



**Peter Marchel
 President's Message**

Dear Fellow
 Washington ACC
 Members,
 Happy New Year
 and welcome to our first electronic newslet-
 ter of 2008. We received favorable feedback
 from our first issue last year and it is our plan
 to produce four newsletters this year. If you
 would like to write an article or have ideas
 for the type of material you would like to see
 in the newsletter, please contact Heather
 Deranek at heather.deranek@onrequestimages.com,
 or Lynda Jonas at ljonas@legalease.com.

We finished 2007 on a high note with the
 Annual Ethics Dinner and CLE held at the
 Columbia Tower Club, with record-setting
 attendance. Looking forward to 2008, we
 used the results from our recent survey to
 create a Request for Proposal (RFP), which
 was sent to over 60 law firms in the Seattle
 area to provide an opportunity for them to
 sponsor either CLE or Networking events
 with our chapter this year. Within a few
 weeks (during the Thanksgiving—New Year
 time period—no less) we received enough
 program ideas and sponsorship requests to
 fill up our calendar for 2008. You can find
 the upcoming events in this newsletter. I
 would also encourage you to visit our web-
 site for the most up-to-date information/
 descriptions of these programs, as well as
 sign up information. Our website can be
 found at: www.acc.com/chapters/wash.php.

As we begin the New Year many of us have
 made resolutions for 2008. I would like to

encourage you to join me in adding a new
 resolution—more participation in the local
 Washington ACC Chapter. One of my goals
 in 2008 is not only to attend as many
 WACC events as possible, but also to meet
 as many new people as possible, and get to
 know more of you beyond just name, rank,
 and the company you work for. The older I
 become the more I realize that it is the rela-
 tionships that we develop with other people
 that endure the test of time. During the last
 fourteen years, I have had the privilege of
 meeting several hundred people through
 ACC on both a national, state, and local
 level. With the annual meeting occurring in
 Seattle from October 19–22, 2008, our
 opportunities to meet, interact, and even
 develop relationships with our colleagues
 from around the United States and the
 world are amplified. I would like to encour-
 age you to participate in the events our cur-
 rent chapter will hold this year. If you have
 never been to the ACC Annual Meeting, I
 would highly recommend that you attend
 this year. Where else can you get all your
 required CLE credits within such a short
 period of time in areas that are specifically
 on-point for your job responsibilities?

If you are interested in becoming more
 involved, please feel free to contact myself
 or one of the other board members. We look
 forward to your attendance and participation
 in 2008.

Sincerely,
 Peter Marchel

**Learn to Serve Your
 Clients Better at
 ACC's Corporate
 Counsel University®**

If you are new to in-house practice, or
 are moving up as a manager in the law
 department, ACC's 6th Annual
 Corporate Counsel University® (May
 21–23, 2008, San Francisco), is for you.
 Open only to in-house counsel,
 Corporate Counsel University® will
 teach you how to excel in your new role
 during this time of change. A separate
 track of programs will again be offered
 this year for paralegals, which will pro-
 vide the basis for acquiring knowledge
 and enhancing skills to serve the corpo-
 rate client further. Note: this track will
 be separate from the corporate counsel
 tracks; paralegals and/or other non-legal
 registrants will not be eligible to register
 for sessions on these other tracks.
 Questions? Contact education@acc.com.

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Focus on CLOs: CLO ThinkTanks, Chapter Networks, Insights & Beyond

By Renee Danker, associate general counsel, advocacy and CLO services, ACC

ACC focuses many of its services towards different segments of its membership, including those who are new to in-house practice, legal specialists, law department managers, chief legal officers (CLOs), and small and large department practitioners. While resources and programs may be initially created or styled with one of these segments in mind, anyone may find value in these materials. Large law departments, for instance, invest in resources that can then benefit smaller practices; and something created for an IP specialist may inform a legal generalist who has an IP problem arise that needs attention.

Whether you are the CLO for your law department or you ultimately report to the person who is, ACC's CLO materials and services can help provide a window into thought leadership and issues that are top-of-mind in top law departments around the world. Featured below are some of the initiatives and links to materials we've created for our CLO membership segment. For more information on our CLO services or resources, check out our CLO "homepage" at www.acc.com/php/cms/

[index.php?id=59](#), or contact Renee Dankner, associate general counsel, advocacy and CLO services (dankner@acc.com; 202.293.4103 x358), or Susan Hackett, senior vice president and general counsel (hackett@acc.com; 202.293.4103 x318).

