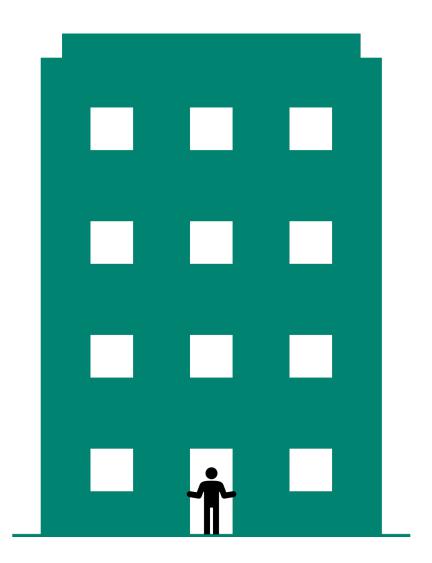
Vinson&Elkins

BE PREPARED:

Structuring Capital in Uncertain Markets



WHERE WE ARE NOW





THE BASICS: ALTERNATIVE SOURCES OF FINANCING

Financing

Internal \$

External \$

Business

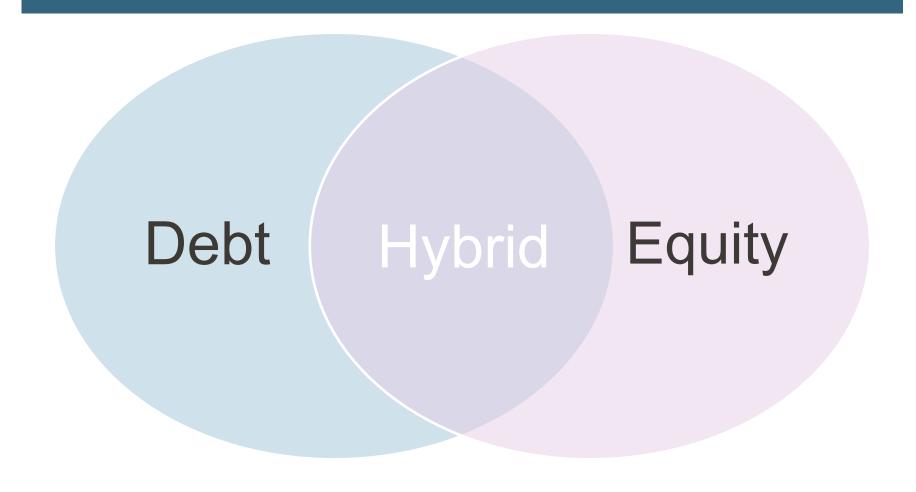
Dispositions

Debt

Equity



OUR FOCUS: ALTERNATIVES FOR EXTERNAL CAPITAL



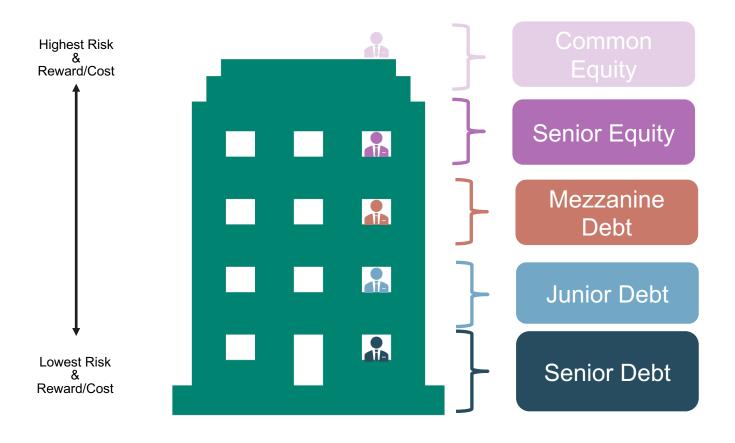


VARIATIONS OF TRADITIONAL BANK FINANCING



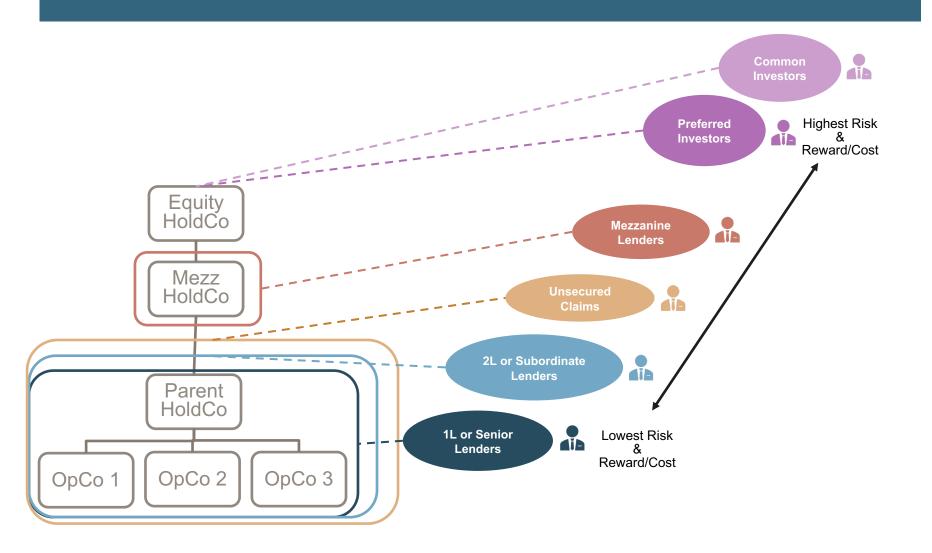


JUNIOR AND HYBRID LOANS: THE LAYMAN'S "CAPITAL STACK"





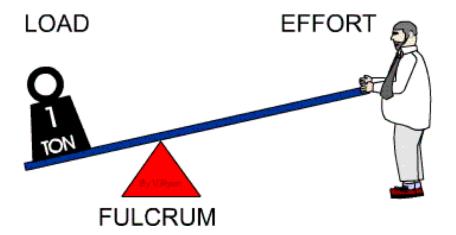
JUNIOR AND HYBRID LOANS: THE LAWYER'S "CAPITAL STACK"





