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TRIAL LAWYERS

# #MeToo Backlash? And Other Emerging Trends in Employment Law

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LISTEN. THINK. WIN. ®



### #MeToo Backlash?

- 28% of managers who are men are uncomfortable participating in a common work activity with a woman, such as mentoring, working alone, or socializing together.
- Source: SurveyMonkey online poll conducted January 23-25, 2018, among a national sample of 2,950 employed adults.



- 60% of managers who are men are uncomfortable participating in a common work activity with a woman, such as mentoring, working alone, or socializing together.
- Source: SurveyMonkey online poll conducted February 22-March 1, 2019, among a national sample of 5,182 adults in the U.S. ages eighteen and older.



- Senior-level men are now far more hesitant to spend time with junior women than junior men across a range of basic work activities.
- They are:
  - 12 times less likely to have 1-on-1 meetings
  - 9 times less likely to travel together for work
  - 6 times less likely to have work dinners

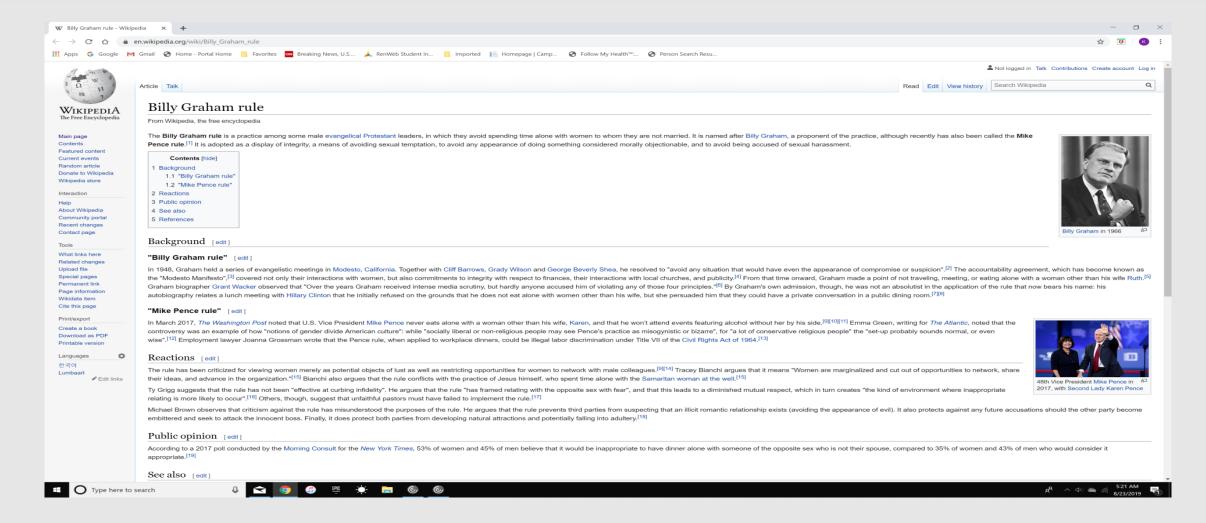


• 36% of men say they've avoided mentoring or socializing with a woman because they were nervous about how it would look.



- 23% of respondents indicated that it was "Somewhat Common" for managers to refuse to travel, dine, or meet alone behind closed doors with colleagues of the opposite sex.
- Source: Employment Law Alliance poll of 382 U.S. employment lawyers from all 50 states, the District of Columbia and Puerto Rico during February 2018.







## Legal Problem

- It shall be an unlawful employment practice for an employer—
  - (1) to fail or refuse to hire or to discharge any individual, or otherwise to discriminate against any individual with respect to his compensation, terms, conditions, or privileges of employment, because of such individual's race, color, religion, sex, or national origin; or
  - (2) to limit, segregate, or classify his employees or applicants for employment in any way which would deprive or tend to deprive any individual of employment opportunities or otherwise adversely affect his status as an employee, because of such individual's race, color, religion, sex, or national origin.



### **Practical Problem**

Women are under-represented in senior leadership.



