



## Memo

To: New to In-house Network Leadership  
From: Ariel Moyer, Director of Practice Networks  
Date: December 7, 2022  
Re: 2023 Annual Meeting Call for Programs Data

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In anticipation of the 2023 Annual Meeting Call for Programs opening in December 2022 below you will find data to aid the New to In-House Network in developing its program submissions. All data provided is representative of relevant activity from the past two fiscal years (October 1, 2020 through September 30, 2022).

### ANNUAL MEETING NEW TO IN-HOUSE NETWORK SESSIONS SUBMISSIONS

Session	Attendees/Status
<b>2022</b>	
It's a Privilege to Speak with You – Everyday Application of the Attorney-Client Privilege in a Corporate Environment.	70
Looking the Gift Horse in the Mouth: Pros and Cons of Litigation Finance	342
Updating your Relationship Status: Managing Outside Counsel	Declined
<b>2021</b>	
In the Tentacles of the Octopus: Navigating the Ever-changing Waters of Privacy Law	221
Rome Wasn't Built in a Day – Strategic decision-making in building your in house law practice	Declined

Setting up a Compliance Program for a Small/Medium Size Business	Declined
<b>2020</b>	
Grow Your Role - Advancing Your Duties and Title Inside and Out of the Legal Function	429
Building Your Personal Brand	251
Developing Relationships and Getting Buy-In With Your Corporate Team	Declined
That One Thing On Your Mind - Small-Group Discussion of Pressing Matters	Declined

## **2020-2021 NEW TO IN-HOUSE NETWORK MEMBER SURVEY SUGGESTED TOPICS**

- Advanced Contract Drafting
- Negotiation skills
- Being a Better Business Partner: Building and Cultivating Relationships (C-Suite and beyond)
- Data Privacy & Cybersecurity
- Compliance & Ethics
- Attorney-Client Privilege
- Basics of Drafting and Reviewing Contracts
- Insurance and Indemnity in Supplier Agreements

## **2020-2022 NEW TO IN-HOUSE NETWORK ONLINE EVENT ATTENDANCE NUMBERS**

APAC Call (APAC) – One-hour live presentations on the latest legal trends affecting organizations in the Asia-Pacific region and multinational companies. Available live or on-demand through the ACC Education Archive. CLE/CPD credit available for a fee.

EMEA Call (EMEA) – Thirty-minute-one hour live presentations on the latest legal trends affecting organizations in Europe, Africa, and/or the Middle East and multinational companies. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

Legal Update (LU) – Short (20 to 45-minute) presentations on the latest legal trends made on the monthly Network Teleconference calls. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

Roundtable Discussion (R) – Thirty-minute-one hour live presentations on the latest legal trends featuring an interactive discussion between two or more industry or topic area experts. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

Webcast (W) – One-hour live presentations on the latest legal trends. Available live or on-demand through the ACC Education Archive. CLE/CPD credit available for a fee.

Date	Event Title	Event Type	Attendees
<b>2021-2022</b>			
9/21/2022	DOJ's New Aggressive Antitrust Litigation Strategy: Wins, Losses and Targets	LU	64
8/17/2022	Pre-Litigation Bootcamp for In-House Practitioners	W	399
7/20/2022	The Class Action Mechanism, Risks, and Strategies to Protect	LU	39
6/15/2022	Construction Tool-Kit for In-House Counsel When Faced With a Construction Contract	LU	81
5/26/2022	Remote, In-Person and Hybrid Workplaces: What Is and Is Not Working?	NW	63
5/18/2022	Managing Regulatory and Litigation Risks Relating to Climate Change	LU	45
4/21/2022	How to Partner with your Law Firms to Achieve Diversity, Equity, and Inclusion (DEI) Outcomes	LU	39
4/20/2022	Conducting Effective Internal Investigations: Considerations, Procedures and Privilege Issues	LU	122
3/30/2022	Mitigating Global Corruption Risks	W	116
3/22/2022	March Madness 2.0	NW	18
3/16/2022	Government Investigations: The Nuts and Bolts of Responding to an Unannounced Government Visit, and Privilege Considerations (Part 1)	LU	88
2/24/2022	February Free-For-All	NW	9
2/16/2022	Unions - Coming to a Workplace Near You (and Yours May Be Next!)	LU	48
1/20/2022	One is the Loneliest Number – You are NOT Alone! Social Event	NW	24
1/19/2022	2022 Employment Law Update – The Wild Ride Continues	LU	119
12/15/2021	In-house Pioneers – Creating a Company's First in-House Position	LU	79
11/17/2021	FAQs – What Every Lawyer Should Know About Technology Licensing Agreements	LU	88
<b>2020 - 2021</b>			
9/15/2021	Overview of Force Majeure Provisions and Related Litigation in the COVID-19 Era	LU	105
8/18/2021	Intellectual Property 101 for the Non-IP Lawyer	LU	89

