

Memo

To: Real Estate Network Leadership

From: Nicholas Moses, Networks Manager

Date: December 9, 2020

Re: 2021 Annual Meeting Call for Programs Data

# In anticipation of the 2021 Annual Meeting Call for Programs, below you will find data to aid the Employment and Labor Law Network in developing its program submissions. All data provided is representative of activity from October 1, 2018 through September 30, 2020.

# 2018-2020 Annual Meeting REAL ESTATE NETWORK Session submissions

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| --- | --- |
| **Session** | **Attendees** |
| **2020** | |
| Don't Get Nailed: Practical Guidance to Avoiding Pitfalls That Can Hammer You on Your Next Construction Project | 104 |
| Real Estate Law for Non-Real Estate Lawyers | 215 |
| Advanced Leasing: Don't Get Snared | Declined |
| Getting to Yes (In My Backyard): Practical Guidance to Working Through NIMBY Resistance | Declined |
| **2019 (Final attendance numbers)** | |
| Advanced Leasing: Global Problems with Local Solutions | 80 |
| To Collocate or Not to Collocate? Changing Landscape and Current Trends of the Data Center Industry | 160 |
| Mitigate Your Construction Risks: Top Ten Construction Contract Provisions to Review and Negotiate | Declined |
| Navigating the Complexity of Healthcare Law on Real Estate Transactions | Declined |
| **2018 (Final attendance numbers)** | |
| Advanced Leasing in the Modern Age | 124 |
| High Anxiety: Real Estate and Environmental Considerations in Mergers and Acquisitions | 93 |
| Navigating the Complexity of Healthcare Law on Real Estate Transactions | Declined |
| To Collocate or Not to Collocate? Changing Landscape and Current Trends of the Data Center Industry | Declined |

# 2019-2020 REAL ESTATE Network Member Survey Suggested Topics

Most popular topics, in decreasing order:

* Advanced Issues in Leasing
* Subordination, Non-Disturbance and Attornment Agreements: Issues in “Standard” SNDA Forms
* Zoning Primer for Corporate Counsel
* Bankruptcy Issues for Real Estate Lawyers
* Real Estate Joint Venture Agreements From the Developer and Equity Side

Additional suggestions:

* Block Chain
* Advanced Leasing Tips
* Real Estate Forms
* Mechanics liens
* Tax Increment Financing
* Multifamily mortgage servicing
* Leasing from the Tenant perspective
* 1031 Exchange changes and pitfalls

# 2018-2020 REAL ESTATE NETWORK Online Event Attendance Numbers

APAC Call (APAC) – One-hour live presentations on the latest legal trends affecting organizations in the Asia-Pacific region and multinational companies. Available live or on-demand through the ACC Education Archive. CLE/CPD credit available for a fee.

EMEA Call (EMEA) – Thirty-minute-one hour live presentations on the latest legal trends affecting organizations in Europe, Africa, and/or the Middle East and multinational companies. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

Legal Quick Hit (LQH) – Short (20 to 45-minute) presentations on the latest legal trends made on the monthly Network Teleconference calls. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

Roundtable Discussion (R) – Thirty-minute-one hour live presentations on the latest legal trends featuring an interactive discussion between two or more industry or topic area experts. Available live or on-demand through the ACC Education Archive. No CLE/CPD credit available.

Webcast (W) – One-hour live presentations on the latest legal trends. Available live or on-demand through the ACC Education Arch

ive. CLE/CPD credit available for a fee.

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| --- | --- | --- | --- |
| Date | Event Title | Event Type | Attendees |
| 2018-2020 | | | |
| 8/11/20 | *Co-Sponsored LQH with Women in the House* The Whole is Greater Than the Sum of Its Parts: Recruiting Tips for Maintaining a Culture of Belonging & Inclusion | LQH | 29 |
| 7/8/20 | *Co-Sponsored LQH with Women in the House* Leading Through Crisis - What 2020 Has Taught Us So Far | LQH | 30 |
| 6/25/20 | *Co-sponsored LQH with Women in the House*  Enhance Diversity & Inclusion in your Legal Department | LQH | 50 |
| 5/7/20 | *Co-sponsored LQH with Financial Services & Women in the House* The Return to Work | LQH | 87 |
| 4/16/20 | What You Need to Know: COVID-19’s Implications for Businesses with Real Estate Concerns | LQH | 70 |
| 4/1/20 | *Co-sponsored LQH with Financial Services & Women in the House* How Boards are Navigating the Coronavirus (COVID 19) Pandemic | LQH | 63 |
| 3/19/20 | *Co-sponsored LQH with Sports & Entertainment* The Impact of the Coronavirus (COVID-19) on Security and the Future of Safeguarding Large Public Events | LQH | 21 |
| 3/17/20 | *Co-sponsored LQH with Financial Services* Confronting COVID-19: What Every Employer Needs to Know Right Now | LQH | 440 |
| 2/20/20 | *Co-sponsored LQH with Environmental & Sustainability* NYC's Climate Mobilization Act: Coming Soon to Jurisdiction Near You? | LQH | 17 |
| 1/16/20 | Refinancing your Apartment Portfolio in 2020? | LQH | 12 |
| 12/11/19 | *Co-sponsored LQH with Financial Services & Employment & Labor Law* The New Norm: Employment Law Challenges and Changes for Employers in 2020 | LQH | 182 |
| 11/21/19 | Real Estate Due Diligence Outside the United States | LQH | 11 |
| 11/13/19 | *Co-sponsored LQH with Financial Services* The Final Countdown to the Implementation of the California Consumer Privacy Act | LQH | 110 |
| 9/19/2019 | The Top Ten Things Corporate Counsel Should Know About Insurance | LQH | 45 |
| 8/15/2019 | Multi-family Finance - Current Pricing to Calabria and the FHFA, Along with Legal Issues to Consider Prior to Financing | LQH | 18 |
| 6/20/2019 | Top 10 in Retail Leasing | LQH | 18 |
| 5/16/2019 | Equity Capital-Raising Options for Real Estate Sponsors | LQH | 21 |
| 4/18/2019 | Commercial Leasing Review | LQH | 50 |
| 3/21/2019 | Qualified Opportunity Zones – An Overview for ACC’s Real Estate Professionals | LQH | 26 |
| 2/21/2019 | Applying Legal Ops to Contracts: Using AI and Technology to Stop Contract Value Leakage and Monetize Your Contracts | LQH | 40 |
| 1/17/2019 | *Co-sponsored LQH with Legal Ops Section* “No Mistletoe” and Other Workplace Holiday Party Employment Law Best Practices | LQH | 48 |

