

### Memo

To: International Legal Affairs Network Leadership

From: Ariel Moyer, Director of Practice Networks

Date: December 4, 2023

Re: 2024 Annual Meeting Call for Programs Data

In anticipation of the 2024 Annual Meeting Call for Programs, below you will find data to aid the International Legal Affairs Network in developing its program submissions. All data provided is representative of activity from October 1, 2021 through September 30, 2023.

### 2021-2023 ANNUAL MEETING INTERNATIONAL LEGAL AFFAIRS SUBMISSION

| Session  | Attendees |
|--|-----------|
| 2023   |           |
| Enforcement Differences Across Regions: How Subjects Change When They Cross Borders  | 105       |
| How to Apply Compliance Standards Globally in a Simplified Manner  | 166       |
| So Many Jurisdictions, So Many IssuesSo Many Solutions: Managing Legal Affairs Globally  | 111       |
| Tips & Tricks for Global IP Development and Ownership  | 126       |
| Global M&A – TUPE laws and other country-specific implications that can be pitfalls for the unwary when acquiring or divesting in multiple countries       | Declined  |
| I Was Named Deputy/Associate General Counsel! Now What?  | Declined  |
| Managing Encounters With Foreign Law: Aiming for Risk, Liability and Cost Reduction - Simplified Global Contracting, Best Practices and Observed Disasters | Declined  |

| What's on the Global Trade Menu Today?   | Declined      |
|--|---------------|
| 2022   |               |
| Revenue Recognition Considerations When Drafting Deal Contracts  | 281 in-person |
|  | 163 virtual   |
| Building a Global Compliance Program   | 280           |
| Data Privacy & Security Update   | 473           |
| Developments in artificial intelligence in non-U.S. jurisdictions.   | Declined      |
| Leading a Global Legal Team – During (and Post) Covid.   | Declined      |
| 2021   |               |
| Multinational and Multidisciplinary Approaches to Innovation in Legal Services: Has Innovation Improved the Delivery of Legal Services?  | 110           |
| Evolving U.SChina trade relations: How multinationals can navigate the conflict between trade restrictions imposed by the U.S. and China's new "Blocking Rules" intended to nullify those restrictions | 201           |
| The Developing Role of the FTC under the Biden Administration  | Declined      |
| Neither GDPR nor CCPA, the other Privacy Laws  | Declined      |
| The latest changes and challenges in international trade – playing to win!   | Declined      |

#### INTERNATIONAL LEGAL AFFAIRS NETWORK SURVEY SUGGESTED TOPICS

- Evolution of formal "whistleblowing" processes globally and how to build a compliant process around WB, also by Oct 2024 ACC conference there should be enough examples from various EU states which have had to enact such policies and processes in 2022-2023
- How to onboard and train internationally based employees
- Constructing contracts for cross-border transactions.
- Import / export issues; us laws re disclosing Chinese ownership / investment in deals; managing privacy regulations OUS
- International Employment Laws and Trends
- Bridging the divide when negotiating international contracts
- Setting Up A U.S. Business Abroad: Legal Framework, Structure, and Considerations
- So you want to go global -a primer on first steps and top ten things to consider from law firms, third party vendors, in-country offices, navigating the laws of the country/region and options for setting up your presence from full blown to a piggy back model.
- Update on data protection, cybersecurity, and cross-border technology usage and transmission. Another is a mock international arbitration.

#### 2020-2022 ILA NETWORK ONLINE EVENT ATTENDANCE NUMBERS

<u>APAC Call</u> (APAC) – Short (15 to 30-minute) presentations on the latest legal trends made on the monthly Network Teleconference calls. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

<u>EMEA Call (EMEA)</u> – One-hour live presentations on the latest legal trends. Available live or on-demand through the ACC Education Archive. CLE/CPD credit available for a fee.

<u>Legal Update (LU)</u> – Short (20 to 45-minute) presentations on the latest legal trends made on the monthly Network Teleconference calls. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

Roundtable Discussion (R) – Thirty-minute to one hour live presentations on the latest legal trends featuring an interactive discussion between two or more industry or topic area experts. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

<u>Webcast (W)</u> – One-hour live presentations on the latest legal trends. Available live or ondemand through the ACC Education Archive. CLE/CPD credit available for a fee.

