# Get Ready for NEW US Privacy Laws - Tools and Tips to Help

PRESENTED BY:



exterro



GOODWIN





## Tonight's Agenda

6:00 – 6:30 | Check-In & Networking

6:30 – 7:30 | Data Privacy Session

7:30 – 9:00 | Networking

## Agenda

- 1. Introductions
- 2. US Privacy Trends
- 3. Tools & Tips for Compliance
- 4. Q&A

### Introductions



Robert Fowler, CIPP/US

Director of Strategic Partnerships

Exterro



Kelley Walsh Associate General Counsel New Balance



Omer Tene
Partner
Goodwin Procter LLP

## THE **ONLY** PLATFORM TO BRING IT ALL TOGETHER



## About the 2023 ACC Chief Legal Officers Survey

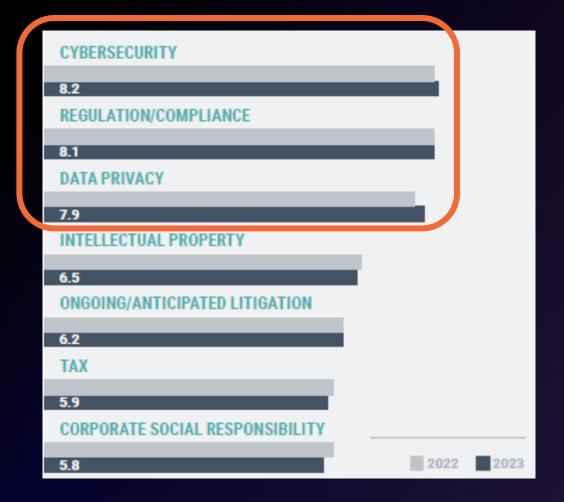
Created in collaboration with exterro

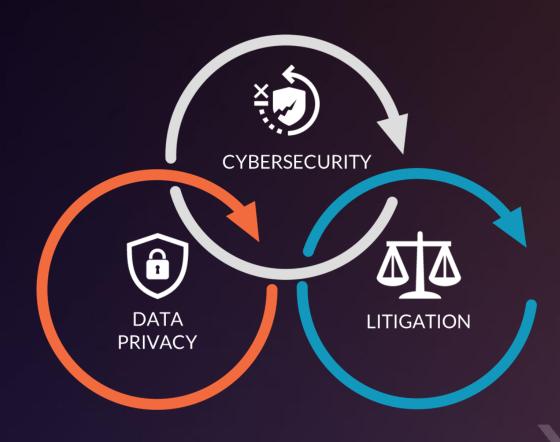
- 892 CLO/GC Participants
  - Across 20 Industries
  - 35 Countries



#### Most Important Issues to CLOs Surround Data

CLOs rate Cybersecurity, Regulatory Compliance, and Data Privacy as the top three issues based on a scale of 1 to 10 with 10 being very high importance.



