

Anchors Away: Charting the Course for In-House Counsel

September 5

Introduction



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Agenda

- 1. Diversity, Equity, & Inclusion
- 2. Debanking
- 3. Recent DOJ Guidance & Priorities
- 4. Crim. Div. Whistleblower Pilot Program
- 5. Tariff Evasion & Trade Crime
- 6. Artificial Intelligence & Workforce Training
- 7. Qui Tams Related to Billing



Diversity, Equity, & Inclusion



Issues in DEI

Companies' DEI programs are likely to face scrutiny

- Executive Orders and DOJ guidance have targeted DEI and affirmative action programs, signaling the area as a top priority.
- DOJ may use FCA and other enforcement mechanisms to carry out the administration's priorities.
- State governments and private parties may also pursue actions against companies' DEI programs.



Issues in DEI

EO 14173 (Jan. 21, 2025)

Revoked EO 11246 (establishing federal affirmative action) and EO 13672 (2014 ban on employment discrimination b/c of gender identity, sexual orientation).

It also prohibits contractors from maintaining DEI programs.





Executive Order 14173

EO 14173 signals increased federal investigations into DEI programs, calling on agencies to identity "nine potential civil compliance investigation of publicly traded corporations."

While provisions of the EO continue to be litigated, DOJ released guidance on July 29, 2025, "for recipients of federal funding regarding unlawful discrimination."



Office of the Attorney General Washington, D. C. 20530

July 29, 2025

MEMORANDUM FOR ALL FEDERAL AGENCIES

FROM: THE ATTORNEY GENERAL

SUBJECT: GUIDANCE FOR RECIPIENTS OF FEDERAL FUNDING

REGARDING UNLAWFUL DISCRIMINATION



DEI as a DOJ Priority

On **February 5, 2025**, AG Bondi released "Ending Illegal DEI and DEIA Discrimination and Preferences," citing *Students for Fair Admissions* and EO 14173.

February 5, 2025

MEMORANDUM FOR ALL DEPARTMENT EMPLOYEES

FROM:

THE ATTORNEY GENERAL

SUBJECT:

ENDING ILLEGAL DEI AND DEIA DISCRIMINATION

AND PREFERENCES

It states DOJ will investigate DEI practices "in the private sector and in educational institutions that receive federal funds."

Office of the Attorney General Washington, D. C. 20530



DEI as a DOJ Civil Division Priority

A June 11, 2025 DOJ Civil AAG Shumate issued guidance naming discriminatory practices as the top priority.

The memo cites EO 14173 and states: "The Civil Division will work with the Civil Rights Division, relators, other whistleblowers, and federal agencies"

Office of the Assistant Attorney General

Washington, DC 20044

June 11, 2025

MEMORANDUM

TO: All Civil Division Employees

FROM: Brett A. Shumate Bl

Assistant Attorney General

BRETT SHUMATE

Digitally signed by BRETT SHUMAT Date: 2025.06.11 12:27:50 -04'00'

SUBJECT: Civil Division Enforcement Priorities

President Trump and Attorney General Bondi have directed the Civil Division to use its enforcement authorities to advance the Administration's policy objectives. This memorandum describes those policy objectives and directs Civil Division attorneys to prioritize investigations and enforcement actions advancing these priorities.

1. Combatting Discriminatory Practices and Policies



DOJ Civil Rights Division ("CRD")



President Trump selected prominent GOP litigator **Harmeet Dhillon** to head the CRD.

Dhillon has made DEI a priority for the Department, sometimes publicly challenging potential violators on X.



DOJ Civil Rights Division

The CRD maintains a webpage for individuals to report "illegal discrimination resulting from diversity, equity, and inclusion programs."



Get help for illegal discrimination resulting from diversity, equity, and inclusion programs.

Report to Civil Rights Division

Illegal discrimination is the denial of equal opportunity to access employment, housing, lending, schooling, public accommodations, or federally funded programs or activities because of protected traits like race, sex, national origin, or religion.

If you believe you may have experienced such discrimination as the result of diversity, equity, and inclusion preferences, mandates, policies, programs, or activities, you can report it to the Civil Rights Division using this reporting portal \square . Or you can report it to one of the agencies listed below:



FCA Enforcement & DEI

EO 14173 allows DOJ and qui tam relators to assert FCA claims related to unlawful DEI practices against federal contractors and grant recipients.

The June 11 Civil Division guidance referenced working w/ "relators" and "whistleblowers" to advance the efforts.





Debanking



Increased Scrutiny of Financial Institutions

On August 7, 2025, President Trump signed an EO targeting "debanking."

The act of "debanking" involves financial institutions limiting access based on perceived political or religious reasons.

