



## Nicole Davidson

### Commercial Mediator

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**Nicole is a specialist in negotiation, influencing and alternative dispute resolution.** She coaches individuals and groups to improve their outcomes and runs group training to build skills.

As a qualified lawyer and a former insolvency practitioner and investment banker, Nicole brings a wealth of real world experience to her negotiation practice.

She left insolvency practice ten years ago to focus on the skills based elements of business rather than the technical elements. She has held positions as Learning and Development Manager in a range of professional service firms as well as working with specialist leadership training consultancies.

In her current work, Nicole focuses on bringing an understanding of the dynamics of negotiations and business relationships to assist clients in negotiating better outcomes and in resolving disputes in a way which preserves relationships. She also believes that there are faster, cheaper and more effective ways of resolving disputes than by going to court. Because of this, she is an accredited mediator, helping parties to resolve disputes, before or during the litigation process. She also coaches clients to reduce the risk of conflicts arising.

Throughout her career, Nicole has worked across a broad range of industries. She quickly and easily learns and adapts to new environments.

### Industry Experience

Nicole brings a huge breadth of experience through her varied roles including the following industries:

- Aged Care
- Aviation
- Building and Construction
- Health
- Manufacturing
- Mining
- Pharmaceuticals
- Professional Services
- Property
- Telecommunications
- Training and Education

### Skills

- Commercial mediation
- Workplace mediation
- Conflict coaching
- Negotiation coaching
- Group facilitation
- Training

### Accreditations/Panels

- NMAS Accredited Mediator, Resolution Institute 2015
- Mediator – Victorian Small Business Commissioner – 2019 to date
- Mediator – Office of the Franchising Mediation Advisor – 2018 to date
- Mediator – Disputes Settlement Centre of Victoria – 2017 to 2019
- Mediator – Small Business Commission – 2016 - 2017

### Qualifications

- Advanced Mediation - Harvard Program on Negotiation - 2018
- Mediation A and B – Monash University 2015
- Accredited Executive Coach – Institute of Executive Coaching and Leadership - 2012
- Grad. Dip. Training and Development – University of Melbourne - 2006
- Accredited MBTI Practitioner – CPP Asia Pacific - 2004
- LLB (Hons) / B.Comm – University of Melbourne - 1994