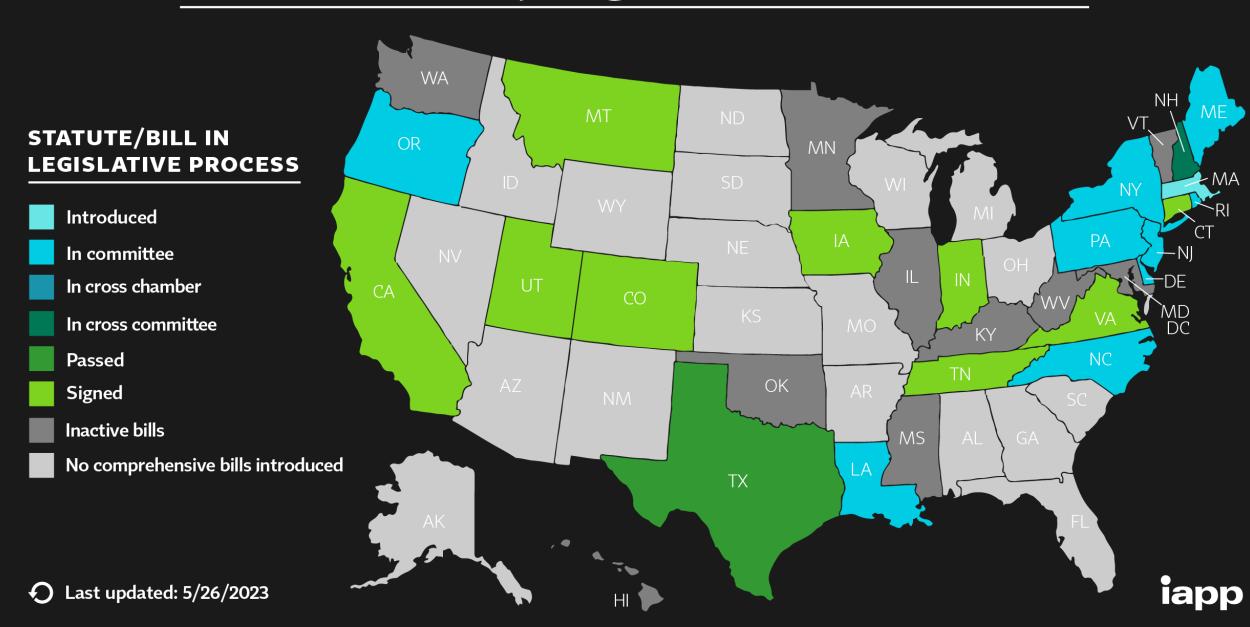


# State Privacy: Today and Future State

## Global Expansion of Privacy Laws



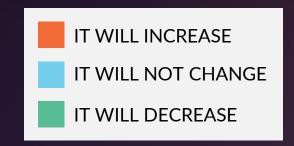
## **US State Privacy Legislation Tracker 2023**



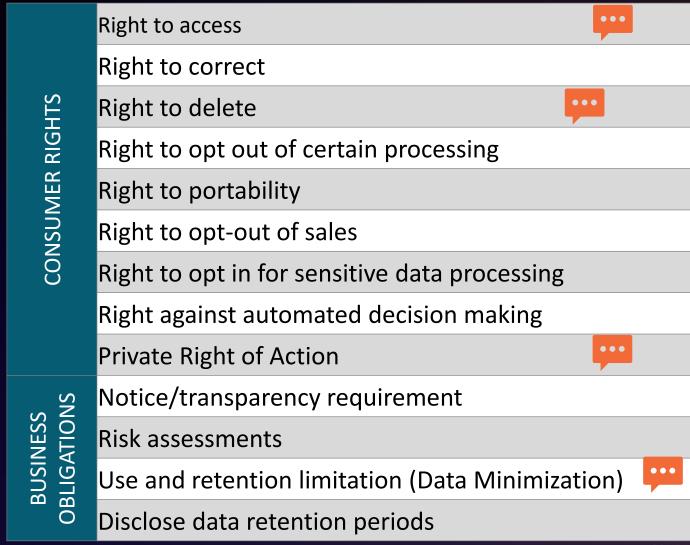
### **CLOs Expect Enforcement to Increase**

How do you anticipate the volume of privacy regulatory enforcement in your industry changing in the next 12 months?





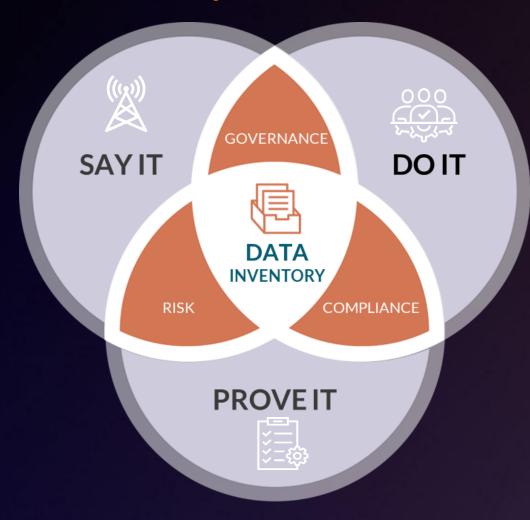
## Consumer Rights & Business Obligations



# Tools & Tips for Compliance

### The Compliance Trifecta

Make clear and transparent statements about your organization's privacy policies and practices.



