

**REVENUE**

## PROGRAM REVENUE

Program Registration Fees	
Monthly Luncheons	\$40,000.00
Wine Samplings	\$2,500.00
Labor & Employment Luncheons	\$7,500.00
Other	\$0.00
Program Sponsorships	
Monthly Luncheons	\$22,000.00
Wine Samplings	\$4,000.00
Labor & Employment Luncheons	\$0.00
Other	\$0.00
<b>SUB-TOTAL PROGRAM REVENUE</b>	<b>\$76,000.00</b>

## FUNDRAISING EVENTS

Fundraising Attendee Fees	
Spring Social	\$1,500.00
Fall Social	\$8,500.00
Fundraising Sponsorships	
Spring Social	\$21,000.00
Fall Social	\$202,000.00
<b>SUB-TOTAL FUNDRAISING EVENTS</b>	<b>\$233,000.00</b>

ACC Rebates	\$30,000.00
Bank Interest	\$60.00

## ADVERTISING

Directory	\$12,100.00
Gala Brochure	
Newsletter	
Website	
Other	\$22,500.00

<b>TOTAL REVENUE</b>	<b>\$373,660.00</b>
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**EXPENSES**

## PROGRAM EXPENSES

Programs (meetings, dinners, CLE fees, etc)	
Monthly Luncheons	\$36,000.00
Wine Samplings	\$7,000.00
Labor & Employment Luncheons	\$7,000.00
Other	\$0.00
Newsletters & Directories	\$35,000.00
Bank Fees	\$0.00
<b>SUB-TOTAL PROGRAM EXPENSES</b>	<b>\$85,000.00</b>

## FUNDRAISING EXPENSES

Spring Social	\$15,000.00
Fall Social	\$85,000.00
<b>SUB-TOTAL FUNDRAISING EXPENSES</b>	<b>\$100,000.00</b>

## CHAPTER INITIATIVES

Diversity Programs	\$55,000.00
Public Relations	\$25,000.00
Community Service	\$1,000.00
<b>SUB-TOTAL CHAPTER INITIATIVES</b>	<b>\$81,000.00</b>

## ADMINISTRATIVE EXPENSES/OVERHEAD

Administrator fees	\$40,000.00
Newsletters	
Directories	
Equipment Purchases	
Rent	
Stationery/Office Supplies	\$4,000.00
Telephone/Internet	\$450.00
Postage/Delivery	\$3,000.00
Travel	\$500.00
Board dinner/Gifts	\$1,500.00

<b>SUB-TOTAL ADMIN EXPENSES</b>	<b>\$49,450.00</b>
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<b>TOTAL EXPENSES</b>	<b>\$315,450.00</b>
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Surplus/(Deficit)	\$58,210.00
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