ACC CLO ThinkTanks

ACC CLO ThinkTanks are invitation-only discussion forums at which a small group of large company CLO thought-leaders discuss in-depth their ideas, concerns, best practices, and forward-thinking advice on the hot topics confronting the in-house bar and their clients.

To date, ACC has held 14 CLO ThinkTanks in the United States and Canada; sessions have included CLOs from more than 100 top-ranked companies. Topics have included: Corporate Governance and Compliance; Establishing and Sustaining an Ethical Culture in a Global Organization; Managing Corporate Business Information: Ediscovery and Beyond; Hot Topics for Private Companies; Compensation and Career Advancement for In-house Lawyers; and the Law Department's Role in Financial Compliance and Relationships with Auditors.

Advance Participant Briefing Binders and Executive Reports of past CLO ThinkTank sessions are available at www.acc.com/php/cms/index.php?id=264. The Participant Briefing Binders include discussion outlines and links to related resources of interest. The Executive Reports summarize key takeaways and discussion highlights. Stay tuned for materials relating to upcoming sessions on FCPA Enforcement, Enterprise Risk Management, CLO as Gatekeepers, and more.

CLO Chapter Networks

Several of ACC's chapters are implementing exciting initiatives to help promote networking and leadership discussions among CLO leaders in their local communities. From CLO lunch clubs, to general counsel forums, to roundtable dinners or GC Brown Bag lunches, chapters are bringing together CLOs to expand their network of peers and share ideas on challenges and best practices. For more on what the DELVACCA, Mountain West, Charlotte, Central Ohio, San Diego, and WMACCA chapters are doing, see www.acc.com/php/cms/index.php?id=381.

Coming soon: posts for additional chapter CLO initiatives—stay tuned and please send an

email to dankner@acc.com if your chapter is implementing initiatives you'd like us to add, or to request information on how to create or participate in CLO networks within your chapter area.

CLO Executive Bulletin

ACC's *CLO Executive Bulletin* is a periodic electronic newsletter designed for CLOs. Read featured perspectives of leading CLOs on hot topics, find executive briefings on ACC public policy initiatives undertaken on behalf of the bar, and find resources of particular interest to law department leaders. Most issues include a lead article that features insights and perspectives of a leading CLO on a hot topic of interest.

Past issues feature insights on a broad range of topics, including: Optimizing Business Needs Through Risk Management (Mick McCabe, Allstate); Leading with a Vision for Innovation (Mike Dillon, Sun Microsystems); CLO as Spokesperson with the Media (Don McCarty, Imperial Tobacco Canada); and Six Key Principles for Creating an Effective and Sustainable Pro Bono Program (Ken Handal, CA). Links to past issues and featured CLO perspectives articles are available at www.acc.com/php/cms/index.php?id=266.

CLO Club/ACC Annual Meeting CLO Program Series

Each year at its Annual Meeting, ACC offers special programming designed with CLOs in mind. ACC's Annual Meeting 2007 included our signature CLO Club programs (sophisticated networking forum that hosts peer-to-peer discussion groups targeted to the unique executive practice, management, and benchmarking needs of CLOs), plus an entire new line of CLO programs: our CLO Executive Leadership Series sessions.

The CLO Executive Leadership Series sessions are open to all annual meeting participants and feature top CLOs as panelists. In addition, the AM 2007 program slate included ACC insights and presentations on "Cutting Edge Practices from the World's Largest Legal Departments," and "Top of Mind: What General Counsel are Thinking/Worried About." Look for these program materials soon in the Virtual LibrarySM at www.acc.com/vl.

While the CLO Club sessions are open only to CLOs, we've posted session materials and key takeaway summaries on our website to help provide insights into these discussions and possibly even serve as 'tool kits' for host-

ing these types of discussions within your law departments. Visit ACC's webpage for more information on ACC's CLO Club and materials, including hypothetical scenarios, reference lists, and key takeaway summaries from this year's sessions on Financial Compliance and Emergency Response Preparedness, available at www.acc.com/php/cms/index.php?id=267.