JUNIOR AND HYBRID LOANS: WHY THEY EXIST AND KEY FEATURES

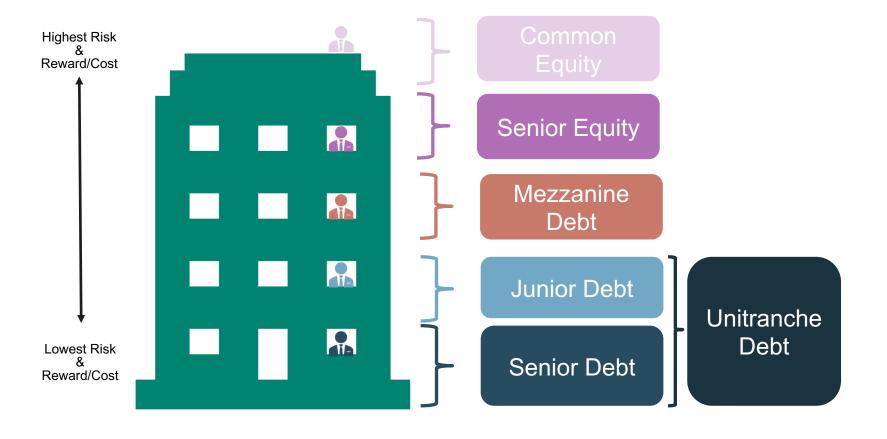
Regular Leverage



Extra Leverage

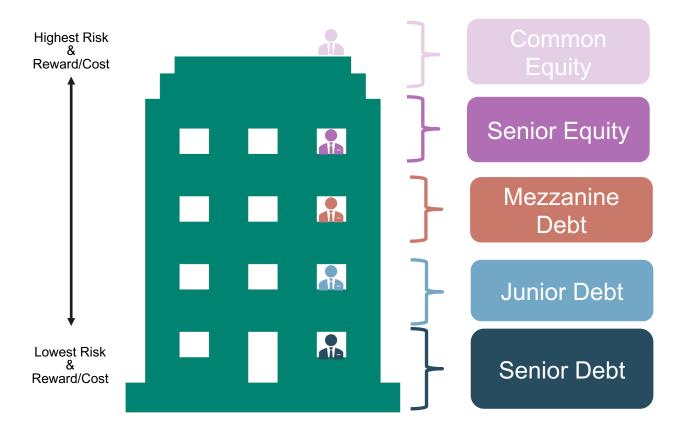


UNITRANCHE DEBT



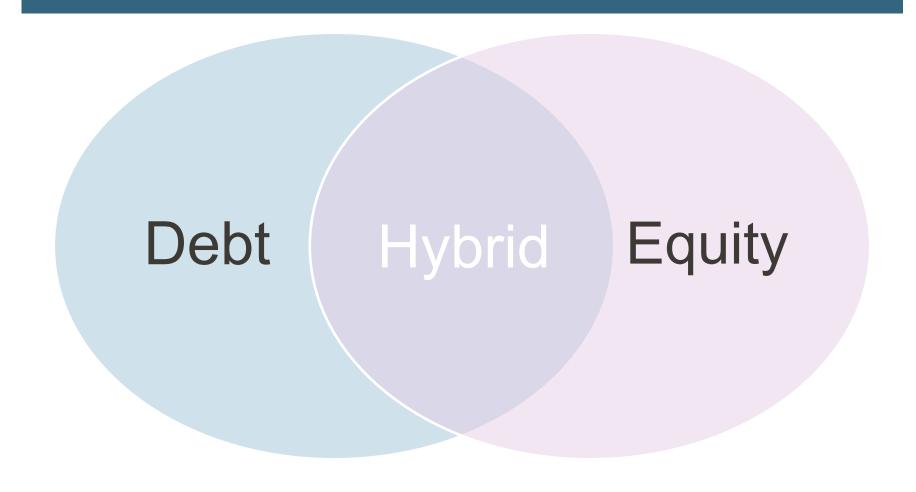


ACCESS TO PRIVATE EQUITY



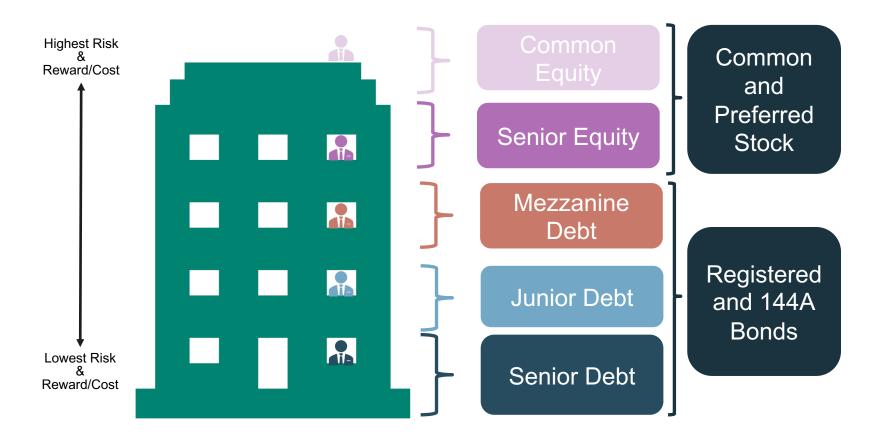


PREFERRED EQUITY



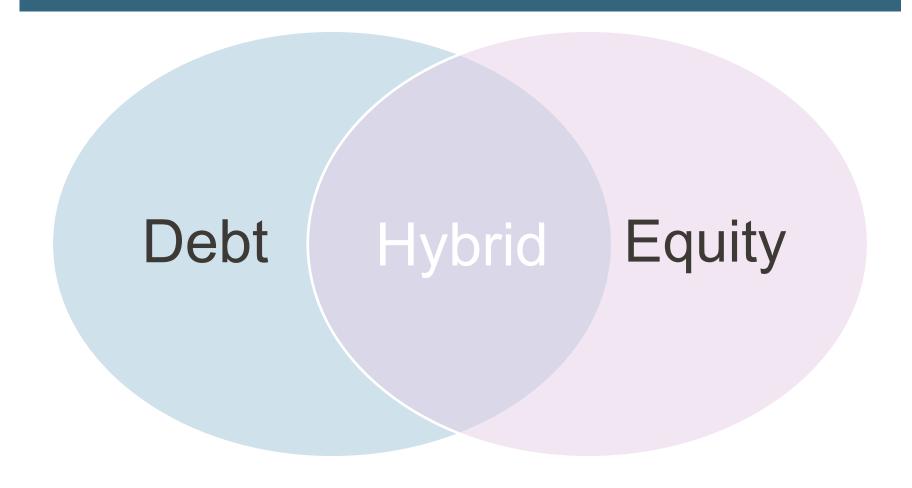


ACCESS TO THE CAPITAL MARKETS





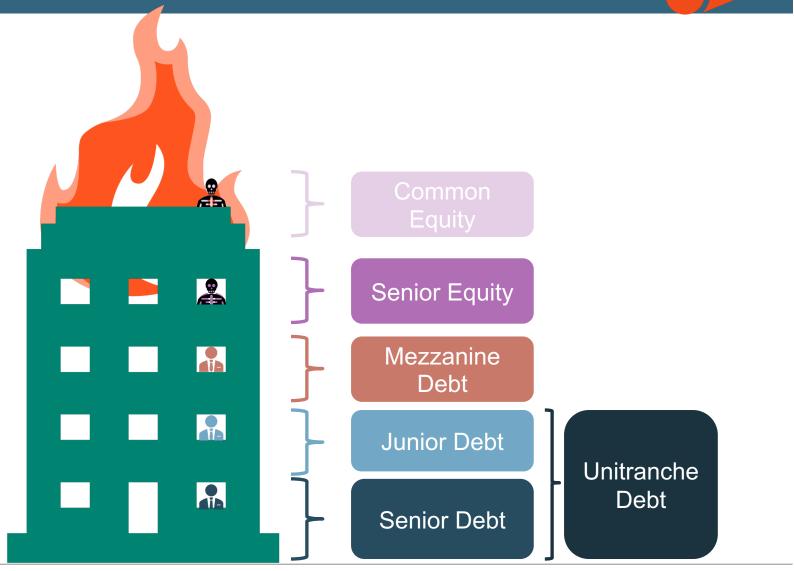
CONVERTIBLE ISSUANCES





