







exterro THE ONLY VENDOR TO BRING IT ALL TOGETHER

PLATFORM FEATURES:



INTEGRATED PLATFORM



PROCESS ORCHESTRATION



ARTIFICIAL INTELLIGENCE



ROBUST DATA INVENTORY



DATA MANAGEMENT



HARDENED SECURITY



COMPREHENSIVE DATA CONNECTORS



OPEN API'S



BUILT FOR:



CORP. GENERAL COUNSEL



LAW FIRMS



GOVERNMENT



CORP. IT/INFO. SECURITY



LEGAL SERVICE PROVIDERS



ENFORCEMENT

exterro Legal GRC Platform



AND E-DISCOVERY

Gartner

COOL VENDOR 2011 **Gartner**

COOL VENDOR 2020



In this webcast our panel will review...

BEST PRACTICES FOR
BUILDING AND
EXECUTING A COMPLIANT
AND DEFENSIBLE BREACH
RESPONSE PLAN

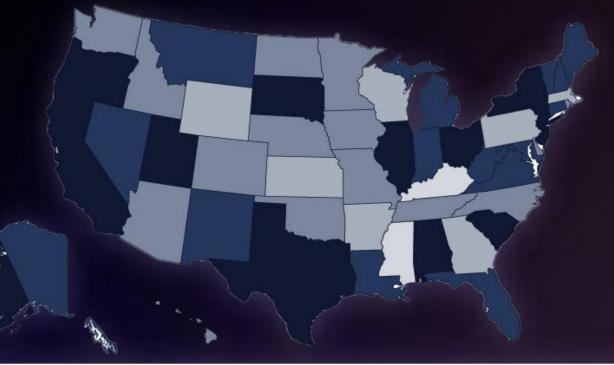
AN OVERVIEW OF DATA BREACH LAWS AND REQUIREMENTS IN THE US THREE STRATEGIES TO LOWER YOUR RISK OF A BREACH



DATA BREACH AND INFO. SEC. LAWS IN THE US



IN STATES, TERRITORIES, AND THE U.S. CAPITAL



| - | 125 | -50 | S | tricter laws | Le | ss strict laws | | | | |
|----------|---------------|-------------|---|---------------|----|----------------|---|--------------|---|---------------------|
| 5 Alab | oama 5 | Texas | 4 | Michigan | 3 | Colorado | 3 | North Dakota | 2 | Kansas |
| 5 Calif | ornia 5 | Utah | 4 | Montana | 3 | Delaware | 3 | Oklahoma | 2 | Massachusetts |
| 5 Illino | ois 4-5 | Alaska | 4 | Nevada | 3 | Hawaii | 3 | Rhode Island | 2 | Pennsylvania |
| 5 New | Jersey 4 | Connecticut | 4 | New Hampshire | 3 | Idaho | 3 | Tennessee | 2 | Wisconsin |
| 5 New | York 4 | Florida | 4 | New Mexico | 3 | Iowa | 3 | Washington | 2 | Wyoming |
| 5 Ohio | 4 | Indiana | 4 | Vermont | 3 | Minnesota | 3 | Guam | 2 | Washington, D.C. |
| 5 Oreg | jon 4 | Louisiana | 4 | Virginia | 3 | Missouri | 3 | Puerto Rico | 2 | U.S. Virgin Islands |
| 5 Sout | th Carolina 4 | Maine | 4 | West Virginia | 3 | Nebraska | 2 | Arkansas | 1 | Kentucky |
| 5 Sout | th Dakota 4 | Maryland | 3 | Arizona | 3 | North Carolina | 2 | Georgia | | Mississippi |

U.S. Law Regarding Data Breaches

- All 50 states have their own, similar breach notification laws.
- These laws apply if the *individual* is a resident of that state.
- Focus is *not* on where the company is located.
- Certain industries are regulated by federal law (finance, healthcare).
- Only apply if certain data elements are exposed e.g., social security number, driver's license number, financial account number, username/password for online account, and sometimes medical/health, insurance, passport number, and biometrics.
- Generally can conduct a risk assessment.

