

Squire Sanders Partnering for Worldwide ValueSM Covenant

Our covenant with clients challenges us to continually:

- Understand your business, and add value through client-specific study and information-sharing efforts, promotion and sharing of industry experience and expertise, and formation of client service teams where appropriate;
- Advise you if we do not have the experience or expertise you seek or need, and in such cases either supplement our team or make an appropriate referral;
- Use the most appropriate staffing as identified in discussions with you, including exploring nontraditional staffing;
- Proactively offer alternative fee structures;
- Provide budgets and estimates for the specific engagement and advise you immediately if there may be material changes;
- Continuously work to become more cost-effective in the delivery of our services and those of other vendors utilized on your behalf;
- Understand that you normally seek neither elegance, new law, nor perfection unless those provide value consistent with your objectives in a particular matter;
- Train our attorneys efficiently and effectively without imposing additional and unwarranted costs on you, and bill for the services of attorneys in a manner consistent with their experience and professional development;
- Employ knowledge management and other information-leveraging tools to avoid “reinventing the wheel”; we train our lawyers and other professionals to look first to past work product and encourage efficiency and continuous improvement; and
- Use technology to the mutual benefit of you and us, including electronic billing when requested.