#### REPRESENTATION IN THE CORPORATE PIPELINE BY GENDER AND RACE

% OF EMPLOYEES BY LEVEL IN 20182

	ENTRY LEVEL	MANAGER	SR. MANAGER/ DIRECTOR	VP	SVP	C-SUITE
WHITE M		46%	52%	59%	67%	68%
WILLE	31%	27%	18%	12%	///// <b>.9%</b> //// 19%	19%
WHITE WO	MEN		26%	24%	19% 	4%
WOMEN OF COLOR 17%		12%	8%	6%	4/6	
% WOMEN 2018 PIPELINE	48%	38%	34%	29%	23%	22%
CHANGE '17-'18	<b>1</b> %³	1%	1%	0%	2%	2%
CHANGE '16-'17	1%	0%	0%	0%	-3%	1%
CHANGE '15-'16	1%	0%	1%	2%	1%	<b>2</b> %'



- "Women get more raises, they advance faster, and they stay in the organization longer. That's not because men are better mentors, but because they have positions of influence and power. It's a numbers game. Men get increased access to information, they build a more diverse and expansive network, and they tend to increase their interpersonal skills."
- David Smith, PhD., author of <u>Athena Rising: How and Why</u> Men Should Mentor Women.



### Solutions?

- Men shouldn't be afraid of women in the workplace.
- Focus on common sense.



- Trade chivalry for common courtesy.
  - Men shouldn't carry luggage on a business trip or insist on paying for a meal or drinks.
- Praise or constructive feedback should be focused on skills, talents and competencies, not physical appearance.
- Discuss personal situations only as they relate to the impact on the mentee's job performance.







### The "Grandma" Rule

- Be mindful of your behavior.
- Don't make jokes of a sexual or flirtatious nature that could be easily misinterpreted.
- Keep your hands to yourself.
- Never cross into anyone's personal space without permission.
- Apologize if a woman is offended by your behavior don't tell her to relax or calm down.



- So much informal mentoring happens in informal social settings, such as after work or on weekends.
- Let mentees control decisions when possible, such as where to meet and other logistics.
- Consider conducting mentoring in public places and creating safe mentoring environments for male and female mentees.



 Consider adding a discussion of the positive aspects of mentoring to professional development and best practices to your harassment prevention training.



### **Arbitration Agreements**

- Ending Forced Arbitration of Sexual Harassment Act
- Would prohibit pre-dispute arbitration agreements requiring arbitration of sex discrimination claims under Title VII of the Civil Rights Act of 1964.
- Introduced in 2017.



- Enjoys bipartisan support:
  - Senators Kirsten Gillibrand (D-NY), Kamala Harris (D-CA), Dick Durbin (D-IL), Dianne Feinstein (D-CA)
  - Senators Lindsey Graham (R-SC), Lisa Murkowski (R-AK)



- Forced Arbitration Injustice Repeal Act or "FAIR Act."
- Would prohibit pre-dispute arbitration agreements that require arbitration of employment, consumer, antitrust, or civil rights disputes, and also agreements that prohibit class or collective arbitrations.
- Introduced in 2019.



- How many attendees use arbitration agreements?
  - A. Yes
  - B. No



- For attendees that have arbitration agreements, do any of them prohibit class or collective claims?
  - A. Yes
  - B. No



### Workplace Violence

- The "new normal."
- Acts of violence and other injuries is currently the third-leading cause of fatal occupational injuries in the United States.
- Of the 5,147 fatal workplace injuries that occurred in the U.S. in 2017, 458 involved intentional injury by another person.
- Source: Bureau of Labor Statistics Census of Fatal Occupational Injuries.



Zero-tolerance policy covering all workers, patients, clients, visitors, contractors, and anyone else who may come in contact with company personnel.



- Assess your worksite and identify potential risk factors.
- Take appropriate precautions to prevent or minimize risks of assault.
- Engineering controls, administrative controls, and training.



### HOW TO RESPOND WHEN AN ACTIVE SHOOTER IS IN YOUR VICINITY

QUICKLY DETERMINE THE MOST REASONABLE WAY TO PROTECT YOUR OWN LIFE. CUSTOMERS AND CLIENTS ARE LIKELY TO FOLLOW THE LEAD OF EMPLOYEES AND MANAGERS DURING AN ACTIVE SHOOTER SITUATION.

