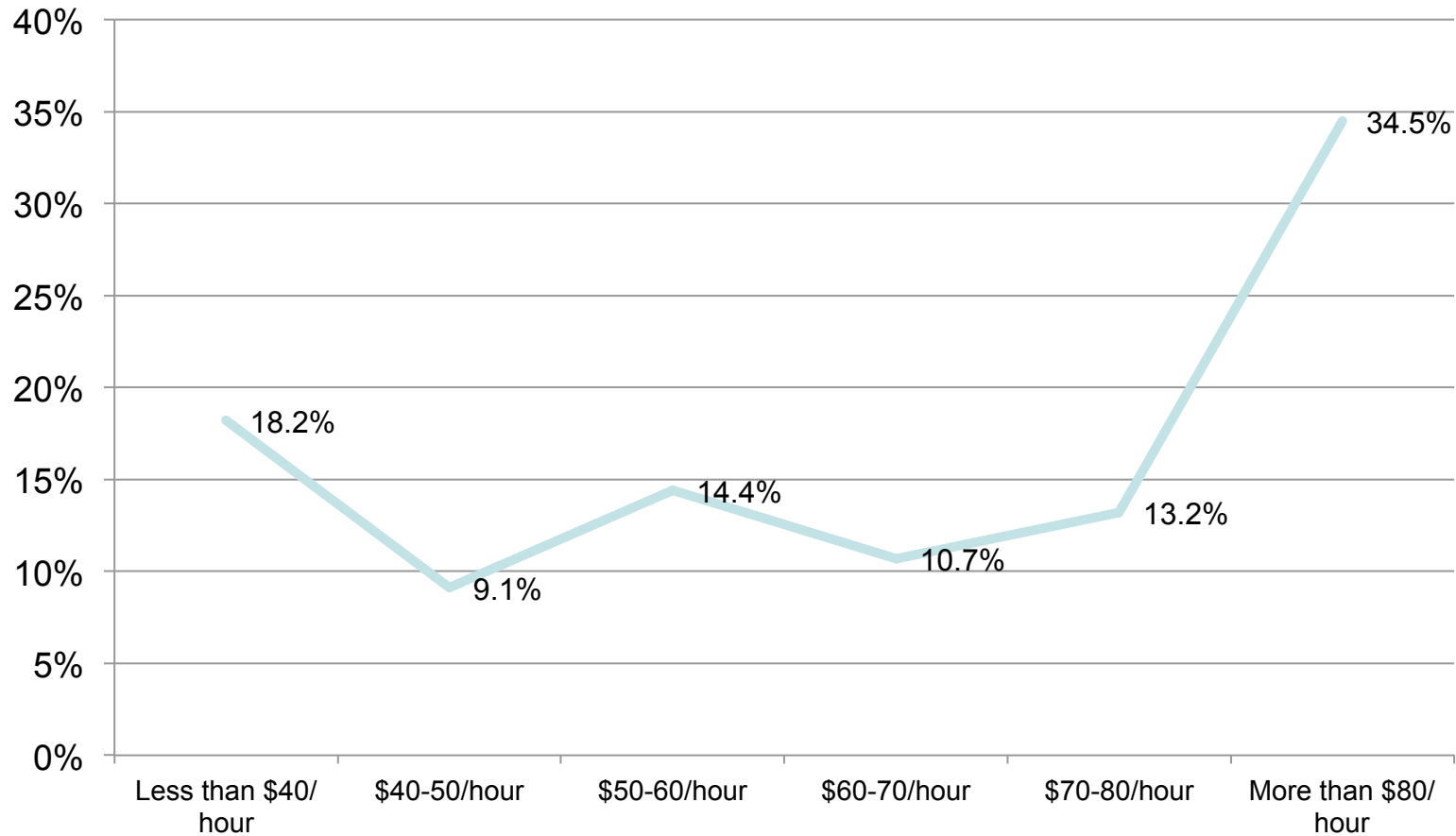
Total Responses: 364

In the next fiscal year, do you expect to:



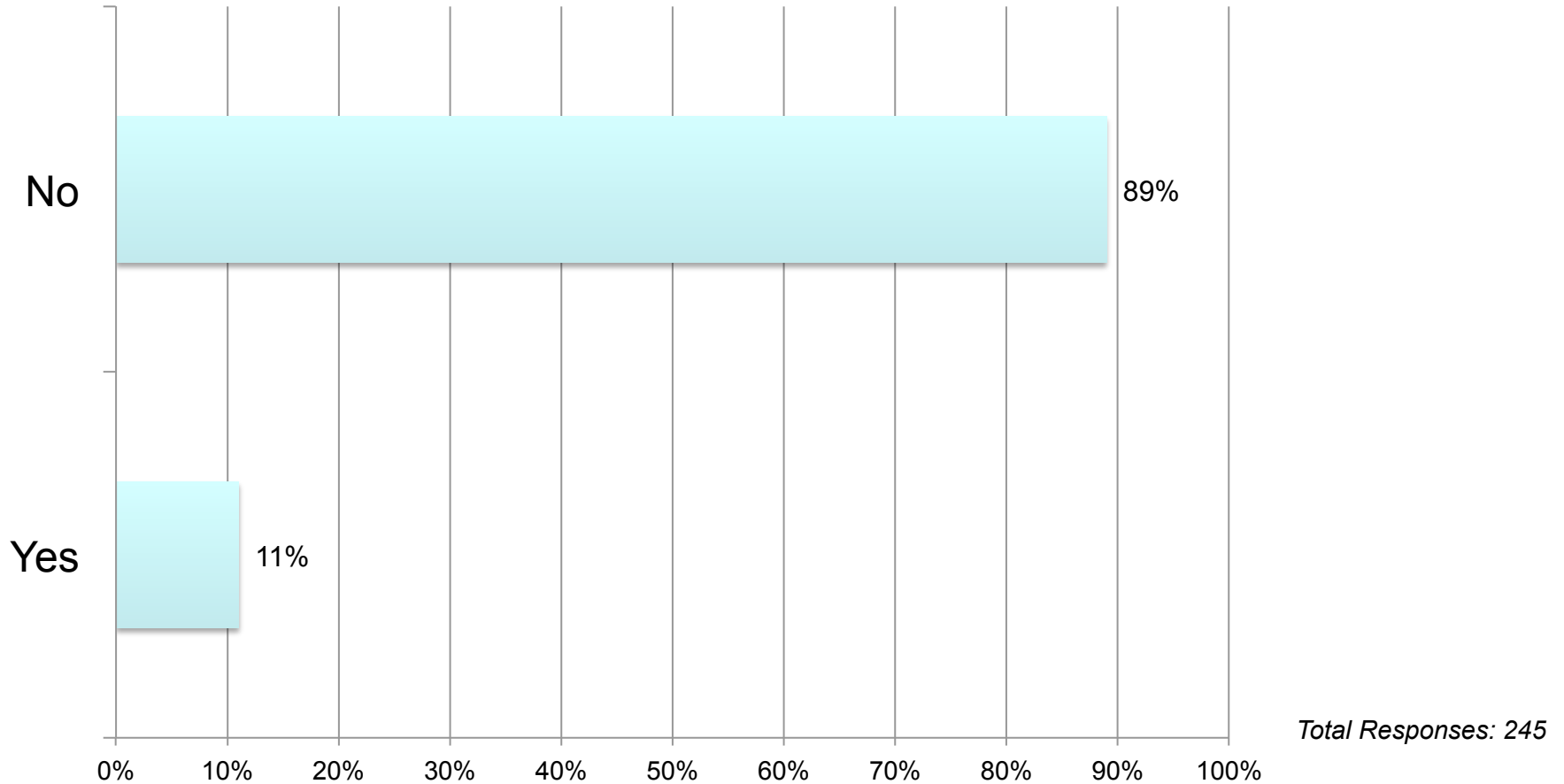
Total Responses: 367

*Typically, your company pays roughly the following hourly rate
for contract attorneys performing document review:*