Prominent industry examples involve crypto and firearms.





Guaranteeing Fair Banking for All Americans



□ PRESIDENTIAL ACTIONS

GUARANTEEING FAIR BANKING FOR ALL AMERICANS

Executive Orders

August 7, 2025

The EO accuses institutions of participating in "Government-directed surveillance programs targeting persons participating in activities and causes commonly associated with conservatism and the political right."

It orders: "Banking decisions must instead be made on the basis of individualized, objective, and risk-based analyses."



Recent DOJ Activity

In April 2025, ED VA and the CRD joined to form the Eastern District of Virginia Equal Access to Banking Task Force.

The Task Force focused on debanking in VA and encouraged reports of the practice.





Recent DOJ Guidance & Priorities



Recent DOJ Guidance

- Memos released from AG Bondi, AAG Galeotti (CRM), and AAG Shumate (CIV) reflect a shift in DOJ enforcement priorities.
- Consistent with the Administration's public statements, DOJ is moving resources to immigration enforcement, drug cartels, transnational criminal organizations, national security, and unlawful discrimination, among others.
- Recent guidance has also cautioned against "weaponization" of the Justice Department.



AG Bondi Memoranda

Building on President Trump's executive orders, on February 5, 2025, Attorney General Bondi issued 14 memoranda to DOJ employees regarding new policies and priorities.



Office of the Attorney General Washington, D. C. 20530

February 5, 2025

MEMORANDUM FOR ALL DEPARTMENT EMPLOYEES

FROM:

THE ATTORNEY GENERAL

SUBJECT:

RESTORING THE INTEGRITY AND CREDIBILITY OF THE

DEPARTMENT OF JUSTICE

The Department of Justice must take immedi credibility with the public that we are charged with p personnel are ready and willing to faithfully imple President of the United States. These steps are requifollowing his second inauguration, "[I]he prior admengaged in an unprecedented, third-world weapond democratic process." Executive Order, Ending the (Jan. 20, 2025). Thus, "[I]he American people have in a systematic campaign against its perceived politic numerous Federal law enforcement agencies and perceived political opponents in the form of invactions, and other related actions." Id.

The reconciliation and restoration of the Der accomplished through review and accountability. Th but much more work is required. No one who has at has any cause for concern about efforts to root out hand, the Department of Justice will not tolerate abbehavior, or other forms of misconduct.



Office of the Attorney General Washington, D. C. 20530

February 5, 2025

MEMORANDUM FOR ALL DEPARTMENT EMPLOYEES

FROM: THE ATTORNEY GENERAL

SUBJECT: ENDING ILLEGAL DEI AND DEIA DISCRIMINATION

AND PREFERENCES

The Department of Jus ensuring equal protection unde "[e]liminating racial discrimina Inc. v. President & Fellows of President Trump issued Executive Merit-Based Opportunity, 90 F to "diversity, equity, and inclus ("DEIA") "violate the text and sour national unity." Id. at 8633

To fulfill the Nation's p Civil Rights Division will invest mandates, policies, programs, a that receive federal funds.¹



Office of the Attorney General Washington, D. C. 20530

February 5, 2025

MEMORANDUM FOR ALL DEPARTMENT EMPLOYEES

FROM: THE ATTORNEY GENERAL

SUBJECT: GENERAL POLICY REGARDING CHARGING, PLEA NEGOTIATIONS, AND SENTENCING¹

The Department of Justice is the only federal agency with a name that includes a moral imperative: to do justice. Pursuant to that mission, prosecutors are tasked with protecting the public, enforcing the law in a fair and consistent fashion, and conducting themselves in a manner that promotes respect for the legal system and the rule of law. These tasks require the exercise of discretion. However, prosecutorial discretion is bounded by the Constitution, statutes and case law, state and local ethical requirements, and policy decisions set forth by the President. To highlight those boundaries, this memorandum sets forth the Department's general charging, plea bargaining, and sentencing policy, effective immediately.



AG Bondi General Policy Memo

DOJ's enumerated priorities are:

- Immigration Enforcement
- Human Trafficking and Smuggling
- Transnational Organized Crime, Cartels, and Gangs
- Protecting Law Enforcement Personnel

February 5, 2025

MEMORANDUM FOR ALL DEPARTMENT EMPLOYEES

FROM: THE ATTORNEY GENERAL

SUBJECT: GENERAL POLICY REGARDING CHARGING, PLEA

NEGOTIATIONS, AND SENTENCING¹





DOJ CRM White-Collar Priorities

May 12, 2025

MEMORANDUM

TO: All Criminal Division Personnel

FROM: Matthew R. Galeotti

Head of the Criminal Division

SUBJECT: Focus, Fairness, and Efficiency in the Fight Against White-Collar Crime¹

Office of the Attorney General Washington, D. C. 20530 The memo supports DOJ's priorities of enforcement against cartels, human smuggling, fentanyl, and child predators, among others.