#### 1 Run

- Have an escape route and plan in mind
- · Leave your belongings behind
- · Keep your hands visible

#### 2. Hide

- Hide in an area out of the active shooter's view.
- Block entry to your hiding place and lock the doors

#### 3. Fight

- As a last resort and only when your life is in imminent danger.
- Attempt to incapacitate the active shooter
- Act with physical aggression and throw items at the active shooter

#### CALL 911 WHEN IT IS SAFE TO DO SO

### HOW TO RESPOND WHEN LAW ENFORCEMENT ARRIVES ON THE SCENE

#### 1. How you should react when law enforcement arrives:

- Remain calm, and follow officers' instructions
- · Immediately raise hands and spread fingers
- · Keep hands visible at all times
- Avoid making quick movements toward officers such as attempting to hold on to them for safety

#### · Avoid pointing, screaming and/or yelling

• Do not stop to ask officers for help or direction when evacuating, just proceed in the direction from which officers are entering the premises

#### 2. Information you should provide to law enforcement or 911 operator:

- · Location of the victims and the active shooter
- · Number of shooters, if more than one
- · Physical description of shooter/s

- Number and type of weapons held by the shooter/s
- Number of potential victims at the location

### RECOGNIZING SIGNS OF POTENTIAL WORKPLACE VIOLENCE

An active shooter may be a current or former employee. Alert your Human Resources Department if you believe an employee exhibits potentially violent behavior. Indicators of potentially violent behavior may include one or more of the following:

- · Increased use of alcohol and/or illegal drugs
- Unexplained increase in absenteeism, and/or vague physical complaints
- · Depression/Withdrawal
- · Increased severe mood swings, and noticeably unstable or emotional responses
- · Increasingly talks of problems at home
- · Increase in unsolicited comments about violence, firearms, and other dangerous weapons and violent crimes



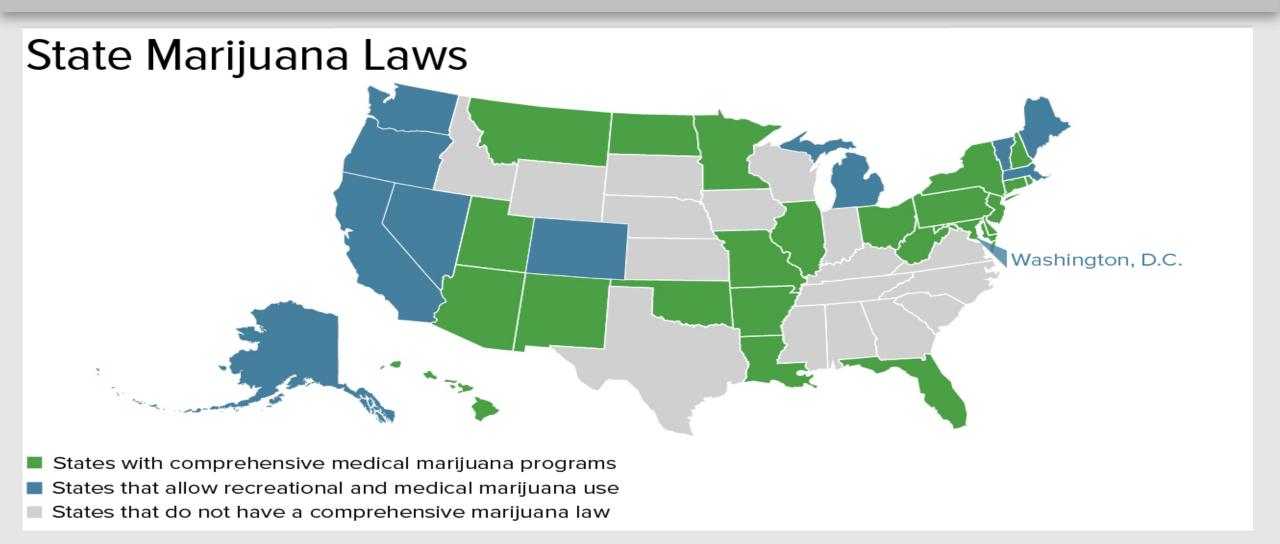
- Has anyone hired an outside firm to conduct a risk assessment or make a safety or evacuation plan?
  - A. Yes
  - B. No



### Marijuana in the Workplace

- All marijuana use is still illegal under federal law.
- Marijuana is listed as a Schedule I drug under the Controlled Substances Act, which means that it is deemed to have no medical value and a high potential for abuse.







