

Steven D. Kelley, Esq.

Steven is Vice President and General Counsel for the Americas at Nilfisk-Advance, Inc., based in Plymouth, Minnesota. Nilfisk-Advance, Inc. is the Western Hemisphere arm of the multinational company, Nilfisk-Advance A/S, headquartered in Brøndby, Denmark.

Nilfisk is a global manufacturing, distribution and sales company marketing commercial and industrial floor cleaning equipment to the professional trades.

Steven is responsible for the legal management of 15 companies located throughout North and South America (Canada, U.S., Mexico, Chile, Argentina, and Brazil). Steven's activities run the gamut of all of the legal functions of a manufacturing and sales business, including: contract negotiation and drafting (national sales accounts, vendor procurement, etc.), litigation management, intellectual property legal management, merger and acquisition, regulatory compliance, environmental, human resources law, import/export, product liability management, dealer and distributor relations management.

Prior to joining Nilfisk, Steven was a litigation partner and Chair of the Franchise and Distribution Law Department at Lindquist & Vennum, with a nation-wide practice representing franchisees, dealers, distributors and sales representative in negotiations and all manner of dispute resolution.

Steven has been a past author and presenter for programs by the ABA Forum on Franchising and the American Association of Franchisees and Dealers, among others.

Steven is a 1992 Sterling Honor Graduate of the University of South Dakota School of Law. Prior to law school, Steven was General Manager of several small businesses over a period of eight years.