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# PREPARING FOR THE NEXT GENERATION OF US DATA PRIVACY LAWS

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# Presenters



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# Overview of Topics

- ▶ High-level overview of the California Privacy Rights Act (CPRA), Colorado Privacy Act (CPA), and the Virginia Consumer Data Protection Act (VCDPA)
- ▶ Key concepts introduced by these data privacy laws
- ▶ How businesses can efficiently update their privacy programs

# California Privacy Rights Act

- ▶ CPRA is a ballot initiative passed by California voters in the November 2020 election
- ▶ Certain aspects of the law took effect on January 1, 2021, but the bulk of the law takes effect on January 1, 2023 (with a 2022 lookback)
- ▶ Law generally draws CCPA closer to GDPR
- ▶ Regulations to be published for public comment mid-2022
- ▶ Raises the threshold for when an entity becomes a “business” by increasing the threshold amount of personal information that must be processed from 50,000 to 100,000, and drops reference to “devices”
- ▶ For now, pulls HR and B2B data into scope
- ▶ New privacy bureaucracy

# Virginia's VCDPA

- ▶ Effective date of January 1, 2023
- ▶ Applies to businesses that produce products or services that are targeted to Virginia residents and either:
  - Control or process the personal data of 100,000 consumers
  - Control or process the personal data of at least 25,000 consumers and derive at least 50% of its gross revenue from the sale of personal data
- ▶ Does not include personal data that is from an individual in a commercial or employment context (definition of consumer) (HR/B2B carve-outs)

# Colorado's CPA

- ▶ Effective date of July 1, 2023 (six months after Virginia)
- ▶ Applies to businesses that produce products or services that are targeted to Colorado residents and either
  - Control or process the personal data of at least 100,000 consumers (in a calendar year)
  - Control or process the personal data of at least 25,000 consumers and derive revenue or receive a discount on the price of goods or services from the sale of personal data
- ▶ Also omits employee and B2B data from the definition of “consumer”
- ▶ Notably lacks an exception for nonprofit organizations

# What's New?

- ▶ Minimization and retention restrictions
- ▶ Creation of "sensitive" data category and governing rules
- ▶ New data subject rights
- ▶ New "Sharing" concept & global privacy control
- ▶ Additional privacy disclosures (information disclosures/privacy policies)
- ▶ New contracting requirements with service providers/vendors
- ▶ Data Privacy Impact Assessments
- ▶ Expansion of private right of action to username and password breach

# Minimization & Retention Restrictions

- ▶ New requirement for businesses to minimize the data they process and not store data for longer than is reasonably necessary
- ▶ Very similar to GDPR concept and effectively requires businesses to create a *data map*
- ▶ **Action Item(s):**
  - Complete data mapping exercise
    - For CA, be sure to consider B2B and employee data
  - Update data retention policy and retention schedules and develop strategy for implementing company-wide



# Sensitive Data and Governing Rules

- ▶ New broad category of sensitive data added - similar to GDPR but also including data we see in breach notification laws and other unique data such as precise geolocation.
- ▶ **Action Item(s):**
  - Identify sensitive data and determine if an exemption applies (e.g. HIPAA, GLBA, etc.)
  - Provide specific disclosures around use of sensitive data
  - Implement mechanisms for people to exercise right to limit use (CPRA)
  - Obtain consent when required (CPA and VCDPA)

# New Data Subject Rights

- ▶ In addition to the CCPA rights, CPRA/CPA/VDCPA provide consumers with new rights, including:
  - Right to correction
  - Right to opt-out of Automated Decision Making (including profiling) and right to access information regarding the same
  - Right to restrict processing of Sensitive Personal Information (CPRA), or opt-in to the use (CPA and VCDPA)
- ▶ **Action Item(s):**
  - Develop or update existing consumer rights (“Data Subject Rights”) response procedures and templates

# Targeted Advertising & the Introduction of New “Sharing” Concept

- ▶ CPRA’s definition of sharing takes direct aim at cookies and other cross-contextual advertising
- ▶ CPA/VDCPA: opt-out right for “targeted advertising”
- ▶ Global Privacy Control
- ▶ **Action Item(s):**
  - Evaluate current cookie consent strategy, with particular emphasis on understanding what cookies and similar technologies are utilized by your business and what may be a “sale” or a “sharing”
  - Implement opt-in consent (subject to additional guidance) or “Do Not Sell/Share My Personal Information” link as appropriate

# Information Notices (Privacy Policies)

- ▶ New features of the laws also require enhanced privacy notices
- ▶ **Action Item(s):**
  - Update Privacy Notice to include additional disclosures around (i) the new and expanded data subject rights, (ii) sensitive personal information collection practices, (iii) data retention, and (iv) information “sharing” practices
  - Evaluate/update current privacy notice update and distribution strategy for employees, job applicants and other third party B2B contacts currently subject to exceptions under the CCPA

# Vendor Management

- ▶ New set of vendor flowdown requirements that will require covered businesses to revisit data processing agreements with service providers/vendors
- ▶ **Action Item(s):**
  - Evaluate existing data protection terms in place with vendors and develop action plan with regard to updating those terms at a pace and sequence that is workable (e.g., at time of renewal or prioritizing by importance) and amend as needed

# Data Processing Impact Assessments

- ▶ Mandatory Risk Assessment for high risk processing (like GDPR's DPIA concept)
- ▶ Must be made available to the regulator
- ▶ **Action Item(s):**
  - Identify any activities that present a high risk to personal data protection and privacy
  - Develop template(s) for internal record-keeping concerning the impact of high risk processing

# Expansion of Private Right of Action (CPRA)

- ▶ The CPRA adds a new category of data for which a private cause of action may be brought: “email address in combination with a password or security question and answer that would permit access to the account”
- ▶ Clarifies that maintaining reasonable security procedures does not amount to a “cure”
- ▶ **Action Item(s):**
  - Benchmark documentation of existing WISP against industry best practice
  - Review existing incident response plan for compliance with the CPRA/CPA/VDCPA and best practices
  - Revise or rewrite the incident response plan (as needed) to close any identified gaps

# Key Takeaways

- ▶ Engage in strategic decision making
- ▶ Engage key stakeholders early
- ▶ Perform data mapping exercise to inform scope of compliance obligations
- ▶ Evaluate exemptions that may apply to your business or a particular data set
- ▶ Update disclosures and contracts
- ▶ Develop strategies for managing consent and limitations for cookies and sensitive data





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