- How many attendees have operations or employees in a state where marijuana use is legal?
  - A. Yes
  - B. No



# State Marijuana Laws

- Qualified patients and their caregivers generally must receive a certification from a medical practitioner and register with the state.
- Registered medicinal users may have job protections in some states:
  - New York.
  - Massachusetts: A former employee who used medical marijuana to treat Crohn's disease and was fired for testing positive for marijuana sufficiently alleged that she was a "qualified handicapped person," as required to state claim for handicap discrimination. <a href="Barbuto v. Advantage Sales & Marketing, LLC">Barbuto v. Advantage Sales & Marketing, LLC</a>, 78 N.E.3d 37 (Mass. 2017).
  - Connecticut: Qualifying patient could bring claim against prospective employer for denial of employment in violation of state law based on positive cannabis result during pre-employment screening. Noffsinger v. SSC Niantic Operating Co., 273 F. Supp. 3d 326 (D. Conn. 2017).



Non-discrimination provisions typically exclude jobs that require drug testing under federal law, such as certain commercial motor vehicle operators because the Department of Transportation requires them to pass drug and alcohol screens.



### **Paternity Leave**

Jones Day was sued on August 14, 2019, by a husband and wife alleging that the firm's parental leave policy discriminated based on sex.



- How many attendees offer paternity leave?
  - A. Yes
  - B. No



- Are the paternity leave benefits the same as, or different from, maternity leave benefits?
  - A. Same
  - B. Different



#### U.S. Equal Employment Opportunity Commission

PRESS RELEASE 8-30-17

#### EEOC Sues Estée Lauder for Sex Discrimination

#### Cosmetics Giant Gave Men Lesser Paid Parental Leave and Related Benefits, Federal Agency Says

PHILADELPHIA - Estée Lauder Companies, Inc., one of the world's leading manufacturers and marketers of skin care, makeup, fragrance and hair care products, violated federal law when it implemented and administered a paid parental leave program that automatically provides male employees who are new fathers lesser parental leave benefits than are provided to female employees who are new mothers, the Equal Employment Opportunity Commission (EEOC) alleged in a lawsuit it announced today.

According to the suit, in 2013 Estée Lauder adopted a new parental leave program to provide employees with paid leave for purposes of bonding with a new child, as well as flexible return-to-work benefits when the child bonding leave expired. Under its parental leave program, in addition to paid leave already provided to new mothers to recover from childbirth, Estée Lauder also provides eligible new mothers an additional six weeks of paid parental leave for child bonding. Estée Lauder only offers new fathers whose partners have given birth two weeks of paid leave for child bonding. The suit also alleges that new mothers are provided with flexible return-to-work benefits upon expiration of child bonding leave that are not similarly provided to new fathers.

The case arose when a male employee working as a stock person in an Estée Lauder store in Maryland sought parental leave benefits after his child was born. He requested, and was denied, the six weeks of child-bonding leave that biological mothers automatically receive, and was allowed only two weeks of leave to bond with his newborn child. Such conduct violates Title VII of the Civil Rights Act of 1964 (Title VII) and the Equal Pay Act of 1963, which prohibit discrimination in pay or benefits based on sex. The suit seeks relief for the affected employee, and other male employees who were denied equal parental leave benefits because of their sex.

The EEOC's Washington Field Office investigated the charge of discrimination that led to this suit. The EEOC filed suit (EEOC v. Estée Lauder Companies, Inc., Civil Action No. ---) in U.S. District Court for the Eastern District of Pennsylvania after first attempting to reach a pre-litigation settlement through its conciliation process. As part of the suit, the EEOC is seeking back pay and compensatory and punitive damages on behalf of the aggrieved class members, as well as injunctive relief.