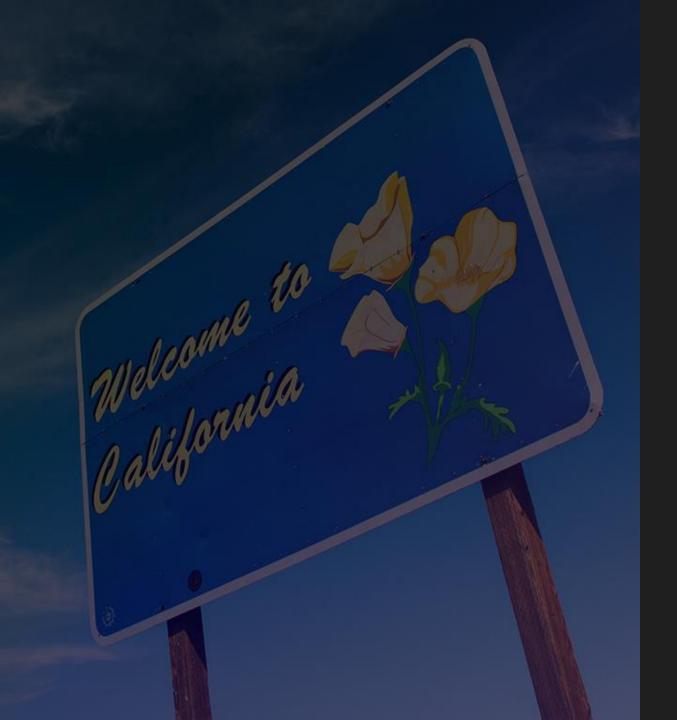
U.S. Law – Owner vs. Licensee or User

- The obligation to notify individuals/regulators belongs to the data owner.
- To whom did the individual entrust their personal information?
- The licensee or user of the data has to notify the owner (should be done right away).
- In practice, the owner looks to the licensee or user to take the lead to notify the individuals.
- Often data security provisions are included in vendor contracts (in some instances, the law requires it).



California Consumer Privacy Act (CCPA): A Litigation Game Changer

- First state to provide for statutory damages from a breach
- \$100-750 per incident no need to prove actual damages (but you can)
- Consumer's nonencrypted or nonredacted personal information is subject to unauthorized access and exfiltration, theft or disclosure as a result of a business's failure to maintain reasonable security procedures



ENFORCEMENT UNDER THE CCPA

What is the CPRA?

California Privacy Rights Act
[Ballot Initiative]

Will go into effect January 2023



Data Privacy Law Comparison

| Components | GDPR (EU Law) | ССРА | CPRA | Components | GDPR (EU Law) | ССРА | CPRA |
|--|------------------|------|------|---|------------------|------|------|
| Right to Know What Information a Business has Collected About You | 8 | 8 | 8 | Storage Limitation: Right to Prevent Companies from Storing Info Longer than Necessary | 8 | 8 | 8 |
| Right to Say No to Sale of Your Info | 8 | 8 | 8 | Data Minimization: Right to Prevent Companies from Collecting More Info than Necessary | 8 | 8 | 8 |
| Right to Delete Your Information | 8 | 8 | 8 | Right to Opt Out of Advertisers Using Precise Geolocation (< than 1/3 mile) | 8 | 8 | 8 |
| Data Security: Businesses Required to Keep Your Info Safe | 8 | 8 | 8 | Ability to Override Privacy in Emergencies (Threat of Injury/ Death to a Consumer) | 8 | 8 | 8 |
| Data Portability: Right to Access Your Information in Portable Format | 8 | 8 | 8 | Provides Transparency around "Profiling" and "Automated Decision Making" | 8 | 8 | 8 |
| Special Protection for Minors | 8 | 8 | 8 | Establishes Dedicated Data Protection Agency to Protect Consumers | 8 | 8 | 8 |
| Requires Easy "Do Not Sell My Info" Button for Consumers | 8 | 8 | 8 | Restrictions on Onward Transfer to Protect Your Personal Information | 8 | 8 | 8 |
| Provides Ability to Browse with No Pop-ups or Sale of Your Information | 8 | 8 | 8 | Requires High Risk Data Processors to Perform Regular Cybersecurity Audits | 8 | 8 | 8 |
| Penalties if Email Plus Password Stolen due to Negligence | 8 | 8 | 8 | Requires High Risk Data Processors to Perform Regular Risk Assessments | 8 | 8 | 8 |
| Right to Restrict Use of Your Sensitive Personal Information | 8 | 8 | 8 | Appoints Chief Auditor with Power to Audit Businesses' Data Practices | 8 | 8 | 8 |
| Right to Correct Your Data | 8 | 2 | 8 | Protects California Privacy Law from being Weakened in Legislature | N/A | 2 | 8 |



New Era in Class Action Litigation

Who Stand to Benefit the Most From New Data Privacy Laws?