Implement & follow through on the privacy promises made in your policies and notices.

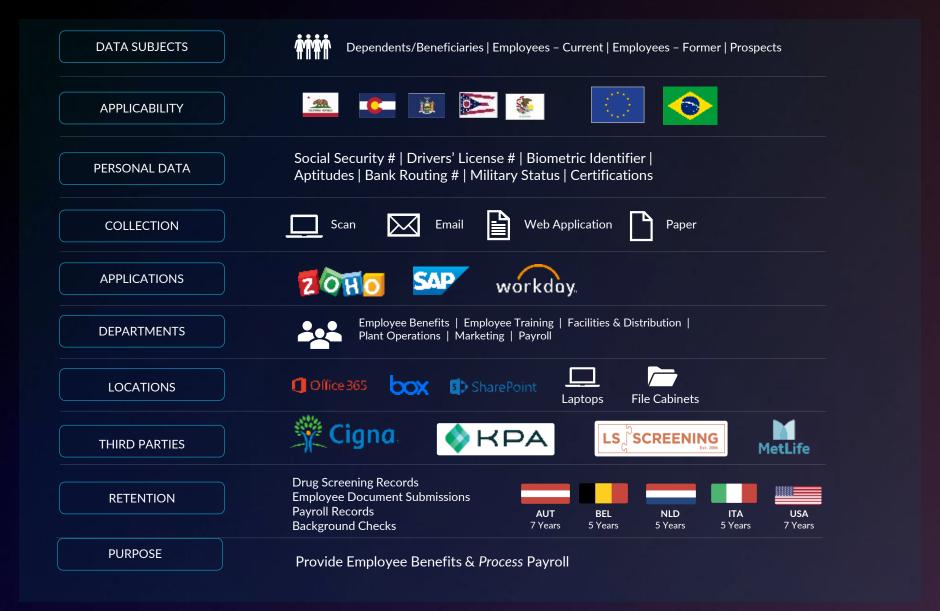
Be ready and able to demonstrate compliance and accountability.

## Know Your Data

## Essentials of Mitigating Data Risks



#### Business Process: Human Resources | Employee Onboarding



## Over-Retaining Personal Data is a Liability!

#### **KEY RISKS:**

- Data Breach
- Ransomware Attack
- Enforcement Action
- Litigation
- Class Action
- Consumer Requests



## Example of Data Retention & Remediation Approach



Data Inventory

Developed in 45 to 60 days

- Record Type Standards
- **Applications**
- **Data Sources**
- Media Types
- Locations
- **3rd Parties**
- Offline & Paper
- **Business Needs**