| Date       | Event Title   | Event<br>Type | Attendees |
|------------|---|---------------|-----------|
| 2022-2023  |   |               |           |
| 11/16/2022 | APAC: The Emperor Has No Clothes – A Discussion on Mental Health in the Workplace                               | APAC          | 13        |
| 11/17/2022 | The Emperor Has No Clothes – A Discussion on Mental Health in the Workplace                                     | LU            | 43        |
| 12/14/2022 | Legal Intricacies in M&A Due Diligence: Employment and Fraud/Corruption   | APAC          | 14        |
| 12/15/2022 | Legal Intricacies in M&A Due Diligence: Employment and Fraud/Corruption   | LU            | 42        |
| 1/27/2023  | A Blessing in Disguise: Why Employers Should Welcome the FCC Non-Compete Ban                                    | LU            | 209       |
| 2/9/2023   | A Primer on Chapter 15, and Planning For Your Customer Filing Chapter 11  | LU            | 41        |
| 2/16/2023  | Working abroad, cross cultural-acclimation and how do you adjust?   | LU            | 18        |
| 3/9/2023   | Expatriated and Seconded Workers  | LU            | 72        |
| 4/19/2023  | Contract Negotiations in Culturally Diverse Situations  | LU            | 53        |
| 5/11/2023  | Generative AI: How to Avoid Infringement and Assert Rights in Output  | LU            | 95        |
| 6/8/2023   | Generative AI: Emerging issues with LLMs like ChatGPT   | LU            | 188       |
| 7/27/2023  | Envisioning Tomorrow: Al's Influence in the Legal Field - A Roundtable Forum                                    | LU            | 72        |
| 7/13/2023  | The Granting of Compulsory Licenses for Patents as an Exception to the Rule                                     | LU            | 29        |
| 8/9/2023   | APAC: The Corporate Transparency Act ("CTA"), 31 U.S.C.S. § 5336  | APAC          | 8         |
| 8/10/2023  | The Corporate Transparency Act ("CTA"), 31 U.S.C.S. § 5336  | LU            | 134       |
| 9/13/2023  | APAC: The Nearshoring Trend in North America: What You Should Know about Manufacturing and Investment in Mexico | APAC          | 9         |
| 9/14/2023  | The Nearshoring Trend in North America: What You Should Know about Manufacturing and Investment in Mexico       | LU            | 30        |
| 1/25/2023  | Transactional Real Estate and Environmental Due Diligence   | W             | 162       |
| 5/4/2023   | Primerus Event in NYC   | NW            | 76        |