"It is wonderful when employers provide paid parental leave and flexible work arrangements, but federal law requires equal pay, including benefits, for equal work, and that applies to men as well as women," said EEOC Washington Field Office Acting Director Mindy Weinstein.

EEOC Philadelphia District Office Regional Attorney Debra M. Lawrence added, "Addressing sex-based pay discrimination, including in benefits such as paid leave, is a priority issue for the Commission."

Enforcement of equal pay laws, including targeting compensation systems and practices that discriminate based on gender, is of one of six national priorities identified by the Commission's Strategic Enforcement Plan.

The EEOC Philadelphia District Office has jurisdiction over Pennsylvania, Maryland, Delaware, West Virginia and parts of New Jersey and Ohio. Attorneys in the EEOC Philadelphia District Office also prosecute discrimination cases arising from Washington, D.C. and parts of Virginia.

The EEOC advances opportunity in the workplace by enforcing federal laws prohibiting employment discrimination. More information is available at www.eeoc.gov. Stay connected with the latest EEOC news by subscribing to our email updates.



■ The company settled this lawsuit for a \$1.1 million payment to a class of fathers and entered into a consent decree.



#### **Best Practices**

- Set eligibility for parental leave requirements, i.e., months of service.
- It is legal to provide women with more time off after childbirth as long as it is related to physical limitations imposed by pregnancy or childbirth and not merely for purposes of bonding with a child or providing care for a child.



#### Best Practices (continued)

- It is OK to require employees to use paid time off (e.g., vacation, sick leave) before collecting parental leave pay.
- It is OK to have FMLA leave run concurrently with parental leave.



#### "Ban the Box"

- Movement to remove the check box in job applications asking if applicants have a criminal record.
- California, Illinois, Massachusetts, and more than 20 other states have "ban the box" laws that prohibit private employers from asking that question on job applications.
- So do more than 150 municipalities across the country.



#### "Ban the Box"

- Fair Chance Act
- Would prohibit federal agencies and federal contractors from requesting that applicants for employment disclose criminal history record information before receiving a conditional offer.
- Introduced in 2017.



#### "Ban the Box"

- Passed the House July 2019.
- Lead sponsors are Senators Cory Booker (D-NJ) and Ron Johnson (R-WI).