exterro

Retention Libraries





Linked to

**INDUSTRY BEST PRACTICES** 



Finalize Retention Schedule



Set Policies & Safe Standards

By Business Function

Finance & Accounting

**Human Resources** 

**Quality Control** 

By Repository

**Applications** 

Oracle DBs

**SQL DBs** 



Data Discovery

Prioritize & Scan Data Repositories



Confluence

Apply

**Policies** 

The







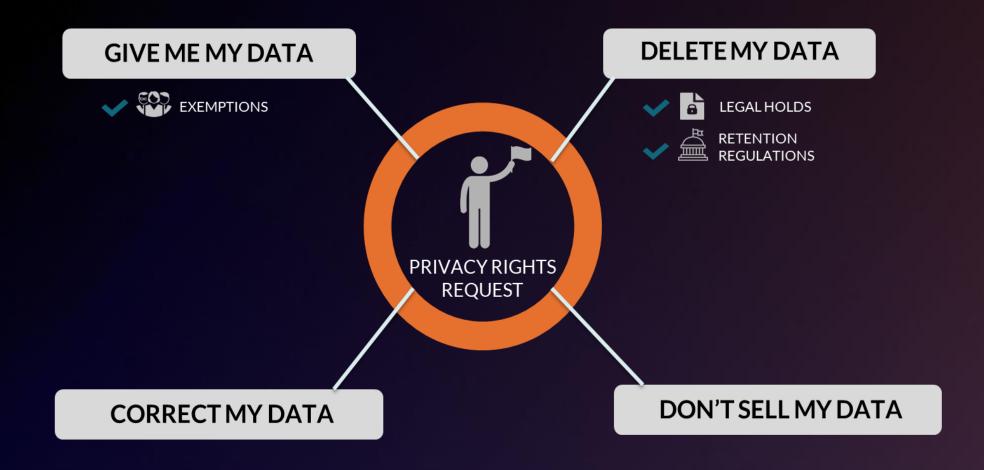






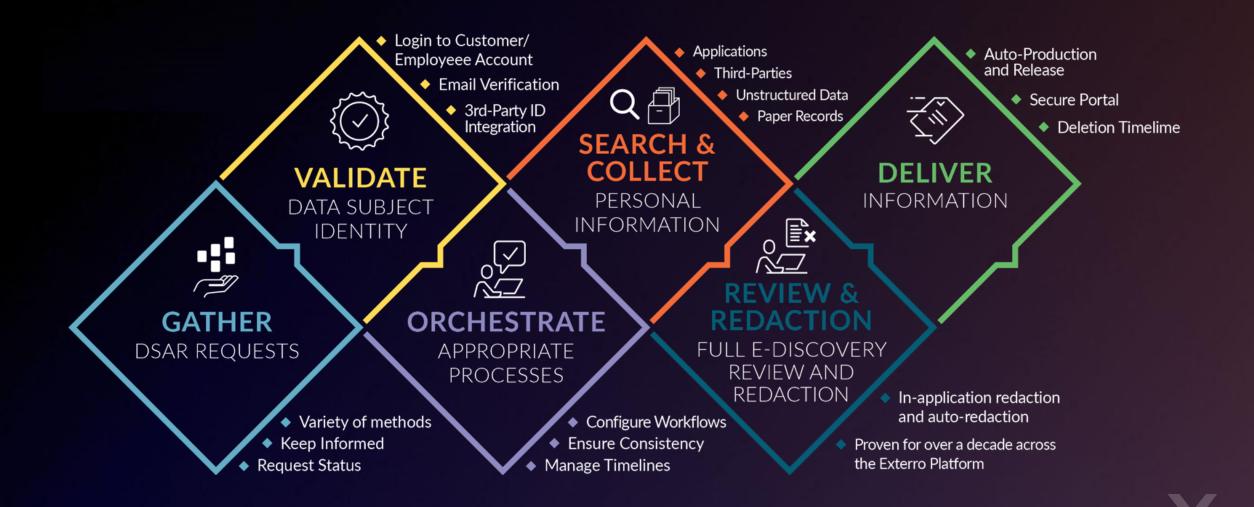
## Privacy Rights Requests

## Harmonize with Consumer Rights Requests



Right to appeal or lodge a complaint.

#### **DSAR Workflow**

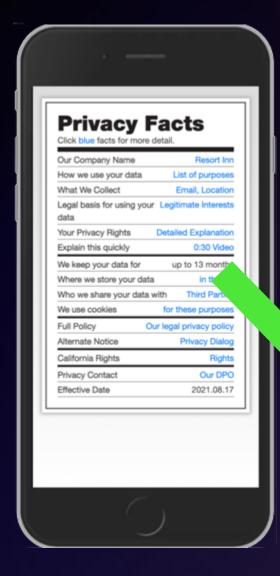


## Consent Obligations

## Consent Management



## Provide Clear & Transparent Privacy Notices







Scan QR Code



Or text:

xt

to **717.467.3214** 





Robert Fowler, CIPP/US

Director of Strategic Partnerships

Exterro

Robert.Fowler@exterro.com



Kelley Walsh
Associate General Counsel
New Balance
Kelley.Walsh@NewBalance.com



Omer Tene
Partner
Goodwin Procter LLP
otene@goodwinlaw.com

FOR MORE INFORMATION VISIT:

www.exterro.com