# 2017-2019 Popular Real Estate Network eGroup Discussion Topics

(The topics below include all substantive eGroup discussions during the period with 3 or more replies)

|  |  |
| --- | --- |
| Date | Subject |
| 8/13/20 | [Counsel to advise on Joint Ventures?](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=61d68d4b-9036-4c82-be4c-d1089e1bf640&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 5/21/20 | [seeking land use counsel -- southeast fla](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=58504ec2-e69a-4db6-a329-bfb8f9c82bf8&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 4/28/20 | [Delaware Counsel Needed for Legal Opinion for Loan](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=7d1b4c23-1963-4a7e-8a57-8046f1585740&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 4/7/20 | [Closing/consummation/completion of security instrument in real estate transactions as unauthorized practice of law](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=e7999f64-a634-4488-80d6-c1080492d520&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 3/18/20 | [Landlords and Coronavirus](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=11397ff4-4b79-48da-bca6-e5f0598008d2&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 3/17/20 | [Broker Commission Rebate (New Jersey)](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=54a9860b-dadf-4efb-97aa-958f23b7b002&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 3/13/20 | [COVID 19 and landlord right to restrict access to premises](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=5e594c38-dc9f-4792-83de-d4b746c6e29b&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 3/9/20 | [Indeminification Clause](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=81e0e1c3-5400-46cb-a0fe-0f347eae43b9&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 2/4/20 | [contract template for facility work](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=b50f1638-370e-41d9-9734-f1fe37ec4e90&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 1/9/20 | [Leasing and Landlord Property Ownership](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=d2bc9d3e-626d-45b4-a525-991b7464b3b5&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 1/6/20 | [Form of Executive Summary from GC to CEO for Approval of Real Estate Transaction](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=93e6da12-8d6a-4e83-90ac-c9dccf5697f7&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 12/20/19 | [Charlotte-area construction litigation attorney (for matter in SC)](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=b22e4849-88f4-4a54-8461-746d221efa68&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 11/15/19 | [Multifamily housing vendor/consultant for resident accommodation/modification requests](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=ec4bc104-070a-4ba3-8d54-e6c073e476ba&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 11/13/20 | [Responsibility?](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=62860c5a-def0-4168-ad39-6e6e57d5f0ea&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 10/22/20 | [Disclaimer Language in E-mail Signatures in Contract Negotiations](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=8d31c159-cbdd-4772-bbd2-589531a18eb1&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |
| 10/17/20 | [real estate dispute in Sacramento area](https://community.acc.com/communities/community-home/digestviewer/viewthread?GroupId=61&MessageKey=5091b962-6fe0-40c9-87a7-9e16c317191a&CommunityKey=b81b71ef-2345-4991-84ba-aa70b86d4dbd&tab=digestviewer&ReturnUrl=%2fcommunities%2fcommunity-home%2fdigestviewer%3fcommunitykey%3db81b71ef-2345-4991-84ba-aa70b86d4dbd%26tab%3ddigestviewer) |

**Important Dates**

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| Item | | Date |
| Program Idea Submission Deadline | Wed., Feb. 3, 2021 | |
| Program Selection Notifications Sent | Wed., March 31, 2021 | |
|  |  | |
| Program Organizer Submission Deadline\* | Wed., April 14, 2021 | |
| Speaker Submission Deadline\* | Fri., June 4, 2021 | |
| Course Material Submission Deadline | Tues., Aug. 31, 2021 | |

*‡ACC confirms program organizer and speaker submissions on rolling basis*