The memo cautions: "[O]verbroad and unchecked corporate and white-collar enforcement burdens U.S. businesses and harms U.S. interests"



Civil Division Enforcement

The CIV memo identified five policy areas of focus consistent with the Administration:

- Combatting discrimination
- Ending antisemitism
- Protecting women & children
- Ending sanctuary jurisdictions
- Prioritizing denaturalization

June 11, 2025

MEMORANDUM

TO: All Civil Division Employees

FROM: Brett A. Shumate BR

Assistant Attorney General

BRETT SHUMATE

SUBJECT: Civil Division Enforcement Priorities





Priority Shift in Practice

United States v. Wiederhorn

"Because the conduct alleged in the indictment does not fall within the scope of these criminal prosecution priorities, the government moves to dismiss the indictment." (Citing AG Bondi & AAG Galeotti memos.) UNITED STATES DISTRICT COURT

FOR THE CENTRAL DISTRICT OF CALIFORNIA

UNITED STATES OF AMERICA,

Plaintiff,

V.

ANDREW A. WIEDERHORN, WILLIAM J. AMON, REBECCA D. HERSHINGER, and FAT BRANDS INC.,

Defendants.

No. CR 24-00295-RGK

[PROPOSED] ORDER DISMISSING INDICTMENT WITHOUT PREJUDICE AGAINST ALL DEFENDANTS

[132]



CRM Whistleblower Pilot Program



The Pilot Program

On August 1, 2024, CRM launched the three-year pilot program to incentivize whistleblowers and prosecute corporate crime.

The program also rewarded voluntary self-reporting for companies.





Pilot Program Overview

U.S. Department of Justice

Corporate Whistleblower Awards Pilot Program



The program prioritized whistleblowers in four areas:

- Foreign corruption / bribery
- 2. Financial institutions
- 3. Domestic corporate corruption
- 4. Health care fraud



Updated Guidance

Department of Justice Corporate Whistleblower Awards Pilot Program¹

Issued: August 1, 2024

Revised: May 12, 2025

Revised guidance reflects enforcement priorities of the Administration.

The update broadens health care fraud eligibility and adds areas concerning immigration, tariffs, and drug cartels, among others.



Voluntary Self-Disclosure Policy

9-47.120 - Criminal Division Corporate Enforcement and Voluntary Self-Disclosure Policy

> Office of the Attorney General Washington, D. C. 20530

The Galeotti Memorandum was accompanied by updated guidance to the Criminal Division's "Corporate Enforcement and Voluntary Self-Disclosure Policy."

The policy promises declination in more instances and increases discretion in declining to prosecute.



Tariff Evasion & Trade Crime



Trade as a DOJ CRM Priority

May 12, 2025

MEMORANDUM

TO: All Criminal Division Personnel

FROM: Matthew R. Galeotti

Head of the Criminal Division

SUBJECT: Focus, Fairness, and Efficiency in the Fight Against White-Collar Crime¹

B. Prioritization and Associated Policy Changes

To combat these harms, the Criminal Division will prioritize investigating and prosecuting white-collar crimes in the following high-impact areas:

Trade and customs fraud, including tariff evasion;

AAG Galeotti's May 12 memorandum highlighted trade and tariff crimes as the second-highest CRM white-collar priority.

The memo stated that customs crimes "undermine the Administration's efforts to create jobs and increase investment in the United States."



Recent FCA Activity in Customs Activity

DOJ has announced several FCA settlements based on alleged customs evasion, including:

- \$6.8 million with two subsidiaries of MGI Int'l for misidentification of country of origin.
- \$4.9 million with Grosfillex Inc. for alleged mischaracterization.





Market, Government, & Consumer Fraud Unit





The MGCF is expected to sit within the DOJ CRM and prosecute crimes related to trade and tariffs.

The division is expected to shift experienced Market Integrity and Major Frauds Unit attorneys, among others, to customs and tariff evasion.



Artificial Intelligence & Workforce Training



Administration AI Priorities

On January 23, 2025, the President issued an EO concerning Al, revoking the Biden Administration's EO 14110 (Safe, Secure, and Trustworthy Development and Use of Artificial Intelligence).





Removing Barriers to American Leadership in Artificial Intelligence

President Trump's EO demanded that AI must be "free from ideological bias or engineered social agendas."