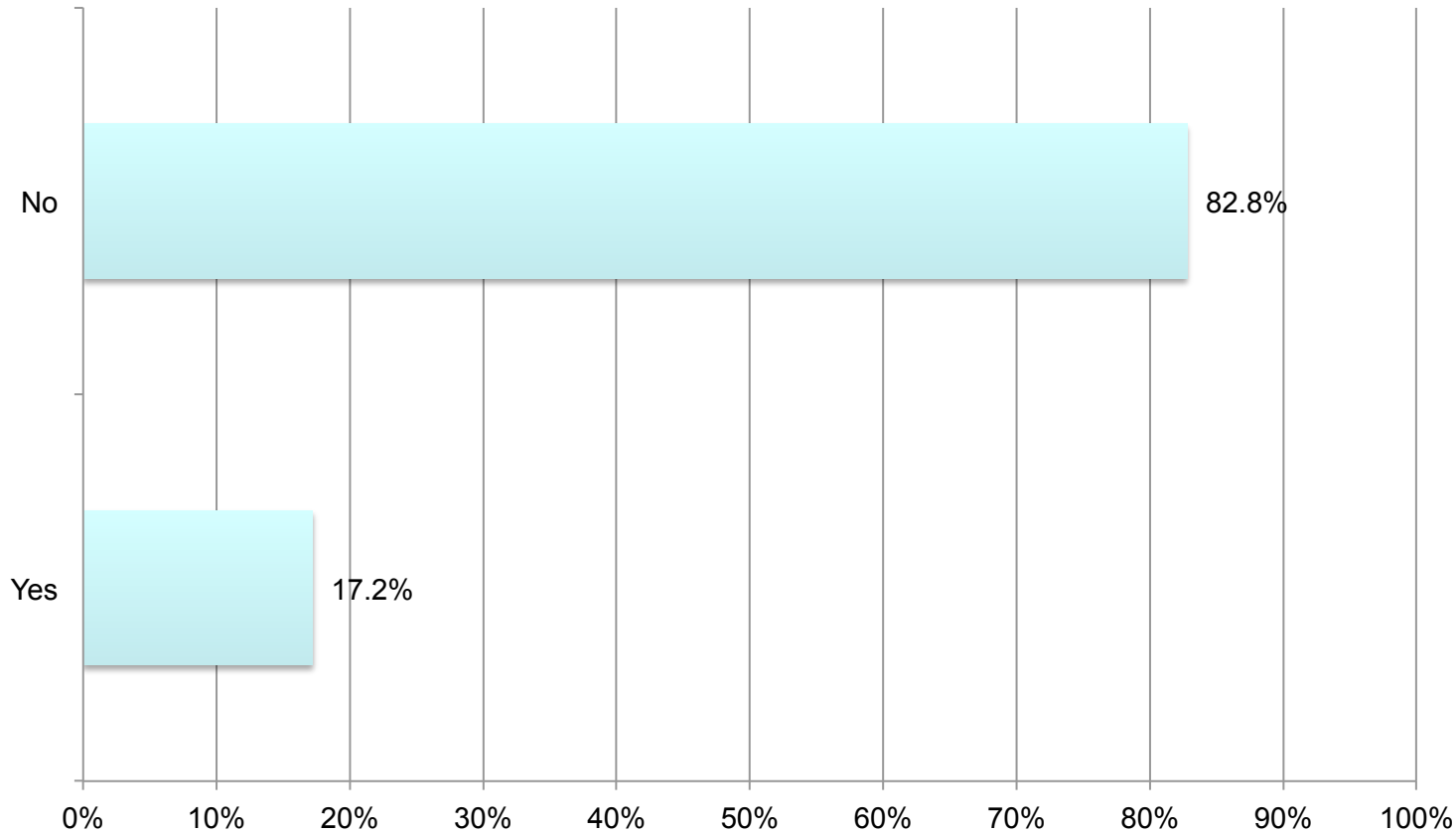


Total Responses: 319

Do you pay time-and-a-half overtime?