| 9/22/2022 Trends and Issues in IP Under the New Normal and IP/Intersection with Tech  9/21/2022 Trends and Issues in IP Under the New Normal and IP/Intersection with Tech  8/11/2022 Nuclear Verdicts: How to Handle the Catastrophe LU 54  6/16/2022 The Intersection of Social Media and Legal Ethics LU 43  5/12/2022 Doing Business in Canada - It's Like the United States LU 75  Only Different  4/14/2022 Brand Protection – Why Should GCs Care? LU 41  4/13/2022 Brand Protection – Why Should GCs Care? APAC 11  3/17/2022 Ethical Obligations of In-House Counsel LU 111  2/10/2022 Guidelines on Simplified International Contract Drafting: LU 47  A High-Level Overview  2/9/2022 Guidelines on Simplified International Contract Drafting: APAC 40  A High-Level Overview  1/13/2022 Essential Anti-Bribery and Corruption Issues for Global APAC 65  Companies  12/9/2021 Human Trafficking and Forced Labor LU 40  11/22/2021 Watch Dog of Foreign Investment in the Balkans LU 11  10/14/2021 New Chinese Regulations on Hong Kong and Implications APAC 19  10/13/2021 New Chinese Regulations on Hong Kong and Implications APAC 19  10/5/2021 Privacy Beyond the GDPR and CCPA W 141 |            |   |      |     |
|--|------------|---|------|-----|
| IP/Intersection with Tech  9/21/2022 Trends and Issues in IP Under the New Normal and IP/Intersection with Tech  8/11/2022 Nuclear Verdicts: How to Handle the Catastrophe LU 54  6/16/2022 The Intersection of Social Media and Legal Ethics LU 43  5/12/2022 Doing Business in Canada - It's Like the United States LU 75  Only Different  4/14/2022 Brand Protection – Why Should GCs Care? LU 41  4/13/2022 Brand Protection – Why Should GCs Care? APAC 11  3/17/2022 Ethical Obligations of In-House Counsel LU 111  2/10/2022 Guidelines on Simplified International Contract Drafting: LU 47  A High-Level Overview  2/9/2022 Guidelines on Simplified International Contract Drafting: APAC 40  A High-Level Overview  1/13/2022 Arbitration vs. Litigation LU 76  1/12/2022 Essential Anti-Bribery and Corruption Issues for Global APAC 65  Companies  12/9/2021 Human Trafficking and Forced Labor LU 40  11/12/2021 Watch Dog of Foreign Investment in the Balkans LU 11  10/14/2021 New Chinese Regulations on Hong Kong and Implications LU 29  on Global Market  |            |   |      |     |
| B/11/2022   Nuclear Verdicts: How to Handle the Catastrophe   LU   54  | 9/22/2022  |   | LU   | 37  |
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| 5/12/2022 Doing Business in Canada - It's Like the United States LU 75 Only Different  4/14/2022 Brand Protection – Why Should GCs Care? LU 41  4/13/2022 Brand Protection – Why Should GCs Care? APAC 11  3/17/2022 Ethical Obligations of In-House Counsel LU 111  2/10/2022 Guidelines on Simplified International Contract Drafting: LU 47 A High-Level Overview  2/9/2022 Guidelines on Simplified International Contract Drafting: APAC 40 A High-Level Overview  1/13/2022 Arbitration vs. Litigation LU 76  1/12/2022 Essential Anti-Bribery and Corruption Issues for Global APAC 65 Companies  12/9/2021 Human Trafficking and Forced Labor LU 40  11/22/2021 Watch Dog of Foreign Investment in the Balkans LU 11  10/14/2021 New Chinese Regulations on Hong Kong and Implications on Global Market  | 8/11/2022  | Nuclear Verdicts: How to Handle the Catastrophe   | LU   | 54  |
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| 3/17/2022 Ethical Obligations of In-House Counsel LU 111  2/10/2022 Guidelines on Simplified International Contract Drafting: LU 47 A High-Level Overview  2/9/2022 Guidelines on Simplified International Contract Drafting: APAC 40 A High-Level Overview  1/13/2022 Arbitration vs. Litigation LU 76  1/12/2022 Essential Anti-Bribery and Corruption Issues for Global APAC 65 Companies  12/9/2021 Human Trafficking and Forced Labor LU 40  11/22/2021 Watch Dog of Foreign Investment in the Balkans LU 11  10/14/2021 New Chinese Regulations on Hong Kong and Implications LU 29 on Global Market  10/13/2021 New Chinese Regulations on Hong Kong and Implications APAC 19   | 4/14/2022  | Brand Protection – Why Should GCs Care?           | LU   | 41  |
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| 10/14/2021 New Chinese Regulations on Hong Kong and Implications LU 29 on Global Market  10/13/2021 New Chinese Regulations on Hong Kong and Implications APAC 19 on Global Market   | 12/9/2021  | Human Trafficking and Forced Labor                | LU   | 40  |
| on Global Market  10/13/2021 New Chinese Regulations on Hong Kong and Implications APAC 19 on Global Market  | 11/22/2021 | Watch Dog of Foreign Investment in the Balkans    | LU   | 11  |
| on Global Market   | 10/14/2021 |   | LU   | 29  |
| 10/5/2021 Privacy Beyond the GDPR and CCPA W 141   | 10/13/2021 |   | APAC | 19  |
|  | 10/5/2021  | Privacy Beyond the GDPR and CCPA                  | W    | 141 |

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|------------|--|------|-----|
| 10/14/2021 | New Chinese Regulations on Hong Kong and Implications on Global Market   | LU   | 29  |
| 10/13/2021 | New Chinese Regulations on Hong Kong and Implications on Global Market   | APAC | 19  |
| 10/5/2021  | Privacy Beyond the GDPR and CCPA   | W    | 141 |
| 9/9/2021   | Global Landscape for Targeted Digital Marketing – Here to Stay, On the Way Out, or Changing Every Day?                                     | LU   | 40  |
| 7/21/2021  | APAC: Doing Business by Region in Light of Ever<br>Changing Covid-19 Restrictions with a Focus on Business<br>Travel (Included Networking) | APAC | 1   |
| 7/15/2021  | Doing Business by Region in Light of Ever Changing<br>Covid-19 Restrictions with a Focus on Business Travel<br>(Included Networking)       | LU   | 29  |
| 6/10/2021  | Practical Tips and Tricks for International Real Estate Acquisitions (Included Networking)   | LU   | 24  |
| 5/13/2021  | International Employment Updates (Included Networking)   | LU   | 28  |
| 5/12/2021  | APAC: International Employment Updates   | APAC | 16  |
| 4/15/2021  | Importing and Exporting Technology via International Distribution Agreements (Included Networking)   | LU   | 48  |
| 3/11/2021  | Enforcement of Foreign Judgements: Turning Paper Into<br>Gold  | LU   | 26  |
| 1/26/2021  | COVID-19 Protocol for Employers – Establishing a Compliant Framework for Vaccines and Testing (Included Networking)                        | LU   | 54  |
| 1/26/2021  | Intellectual Property in Asia and Data Protection: The Latest Updates Tips From Lawyers on the Ground (Included Networking)                | APAC | 26  |
| 12/10/2020 | UN Guiding Principles on Business and Human Rights:<br>Adoption of the Hague Rules for Dispute Resolution                                  | LU   | 17  |
| 11/12/2020 | The Room Where It Happens: Building Relationships in a<br>Digital Age  | LU   | 68  |