### TRIAL EXPERIENCE

MANAGED 50 STATES

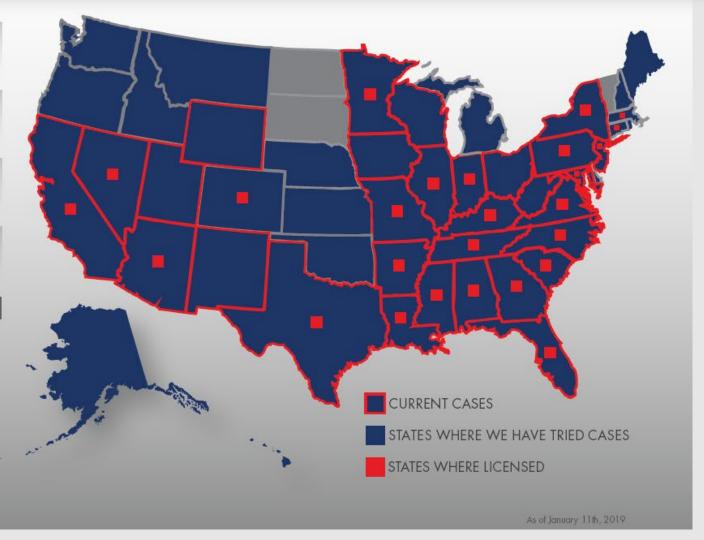
CASES IN 47STATES

MANAGING 30 STATES

MANAGED 22 COUNTRIES

ATLANTA • BIRMINGHAM • LAS VEGAS • MIAMI • ORLANDO







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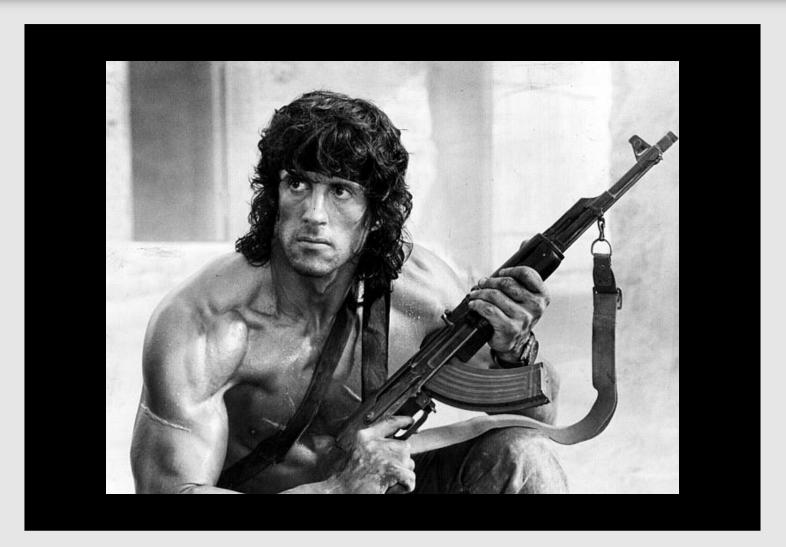
# Combating the "Rambo" Litigator

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### Combating the "Rambo" Litigator





### Who is the "Rambo" Litigator?



### Who is the "Rambo" Litigator?

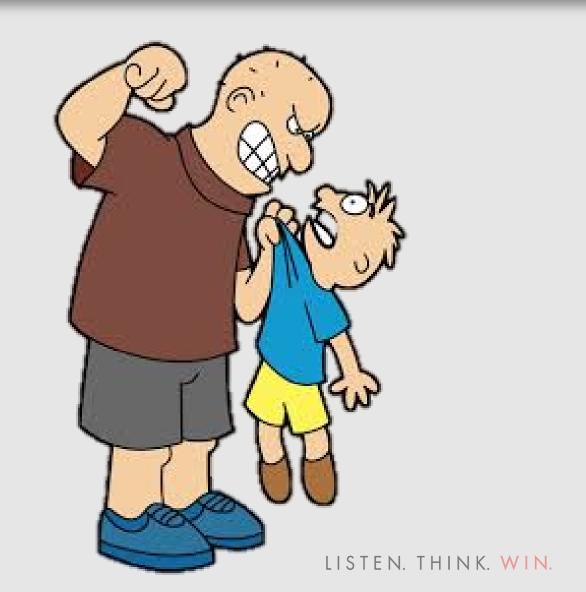
- Overly aggressive
- Uses intimidation and threat tactics
- Lacks courtesy and professionalism



# The Bully Lawyer



- Rude
- Insulting
- Condescending





# The Unprepared Lawyer



#### The Unprepared Lawyer

- A.k.a "Dumb Rambo"
- Unfamiliar with the facts or law,
- Disorganized





# The Obstructionist Lawyer



### The Obstructionist Lawyer

- Disagreeable
- Unavailable
- Unreasonable





# The Unhappy Lawyer



### The Unhappy Lawyer

- Miserable
- Overworked
- Hostile work environment





## The Paper Tiger Lawyer



### The Paper Tiger Lawyer

- Hides behind letters/email
- Refuses to pick up phone
- In person isn't so bad





### Dirty Tactics to Watch Out For



#### Written Discovery

- Excessive requests
- Unduly burdensome and overly broad
- Intended to harass
- Refuses to give extensions
- Fails to timely respond
- Serves inadequate responses



- Do not be fooled by Mr. Two-Hats
- Never accept counsel's offer to inspect without him
- Always video record inspections of evidence



#### When defending:

- Coaching the witness
- Instructing the witness not to answer

#### When taking:

- Argumentative or repetitive inquiries
- Attempts to rattle the witness
- Sound-bite questions



### Sound-Bite Questions

 A manufacturer has a duty to furnish to end users a product that is free from hazards that are likely to cause death or serious physical harm.



#### Sound-Bite Questions

 A product engineer should be held accountable if his or her action or inaction, with regard to the design of a product, causes harm to someone.