It promoted American "global AI dominance" and directed the Executive Branch to develop an AI action plan.

The revoked Biden EO increased government oversight of AI and demanded policies to prevent bias and discrimination in AI.



Qui Tams Related to Billing



FCA & AKS Case Law Developments



Zafirov (M.D. Fla.)

Held *qui tam* provision of the FCA violates the Appointments Clause of Article II of the U.S.

Constitution because whistleblowers are acting as officers of the U.S. without accountability to the President. The case is currently on appeal before the Eleventh Circuit



Regeneron (First Circuit)

First Circuit joins the Sixth and Eighth Circuits in adopting but-for causation standard for establishing FCA falsity "resulting from"

AKS violations

Key Takeaway: But-for causation makes it harder for the government to prove its case and is more favorable for defendants



Pharmaceutical Coalition for Patient Access (Fourth Circuit)

Another circuit concludes corrupt intent is not required for AKS violation

Key Takeaway: Even transfers of value that benefit patients can violate the AKS; a provider does not have to have acted with a bad purpose; makes it easier for the government to push AKS cases



Sorenson (Seventh Circuit)

Reversed an AKS conviction
where evidence was
insufficient to support verdict
because the payments in
question were not made to
physicians or other
decisionmakers in
positions to "leverage
fluid, informal power and
influence" over health
care decisions



Recent Notable Billing-Related FCA Settlements

Company (ies)	Settlement Terms	Issues	Key Allegations
Saad Healthcare (S.D. Ala.; Feb. 21, 2025)	\$3M	Medical Necessity	<u>FCA</u> : Hospice provider submitted claims for 21 hospice patients who were ineligible to receive the Medicare hospice benefit because they were not terminally ill.
Seoul Medical Group Inc. (C.D. Cal.; Mar. 26, 2025)	\$62M	False Diagnosis Codes	<u>FCA</u> : Medicare Advantage provider submitted false diagnosis codes for two spinal conditions, spinal enthesopathy and sacroiliitis, for patients who did not suffer from either of these conditions to increase payments from the Medicaid Advantage program. When questioned about the use of the codes by a Medicare Advantage plan, the provider enlisted an imaging provider to create radiology reports to support the diagnosis.
Walgreens (Apr. 21, 2025)	\$300M and up to \$50M more if the company is sold before 2032 5 Year CIA with HHS-OIG 7 Year MOA with DEA	Sought payments on illegally filled prescriptions	FCA & CSA: National chain pharmacy illegally filled millions of invalid prescriptions for opioids and other controlled substances in violation of the Controlled Substances Act (CSA) and then sought payment for many of those invalid prescriptions by Medicare and other federal health care programs in violation of the False Claims Act (FCA). These unlawful prescriptions included prescriptions for excessive quantities of opioids, opioid prescriptions filled significantly early, and prescriptions for the especially dangerous and abused combination of three drugs known as a "trinity."



Recent Notable Billing-Related FCA Settlements

Company (ies)	Settlement Terms	Issues	Key Allegations
Assertio Therapeutics (D.D.C. May 9, 2025)	\$3.6M	Medical Necessity	<u>FCA</u> : Pharmaceutical company focused marketing for its fentanyl nasal spray (Lazanda) on pain specialists who were high prescribers by placing them on its speakers' bureaus and advisory boards and developing a program to ensure the drug prescriptions would be approved by insurance companies, including Medicare Part D plans. The alleged marketing efforts caused prescribers to write Lazanda prescriptions for beneficiaries who did not have breakthrough cancer pain.
Agendia, Inc., Knoxville Comprehensive Breast Center, PLLC, and Knoxville Dermatopathology Laboratory, LLC (E.D. Tenn. May 21, 2025)	\$3.75M	Kickbacks & Medical Necessity	<u>FCA & AKS</u> : Molecular diagnostics company and two laboratories participated in kickback scheme related to breast cancer lab tests. The diagnostics company caused providers to submit claims for its tests that were not reasonable or medically necessary through standing or automatic orders. The providers were compensated with extravagant dinners, excessive or improper honoraria, gift cards, and payments per referral or monthly flat rate payment arrangements to refer patients to the lab.
NUWAY Alliance (D. Minn. June 26, 2025)	\$18.5M	Kickbacks & Double- billing	FCA & AKS: NUWAY Alliance provided intensive outpatient (IOP) treatment for substance use disorder to thousands of clients. NUWAY compensated Medicaid patients for seeking IOP treatment—which is reimbursable by Medicaid—in violation of the AKS. NUWAY also submitted false claims to Medicaid for IOP services they had not provided as they involved double-billing the same period of time as distinct billable units.



Questions?



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