6/16/2021	Virtual Compliance Audits- Lessons Learned During COVID-19	LU	24
5/19/2021	Drafting and Negotiating Indemnification Provisions	LU	260
4/21/2021	What to Expect in Labor and Employment Law Under the Biden Administration	LU	56
3/17/2021	The Role of In-house Counsel in Shaping Diversity & Inclusion in the Legal Profession	LU	50
2/17/2021	Navigating Real Estate Negotiations in the Post-COVID World	LU	29
1/28/2021	<i>Co-Sponsored with IT, Privacy, &amp; eCommerce</i> Building a Privacy Program	LU	142
12/16/2020	Legal and Business Implications of a Pandemic Pt. 3: In-House Counsel Success Stories from the 2020 Trenches	LU	26
11/18/2020	Legal and Business Implications of a Pandemic Pt. 2: The 2020 Alternative Ending Quick Hit: Why 2021 Can't be Worse than 2020	LU	31
11/20/2020	Data Privacy 101	LU	82

## 2020-2022 POPULAR NEW TO IN-HOUSE FORUM DISCUSSION TOPICS

Date	Subject
<b>2021-2022</b>	
10/1/2021	<a href="#">Help! In-House Legal Tech Sticker Shock. Overwhelmed.</a>
10/11/2021	<a href="#">Acquisitions - Private Company - Primer</a>
10/26/2021	<a href="#">Law Firm to Solo In-House Transition</a>
8/3/2022	<a href="#">Microsoft OneNote for Note-Taking and Management of Legal Matters</a>
<b>2020-2021</b>	
10/26/2021	<a href="#">Law Firm to Solo In-House Transition</a>
9/22/2021	<a href="#">Contract management system options without purchase necessary</a>
10/1/2021	<a href="#">Help! In-House Legal Tech Sticker Shock. Overwhelmed.</a>
10/27/2020	<a href="#">Newly In-House Looking to Connect with Private Equity In-House Attorneys</a>
4/6/2021	<a href="#">Aviation Counsel Recommendations?</a>

10/11/2021	<a href="#">Acquisitions - Private Company - Primer</a>
11/30/2020	<a href="#">Alternatives to Westlaw/PLC</a>

## IMPORTANT DATES

Item	Date
Networks Programming Orientation Call <a href="#">Register &amp; Add to Calendar</a>	Wed., Dec. 7, 2022   2:00 – 3:00 ET
Program Submission Deadlines	<b>Panel Format:</b> Mon., Jan. 9, 2023 <b>Innovative Format:</b> Thu., Feb. 9, 2023
Program Selection Notifications Sent	<b>Panel Format:</b> Thu., Feb. 23, 2023 <b>Innovative Format:</b> Thu., March 9, 2023
Program Organizer Submission Deadline*	Fri., March 10, 2023
Speaker Submission Deadline**	Mon., May 1, 2023
Course Material Submission Deadline	Fri., Aug. 25, 2023

*\*ACC confirms Program Organizer and speaker submissions on a rolling basis.*

*\*\*Additional speaker selection rules and guidelines will be provided following program selection. ACC reserves the right to decline speakers if they do not meet these criteria.*