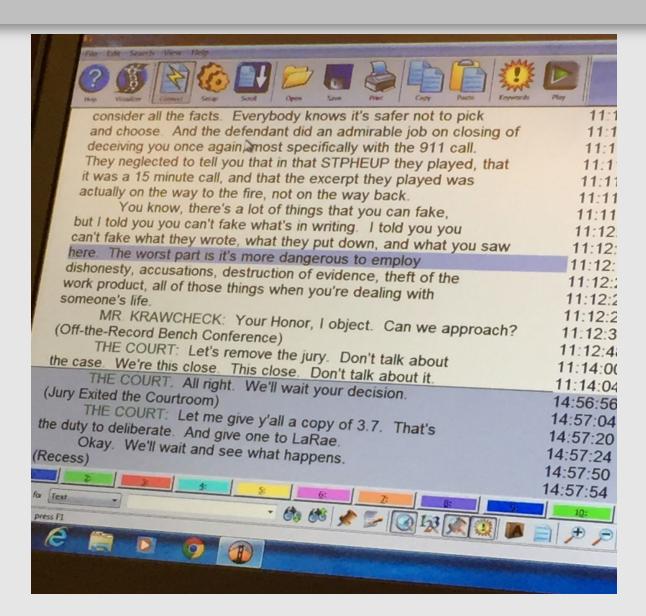
#### **Motions to Compel**

- Threat tactics
- Used to build a case against you/your client
- Part of a "Scorched earth" approach



- No holds barred
- Reptile theory
- Arguing outside the record and making up facts







### Weapons for Combat



# Don't engage

- Do not fight fire with fire
- If you engage, you give Rambo control
- Respond in your own way; not anyone else's



### Keep calm and carry on



#### Keep calm and carry on

- "First, fly the airplane"
- Do not let emotions take control
- When you're mad you make mistakes
- Take a break to collect yourself



# Pick up the phone



### Pick up the phone

- One call might replace multiple letters
- Better yet, go to lunch
- In-person communication might diffuse
  - Rambo
- Always follow up in writing



# Document everything



### Document everything

- Protect yourself and your client
- Remember a judge may read this
- Ask for confirmation of receipt
- Get it on the record



## Pick your battles



- Do not make every issue a fight
- Cooperation and courtesy will benefit you
- Be judicious in filing motions



## Be prepared

- Know the facts and the law
- Master the appropriate rules
- Be familiar with the judge's preferences
- Hire experienced outside counsel



### Corporate witness preparation

- During prep, ask the witness what question he is most worried about answering.
- Do a practice session, as if you or defense counsel is the Plaintiff's attorney.
- Records retention policy. Make sure this is an area you cover in prep.
- Techniques and strategies for slowing down the pace.









#### **Rule 8.3 Reporting Professional Conduct**

- A lawyer having knowledge that another lawyer has committed a violation of the Georgia Rules of Professional Conduct that raises a substantial question as to that lawyer's honesty, trustworthiness or fitness as a lawyer in other respects, should inform the appropriate professional authority.
- Lawyers have a similar obligation with respect to judicial misconduct.
- There is no disciplinary penalty for a violation of this Rule.



- Has anyone ever reported a lawyer to the State Bar for professional misconduct?
  - Yes
  - No



- Rule 3.1 Meritorious Claims and Contentions
- Rule 3.2 Expediting Litigation
- Rule 3.3 Candor Toward the Tribunal
- Rule 3.4 Fairness to Opposing Party and Counsel
- Rule 3.5 Impartiality and Decorum of the Tribunal
- Rule 4.1 Truthfulness in Statements to Others
- Rule 8.4 Misconduct



#### **Rule 3.1 Meritorious Claims and Contentions**

In the representation of a client, a lawyer shall not:

- (a) file a suit, assert a position, conduct a defense, delay a trial, or take other action on behalf of the client when *the lawyer knows or when it is obvious* that such action would serve merely to <u>harass</u> or <u>maliciously injure</u> another;
- (b) **knowingly** advance a claim or defense that is **unwarranted** under existing law, **except** that the lawyer may advance such claim or defense if it can be supported by **good faith argument** for an extension, modification or reversal of existing law.

