



Far From Home: Issues in Cross-Border Add-on Transactions

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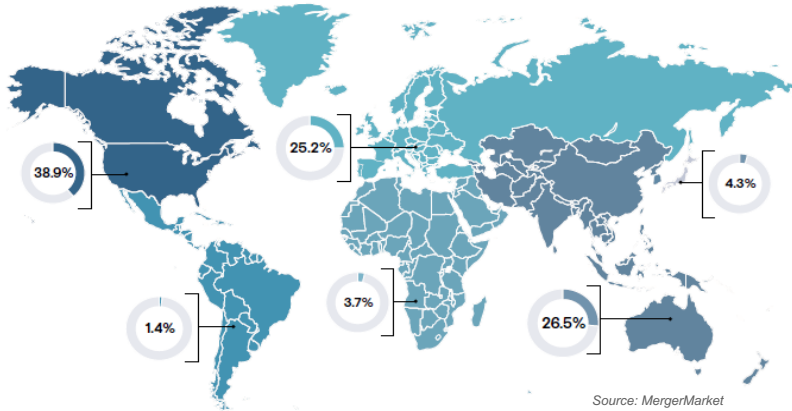
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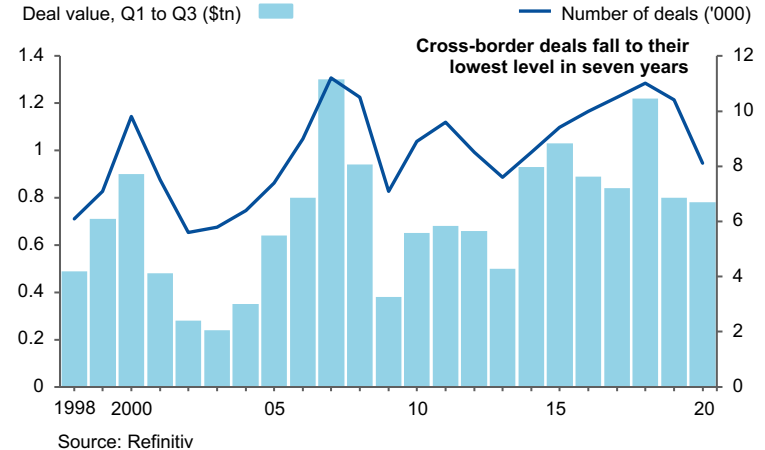
M&A Outlook



- Global M&A deal volume totaled \$1.8 trillion, a -28% drop compared to Q1-Q3 2019
- Cross-border deals are at their lowest level in seven years, due in part to travel restrictions, trade tensions and nationalist economic sentiments

"The overall anemic deal volume could be a sign that, although dealmakers have forged ahead with high-value transactions, plenty of uncertainty remains in the global economy."

Mergermarket 3Q20 M&A Report



Trends and Issues in Cross Border M&A – What you need to know



Price and Consideration Issues
Shifting Deal Terms



Foreign Investment Considerations
Antitrust Issues



Data Protection/Data Privacy
Issues



Importance of
Post-Acquisition Integration



Rise of Distressed M&A
Focus on Divestitures