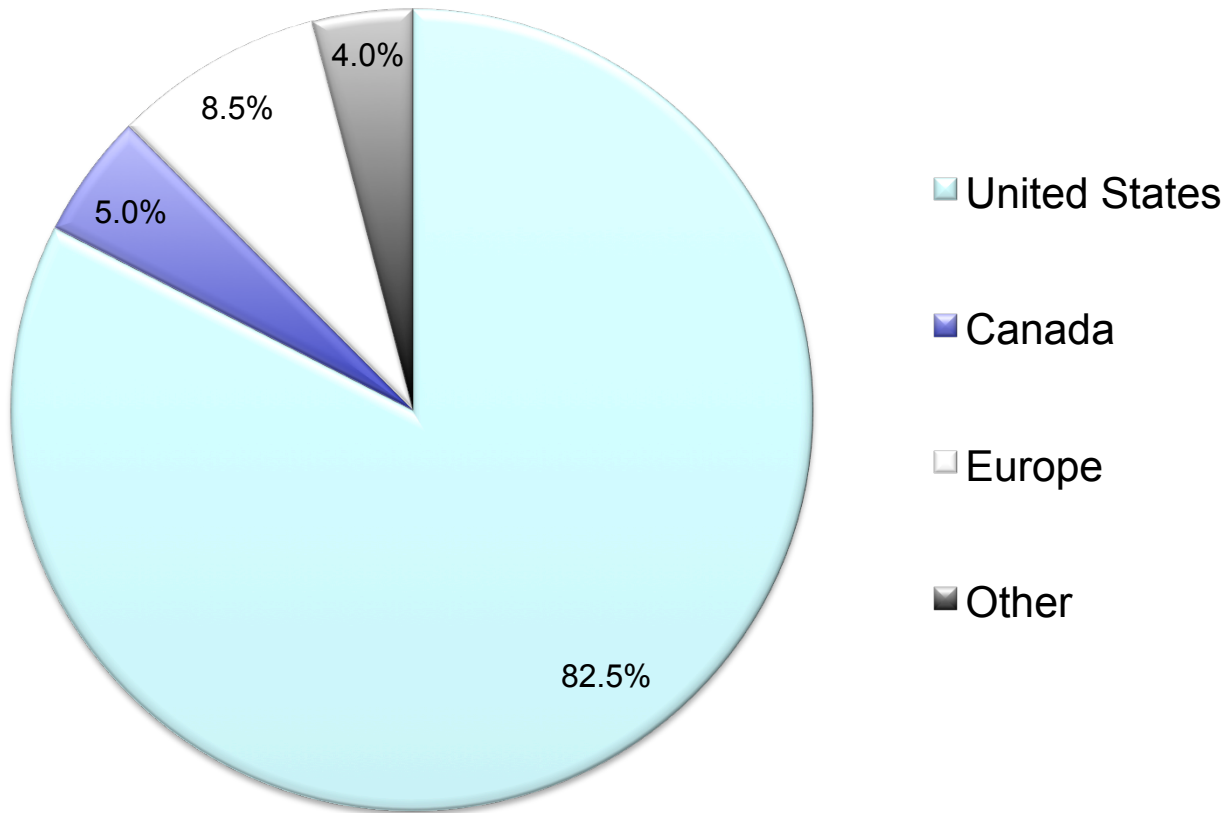


*Are you willing to discuss your company's use of contract attorneys with
The Wall Street Journal for a possible story?*



Total Responses: 319

Where is your company based?



Total Responses: 422