LAWYERS



By Elliot Golding and Petrina McDaniel on May 28, 2019

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA SAN FRANCISCO DIVISION



an individual and California resident, on behalf of herself and all others similarly situated,

Plaintiff,

VS.

and

Defendants.

Case No.:

CLASS ACTION COMPLAINT

- 1.) Negligence
- 2.) Declaratory Relief
- 3.) Violation of the California Unfair Competition Law, Business & Professions Code § 17200, et seq.

DEMAND FOR JURY TRIAL

Enforcement & Litigation Actions

VIOLATIONS

\$2,500 TO \$7,000

PER VIOLATION



DATA BREACH

\$100 TO \$750

PER DATA SUBJECT

Understanding Your Requirements

- Breached information must contain PII
- PII must be nonencrypted and nonredacted
- The breach must have been "a result of the business's violation of the duty to implement and maintain reasonable security procedures and practices appropriate to the nature of the information."
- Once notified of breach, organizations have thirty days to cure the violation and provide the consumer with a written statement

Improving the Incident Response Function

- Activate the incident response team
- Identify a project manager
- Set up bridge for regular calls
- Discourage communication in writing
- Limit any writings to facts not speculation
- Outline expectations for confidentiality
- Identify final decision-makers

Improving the Incident Response Function

- Evaluate whether notification is required
 - Regulators
 - Payment card processor if relevant
 - Data owner/controller if required
 - Individuals
 - Employees
 - Law enforcement
 - Insurer



3 STRATEGIES TO COMBAT ENFORCEMENT ACTIONS

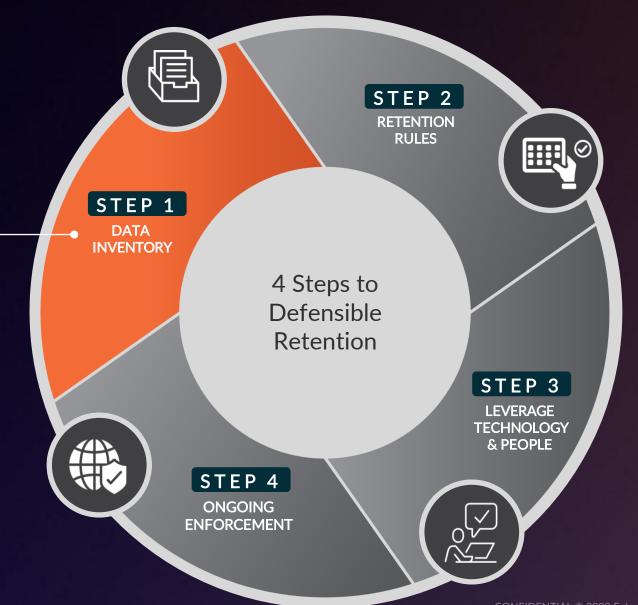
- 1 Know Your Data
- 2 Minimize Your Data
- 3 Consistent Incident Response Process



KNOW YOUR DATA

The Foundation for Defensible Retention & Deletion

- ✓ WHAT DATA YOU HAVE
- ✓ PERSONAL DATA ELEMENTS
- ✓ WHERE IT EXISTS
- ✓ WHO YOU SHARE IT WITH
- ✓ BUSINESS NEEDS
- ✓ RETENTION REGULATIONS



BUSINESS PROCESS

HR - ONBOARDING



Informs Compliance Roadmap

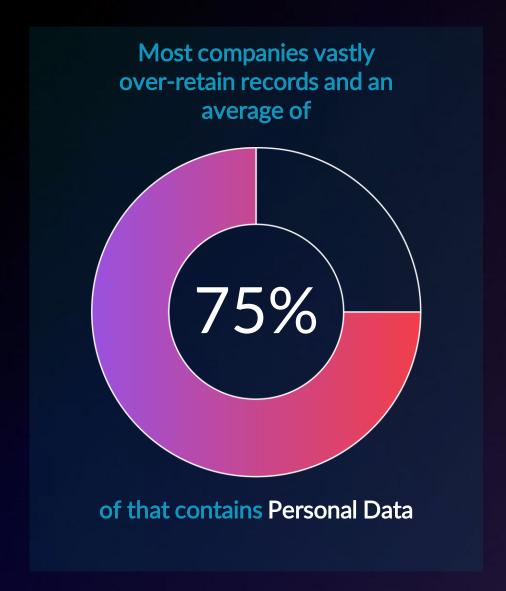


- DSAR Processes
- Vendor Risk Profiling
- Data Retention/Minimization
- Notices & Disclosures
- Privacy Policy
- Employee Privacy Policy
- Incident Response
- Vendor Agreements



