What's Keeping In-House Lawyers Up At Night And How To Sleep Better



Jacqueline A. Brooks, Esq. Swata J. Gandhi, Esq.

Saul Ewing Arnstein & Lehr

November 13, 2019

SAUL EWING ARNSTEIN & LEHR LP

Agenda

- Introduction
- Causes of Insomnia and Some Warm Milk
 - Data Privacy and Security
 - Enforcing and Maintaining IP Rights
 - Crisis Management
 - Litigation
 - Outside Costs
- A Regular Sleep Schedule How Annual Check-Ins Can Help
- Questions



Data Privacy and Security

- Not just GDPR and CCPA
- Guarding against Data Breach
- 27% of companies surveyed by ACC CLO
 2018 survey suffered data breach
- How to Manage the Risk
 - Update Policies
 - Proactive Incident Response Plans
 - Employee Training
 - Allocate Responsibility Building a Team



Enforcing and Maintaining IP Rights

- The volatile political and global economic environment
- Lack of resources and expertise
- Lack of budget and time
- Theft of Trade Secrets cost companies more than \$600 billion/year in the US
- · Spikes in IP protection need



Managing the Risk/Adding Value

- Trade Secret Identification and Management
- Trade Secret Policy
- Patent/Trade Secret Committee
- Restrict Access
- Defend Trade Secrets Act of 2016 created federal civil cause of action



Crisis Management

- Cybersecurity
- Internal Investigations
- Reputational Damage
- Cost
- Lack of Technology
- Operational





Managing the Risk

- Reputational Risk is Constant
- Social Media Policies
- Relationship between compliance and risk
- Response Plans
 - Do you have them?
 - Where is the legal department in the food chain?
 - Do you know who your outside counsel will be for each?
 ARNSTEIN

Litigation – Labor and Employment Disputes

- Aftermath of the #MeToo movement
- Emergence of New Jobs and Culture
- Pay Equity
- Wage and Hour laws
- Misclassification risk associated independent contractors
- Arbitration provisions and fee-shifting provisions

Managing the Risk

- Training, training, training
- Partnership with HR to audit wage and hour discrepancies
- Prepare policies for the treatment of independent contractor, work from home, alternate schedules





Outside Costs

- Limited Budgets
- Limited Relationships
- How to get the most out of Outside Counsel
 - Are they the right resources?
 - Skillset v. price
 - Relationships
 - RFPs
 - Training





- Governance Documents
 - Know what and where your essential documents are
- Review and update Employee Handbooks
 - State updates
 - Pay equity
 - Drug testing
 - Marijuana in the workplace
 - Biometric data privacy policy



Annual Check-Ins

- Review and update forms and policies
 - When was the last time they were reviewed?
 - Is optional language uniform?
 - Have business operations changed?
- Review processes
 - Are contracts reviewed efficiently to meet client needs
 - Are there process changes that can be made?



Annual Check-Ins

- Data Privacy/Data Security Updates
- Review Crisis Management Plans
- Intellectual Property Management
- Regulatory Updates
- Compliance Programs
- Plan a Calendar of Training
- Marketing and Communications updates
- Review social media use



Questions



SAUL EWING
ARNSTEIN
& LEHR LEP

Baltimore

Lockwood Place 500 East Pratt Street, Suite 900 Baltimore, MD 21202-3171 T: 410.332.8600 • F: 410.332.8862

Boston

131 Dartmouth Street
Suite 501
Boston, MA 02116
T: 617.723.3300 • F:617. 723.4151

Chesterbrook

1200 Liberty Ridge Drive Suite 200 Wayne, PA 19087-5569 T: 610.251.5050 • F:610.651.5930

Chicago

161 North Clark
Suite 4200
Chicago, IL 60601
T: 312.876.7100 • F: 312.876.0288

Fort Lauderdale

200 E. Las Olas Blvd. Suite 1000 Fort Lauderdale, FL 33301 T: 954.713.7600 • F: 954.713.7700

Harrisburg

Penn National Insurance Plaza 2 North Second Street, 7th Floor Harrisburg, PA 17101-1619 T: 717.257.7500 • F: 717.238.4622

Miami

Southeast Financial Center 200 S. Biscayne Blvd., Suite 3600 Miami, FL 33131 T: 305.428.4500 • F: 305.374.4744

Minneapolis

33 South Sixth Street, Suite 4750 Minneapolis, MN 55402 T: 612.217.7130 • F: 612.677.3844

New York

1270 Avenue of the Americas, Suite 2005 New York, NY 10020 T: 212.980.7200 • F: 212.980.7209

Newark

One Riverfront Plaza Newark, NJ 07102 T: 973.286.6700 • F: 973.286.6800

Philadelphia

Centre Square West 1500 Market Street, 38th Floor Philadelphia, PA 19102-2186 T: 215.972.7777 • F: 215.972.7725

Pittsburgh

One PPG Place 30th Floor Pittsburgh, PA 15222 T: 412.209.2500 • F:412.209.2570

Princeton

650 College Road East, Suite 4000 Princeton, NJ 08540-6603 T: 609.452.3100 • F: 609.452.3122

Washington

1919 Pennsylvania Avenue, N.W. Suite 550 Washington, DC 20006-3434 T: 202,333,8800 • F: 202,337,6065

West Palm Beach

515 N. Flagler Drive Suite 1400 West Palm Beach, FL 33401 T: 561.833.9800 • F: 561.655.5551

Wilmington

1201 North Market Street Suite 2300 • P.O. Box 1266 Wilmington, DE 19899 T: 302.421.6800 • F: 302.421.6813

> ARNSTEIN & LEHR