**APAC** 

# 2021-2023 POPULAR INTERNATIONAL LEGAL AFFAIRS NETWORK LEGAL RESOURCES

(The resources below include all resources during the period with 50 or more views.)

| Resource Title   | Views |
|--|-------|
| 2023   |       |
| Three Steps Companies Can Take to Protect their Most Valuable          |       |
| Assets (US and Netherlands)  | 152   |
| The Rise of Nearshoring in Mexico and its Real Estate                  |       |
| Considerations   | 164   |
| Ten Ways to Effectively Manage Your Money in Someone Else's Bankruptcy | 31    |
| Top Ten Considerations When Litigating in London                       | 159   |
| Top Ten Considerations Regarding Capital Investment in Brazil          | 79    |
| Top Ten Considerations for Employment Law in Canada                    | 315   |
| Statutory Director or Nominal Director?                                | 173   |
| 2022   |       |
| Resignation as Managing Director of a German GmbH                      | 110   |
| Employees' Rights to Claim Against the Employer for Novel              |       |
| <u>Coronavirus Infection</u>   | 101   |
| The Parent Company's Right to Issue Instructions                       | 51    |
| What Should A Termination Agreement Contain?                           | 168   |
| Why is it Dangerous to Exclude Arbitration as an Option?               | 50    |
| Proper Due Diligence Investigations                                    | 76    |

# 2021-2023 POPULAR INTERNATIONAL LEGAL AFFAIRS NETWORK EGROUP DISCUSSION TOPICS

(The topics below include all substantive eGroup discussions during the period with 3 or more replies.)

| Date | Subject |
|------|---------|
| 2023 |         |

| 10/18/2022 | Do all US customers require their suppliers' employees to personally sign 75 pages of company policy?                         |  |
|------------|---|--|
| 9/11/2023  | Litigation in India   |  |
| 1/12/2023  | Employer of Record vendors  |  |
| 5/9/2022   | referral for German attorney  |  |
| 3/31/2022  | Does anyone know of a reasonably priced but capable lawyer or law firm to do contract review in Thailand and the Philippines? |  |
| 3/22/2022  | Still Looking for an answer. US Company offer letters to foreign EE working in a foreign country                              |  |
| 11/12/2021 | Need employment counsel referral  |  |
| 8/26/2021  | Anti-Bribery Policy   |  |
| 8/10/2021  | Starting business in China-any Guidelines?  |  |
| 6/7/2021   | 'Anti-Social Forces" Clause?  |  |
| 5/4/2021   | Experience using Employer of Record ("GEO") for non-US employment?  |  |
| 4/19/2021  | Use of Professional Employer Organization for International Employees   |  |
| 3/20/2021  | Advice on Entering a Foreign Jurisdiction   |  |
| 10/27/2020 | Import / export in Agro business  |  |

### **IMPORTANT DATES**

| Item  | Date                                |
|---|-------------------------------------|
| Networks Programming Orientation Call Register Here | Wed., Dec. 6, 2023   1:00 – 2:00 ET |
| Program Submission Deadlines                        | Mon., Jan. 29, 2024                 |
| Program Selection Notifications Sent                | Fri., March 15, 2024                |
| Program Organizer Submission Deadline*              | Fri., March 29, 2024                |
| Speaker Submission Deadline**                       | Fri., May 17, 2024                  |
| Course Material Submission Deadline                 | Fri., Aug. 9, 2024                  |

<sup>\*</sup>ACC confirms program organizer and speaker submissions on a rolling basis

<sup>\*\*</sup> Additional speaker selection rules and guidelines will be provided following program selection, ACC reserves the right to decline speakers if they do not meet these criteria.