The maximum penalty for a violation of this Rule is a public reprimand.



- Rule 3.1 Meritorious Claims and Contentions
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#### Rule 3.2 Expediting Litigation

- A lawyer shall make reasonable efforts to expedite litigation consistent with the interests of the client.
- The maximum penalty for a violation of this Rule is a public reprimand.



- Rule 3.1 Meritorious Claims and Contentions
- Rule 3.2 Expediting Litigation
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#### Rule 3.3 Candor Toward the Tribunal

- (a) A lawyer shall not **knowingly**:
  - (1) make a *false statement of fact or law* to a tribunal;
  - (2) **fail to disclose** a material fact to a tribunal when disclosure is necessary to avoid assisting a criminal or fraudulent act by the client;
  - (3) **fail to disclose** to the tribunal legal authority in the controlling jurisdiction known to the lawyer to be directly adverse to the position of the client and not disclosed by opposing counsel; or
  - (4) offer evidence that the lawyer knows to be false.\*

The maximum penalty for a violation of this Rule is disbarment.



- Rule 3.1 Meritorious Claims and Contentions
- Rule 3.2 Expediting Litigation
- Rule 3.3 Candor Toward the Tribunal
- Rule 3.4 Fairness to Opposing Party and Counsel
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#### Rule 3.4 Fairness to Opposing Party and Counsel

A lawyer shall not:

- (a) unlawfully obstruct another party's access to evidence or unlawfully alter, destroy or conceal a document or other material having potential evidentiary value. A lawyer shall not counsel or assist another person to do any such act;
  - (b)(1) falsify evidence;
  - (b)(2) counsel or assist a witness to **testify falsely**;
  - (b)(3) pay, offer to pay, or acquiesce in the *payment of compensation* to a witness contingent upon the content of the testimony or the outcome of the case. But...\*

The **maximum** penalty for a violation of this Rule is **disbarment**.



- Rule 3.1 Meritorious Claims and Contentions
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#### Rule 3.5 Impartiality and Decorum of the Tribunal

A lawyer shall not, without regard to whether the lawyer represents a client in the matter:

- (a) **seek to influence** a judge, juror, prospective juror or other official by means prohibited by law;
- (b) **communicate ex parte** with such a person except as permitted by law;
- (c) communicate with a juror or prospective juror after discharge of the jury if...\*
- (d) engage in conduct intended to *disrupt a tribunal*.

The maximum penalty varies based on the violation.



- Rule 3.1 Meritorious Claims and Contentions
- Rule 3.2 Expediting Litigation
- Rule 3.3 Candor Toward the Tribunal
- Rule 3.4 Fairness to Opposing Party and Counsel
- Rule 3.5 Impartiality and Decorum of the Tribunal
- Rule 4.1 Truthfulness in Statements to Others
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#### Rule 4.1 Truthfulness in Statements to Others

In the course of representing a client a lawyer shall not **knowingly**:

- (a) make a false statement of material fact or law to a third person; or
- (b) *fail to disclose a material fact* to a third person when disclosure is necessary to avoid assisting a criminal or fraudulent act by a client, unless disclosure is prohibited by Rule 1.6.

The **maximum** penalty for a violation of this Rule is **disbarment**.



- Rule 3.1 Meritorious Claims and Contentions
- Rule 3.2 Expediting Litigation
- Rule 3.3 Candor Toward the Tribunal
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- Rule 3.5 Impartiality and Decorum of the Tribunal
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#### **Rule 8.4 Misconduct**

- (a) It shall be a **violation** of the Georgia Rules of Professional Conduct for a lawyer to:
  - (1) *violate or knowingly attempt to violate* the Rules, knowingly assist or induce another to do so, or do so through the acts of another;
  - (4) engage in professional conduct involving *dishonesty, fraud, deceit or misrepresentation;*
  - (8) **commit a criminal act** that relates to the lawyer's fitness to practice law...\*
- (d) Rule 8.4 (a)(1) does <u>not</u> apply to any of the Georgia Rules of Professional Conduct for which there is no disciplinary penalty.



## Combating the "Rambo" Litigator