ACC's CLO Page

In addition to some of the more specialized services and resources noted above, ACC has dedicated a portion of its website to promote the executive, legal and department management roles of today's CLO. Find the resources and connections you need at www.acc.com/php/cms/index.php?id=59.

2008 Upcoming Events

Using feedback from members of our chapter, previous experiences, and the results of the survey that was sent out last year, we are proud to announce a 2008 calendar full of educational CLE presentations, fun networking events, and informative career development programs. We have listed the confirmed programs below, with more to come in the next few weeks. Please continue to check our website for the most updated information on all of our exciting programs, or contact Lynda Jonas at ljonas@legalease.com for any questions.

FEBRUARY

“Tips from the Plaintiff’s Bar: Simple ways to Avoid Preventable Employment Disputes”

Sponsored by Garvey Schubert Barer

Monday, February 25, 2008, 11:30 AM to 1 PM

Workplace disputes are time consuming, disruptive and financially draining for all involved, but they do not have to be. A workplace dispute could be an opportunity for an employer to gain more insight and strengthen its relationship with its employees. WACC is pleased to host a panel of four highly regarded employment attorneys who have spent many years representing employees. The session will provide an opportunity to hear their perspectives on common mistakes by employers and what alternative approaches may have turned the disputes into opportunity for positive change. You don’t want to miss this one-of-a-kind program. 1 CLE credits pending.

Speakers include: Andrea Brenneke, plaintiff attorney; Macdonald, Hoague & Bayless; Mike Subit, plaintiff attorney; Frank, Freed Subit & Thomas LLP; Marilyn Endriss, former plaintiff attorney and EEOC administrative judge, current mediator and workplace dispute facilitator, Sound Conflict Solutions LLC; Kelby Fletcher, plaintiff attorney, Peterson Young Putra. Moderated by Garvey Schubert Barer Labor & Employment attorney Sevilla C.P. Claydon.

MARCH—CLE

“Corporate Governance: What Corporate Counsel Need to Know”

Sponsored by K&L Gates

Date, Time, and Location TBD

APRIL—CLE

“Eight Deadly Workplace Legal Risks”

**Washington Athletic Club, Sponsored by Ater Wynne LLP
Tuesday, April 22, 2008**

“Eight Deadly Workplace Legal Risks” explains the eight greatest legal threats facing employers and what you can do to avoid becoming the next defendant. Speakers from Ater Wynne Employment Group will include partners Jathan Janove and Kathryn Feldmen, who will discuss both the behavioral and legal aspects of protecting employers today.

MAY—Career Development

“Lawyer Compensation” presented by a member of Hildebrandt International

Sponsored by Westlaw

Date and Time TBD

JULY—Networking Event

“Go Mariners”

Sponsored by Westlaw

Safeco Field

Discounted tickets will be available for a Mariners home game in July. More information to come.

OCTOBER—Networking Event

ACC Annual Meeting

October 19–22, 2008

Washington State Convention and Trade Center

Please continue to check for updates both on our chapter website and the National website for events and programs that will be a part of the 2008 annual meeting. We will be planning a chapter dinner/social event during the Annual Meeting. We can’t wait to see you there!

Have a question about the Washington Chapter?

Interesting in joining our legal community? Please feel free to contact any one of our board members with any questions you may have. We would be happy to talk with you and encourage you to join. Our chapter is always accepting new members! Have an idea for our next newsletter? Feel free to contribute! Please email questions or submission requests to heather.deranek@onrequestimages.com

Chapter Photos and Recent Events

Annual Ethics Dinner

Held on December 10, 2007 at the Colombia Tower Club

The Washington Chapter of the ACC, along with Heller Ehrman LLP and LexisNexis, hosted our annual ethics dinner at the Colombia Tower Club in Downtown Seattle.

In addition to a delicious dinner, stunning views, and excellent conversation, the group of record-setting attendees welcomed Ms. Susan Hackett, senior vice president and general counsel of ACC, who gave a wonderful presentation on "In-house Counsel in the Liability Crosshairs."¹



Speaker Susan Hackett

After an engaging and informative presentation, Ms. Hackett presented the group with some general conclusions that could be drawn from the analysis of this issue:

- "Wearing two hats" continues to carry real risks for corporate counsel.
- Perspectives on what is "accepted conduct" change, sometimes incredibly rapidly and without warning, and corporate counsel must be aggressively on the lookout for these changes.
- A thoroughly ethical culture matters more today than it ever has, both to the health and well-being of corporate clients and to the personal well-being and preservation of their corporate counsel.
- There appears to be a rising trend in the wave of liability exposure for corporate counsel, but its future magnitude is impossible to predict.