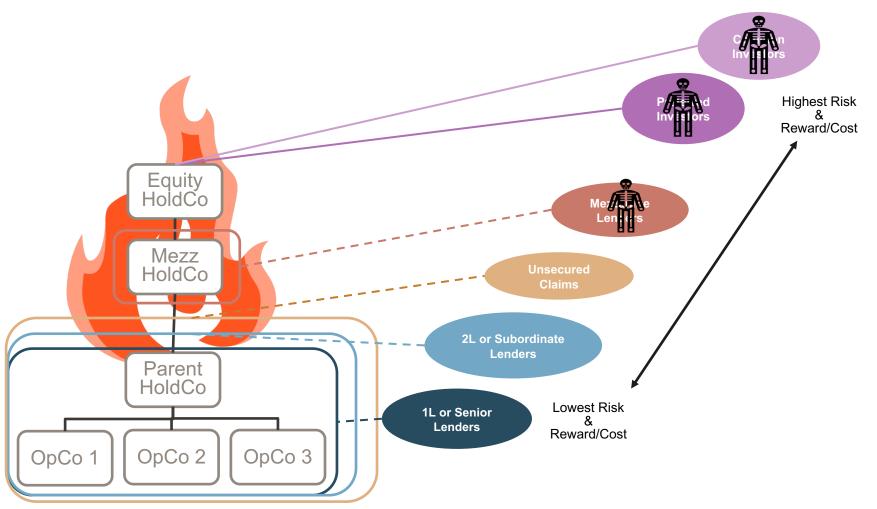
THE LAYMAN'S "CAPITAL STACK" IN DISTRESS





THE LAWYER'S "CAPITAL STACK" IN DISTRESS







BEING PREPARED





UNCERTAINTY AND TENSIONS IN THE NEAR FUTURE?





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Mike is a finance lawyer helping commercial banks, private equity firms, special situations investors, other alternative lenders, and public and private borrowers structure and navigate a variety of debt financing and hybrid investment transactions, including senior secured, mezzanine, and second lien loans, sponsored and non-sponsored acquisition financings, and structured financings. Mike's experience as a finance lawyer includes representing lenders and borrowers in midstream oil and gas, alternative energy, oil and gas field services, transportation services, manufacturing, medical technology, health care services, financial services, and social media industries. among others.



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