MINIMIZE YOUR DATA

Data Privacy





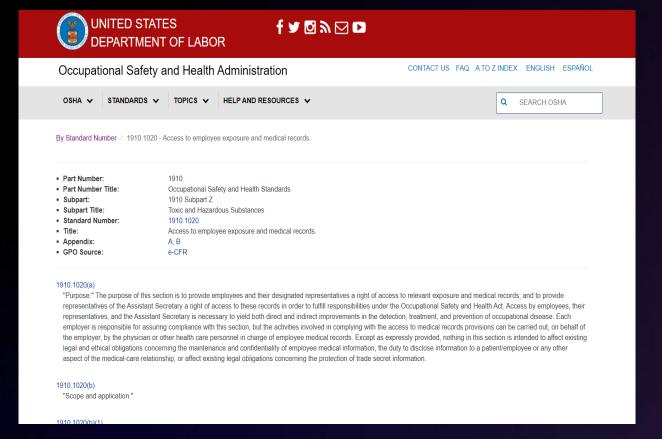


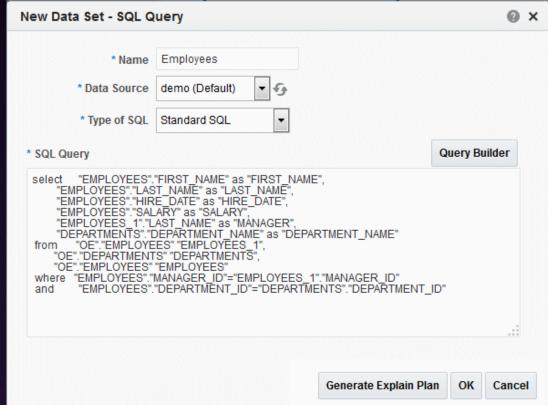
Dispose when bargain for collection has been fulfilled



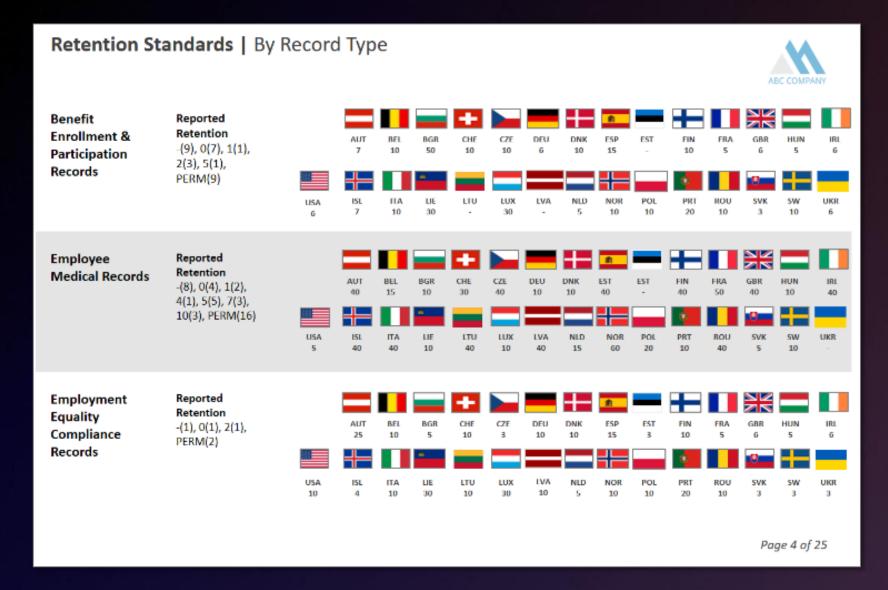
How to go from Regulations...

To Data?





Global Retention Considerations



A Clear Path to Data Minimization

DEVELOP

- ✓ Retention Schedules
- ✓ Scheduling Logic
- Policies
- ✓ Deletion Strategies
- Hold Process

IMPLEMENT

- ✓ Program Training
- ✓ Attestation
- ✓ Email
- File Share
- Structured Data
- ✓ Paper Records

MAINTAIN

- Audit Trail
- ✓ Documentation
- ✓ Policies
- ✓ Program Monitoring
- ✓ Program Updates
- Annual Review





CONSISTENT INCIDENT RESPONSE PROCESS

Creating Consistent and Documented Process



E V I D E N C E C O L L E C T I O N



C O N D I T I O N A L W O R K F L O W S



REGULATORY REQUIREMENTS





Thank You to Our Panelists!



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