Related work by the ACC on in-house counsel liability for corporate failures can be found at www.acc.com/php/cms/index.php?id=371.

1. ACC Reports, "In-house Counsel in the Liability Crosshairs, From Trusted Counselor to Vigilant Gatekeeper: The Evolving Liability Environment for Corporate Counsel," Association of Corporate Counsel, September 2007.

We will look forward to seeing even more of you at the event next year. For additional pictures from the event, please see our website at: www.acc.com/php/chapters/index.php?chapter=wash.

Chapter Accomplishments and Accolades

"Thank You Julie!"

The Washington Chapter would like to thank our former board of directors and membership chair, Ms. Julie Brooks for all her work and dedication to our chapter. Julie has taken a

position of chief legal counsel in California and will no longer be a member of the Washington Chapter.

Julie has organized the annual ethics dinner for many years

and has always been an active and positive influence in our legal community. Thank you Julie! We hope you will still plan on attending the ethics dinner in December!

"Scholarship Recipients Recognized"

In its fourth year, our chapter has funded a Diversity Scholarship at each of the three Washington law schools: Seattle University School of Law, University of Washington Law School, and Gonzaga University Law School. Each law school selects one diverse student that has a significant financial need, record of academic achievement, and a demonstrated interest in increasing diversity in the legal community.



From L to R, Board Members Julie Brooks and Susan Ephron, Chapter Administrator Lynda Jonas, Speaker Susan Hackett

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This year, Matthew and Amena were able to attend our annual ethics dinner, and were acknowledged for their work and participation in our legal community.

Best of luck to all three recipients in the future as they continue with their legal career.

We are proud to announce the scholarship recipients for 2007:

Matthew Sullivan, 3L—Seattle University School of Law

Sara Maleki, 2L—Gonzaga University Law School

Amena Jefferson, 1L—University of Washington School of Law



From L to R, Board Member Kendra Clark, David Lund, Scholarship Recipient Matthew Sullivan



From L to R, Board Member Heather Deranek, Scholarship Recipient Amena Jefferson



Group 2



Table Set-Up

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Board Member Spotlight



This quarter we are spotlighting one of our newest members to the board, Mr. Johann Thaheld.

How long have you been working in-house?

Since 2006.

What is your favorite part about working in-house?

I enjoy all the excitement that being a GC brings: there is a constant need to maintain a balance between providing excellent service, responding quickly to legal issues, knowing when to let something slide, and sensing when to hold firm while all of the time working for the right result. Being a GC is a lot like being a primary care physician—sometimes dealing with minor scrapes or bruises and other times dealing with rapidly developing emergencies. I also enjoy working in-house because it allows me to look at legal issues from a business owner's as well as a lawyer's perspective.

What legal topics are you most interested in?

I am most interested in intellectual property (last year I wrote three utility patents, filed numerous trademarks, and dealt with copyright issues), corporate governance, securities law, export compliance, and mergers & acquisitions. Each of these areas is an entire discipline unto itself, but as a GC I am able to move between the specialties and keep a perspective on the overall picture.

Fill in the blank: My favorite part about being involved in the Washington Chapter of the ACC is _____.

My favorite part of WACC is the wonderful people I work with, the excellent programs that we provide, and the unique opportunity we have to showcase WACC for the 2008 annual meeting.

We have a great group of people on our board who work well together, who really care about what we are doing, and who work hard to bring our vision to life. WACC is a very supportive group of people who respect each other, have excellent rapport, and bring interesting programs to our chapter. I've thoroughly enjoyed all of the people I've met so far and look forward to meeting more.

When you aren't working, what are your favorite hobbies?

I enjoy flying, sailing, and tango dancing. I am an instrument rated pilot and recently joined the Civil Air Patrol. I crew on several different racing boats in Port Townsend, and learned sailing from some of the best on the water. I am currently studying Tango dancing and danced in the Seattle and Portland Tango Festivals. These, of course, are intense hobbies. I also enjoy reading and have many books on many different topics (including, of course, flying, sailing and dancing).