



H. Ward Classen President's Message

Greetings! As we start the New Year, 2008 promises to be an exciting one for the Baltimore

Chapter. We have a number of exciting lunches and social events planned, as well as an invigorated Golf/Spa "gala" in June.

The New Year has also brought a new group of officers. I have succeeded Dick Ransom as president. Dick did a wonderful job of bringing more organization and structure to the chapter. The new bylaws, proposed at the December luncheon and approved by the board in December, make us a much stronger organization. Chris Rahl succeeds me as president-elect. Chris has done a fantastic job managing our finances and strengthening our balance sheet.

Lynne Kane-Van Reenan is our new treasurer and Fiona Mensah is our new secretary. Finally, we have two new board members, Melisse Ader-Duncan of AAI Corporation and Farah Esmail of Connections Academy. Melisse has volunteered to chair our Communications/Newsletter Committee. Please let Melisse know if you would like to write an article for the newsletter, or if you have any ideas for potential articles.

We also have several terrific luncheons scheduled this year, so be on the lookout for information about the next one, and encourage some of your company and chapter colleagues to join us.

Kevin O'Neill continues to chair our Transition Committee for those lawyers in transition. Kevin will be planning a number of events and meetings over the coming year. Please contact him if you have any ideas or suggestions.

Finally, Maureen Dry-Wasson is once again chairing our Golf/Spa event. This year's event will be held on June 2. The spa portion will be held at About Faces Day Spa in Kenilworth Mall, and the golf portion will be held at The ElkrIDGE Club. This is a big undertaking so I would encourage anyone that can do so to volunteer their time and effort, either preparing before the event or helping at the event.

As with any organization, we are dependent upon our members to provide suggestions and guidance as to the direction and needs of the chapter. I encourage you to contact the members of the board with your ideas and thoughts. Further, if you are interested in joining one of our committees or the board itself, please let me know. "We are an inclusive, not exclusive, organization."

The contact information for our board is listed in the newsletter. I would also encourage each of you to contact anyone of us with your feedback, good or bad. Together we can make the Baltimore Chapter the best chapter possible and individually reap the benefits of a great organization.

Golf/Spa 2008: Save the Date!

The Golf/Spa event will be held on Monday, June 2, 2008! Despite how much we all enjoyed Greystone, we are moving the event a little closer to home. This year's event will be held at The ElkrIDGE Club, which is located at 6100 North Charles Street. We will continue to do the spa services at About Faces Day Spa and Salon, but we will be moving to the Kenilworth location. Stay tuned for more exciting details about this event! We are always looking for ways to improve the event, so talk to Maureen Dry-Wasson if you have any new ideas. We hope you can join us!

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Focus on CLOs: CLO ThinkTanks, Chapter Networks, Insights & Beyond

By Renee Danker, associate general counsel, advocacy and CLO services, ACC

ACC focuses many of its services towards different segments of its membership, including those who are new to in-house practice, legal specialists, law department managers, chief legal officers (CLOs), and small and large department practitioners. While resources and programs may be initially created or styled with one of these segments in mind, anyone may find value in these materials. Large law departments, for instance, invest in resources that can then benefit smaller practices; and something created for an IP specialist may inform a legal generalist who has an IP problem arise that needs attention.

Whether you are the CLO for your law department or you ultimately report to the person who is, ACC's CLO materials and services can help provide a window into thought leadership and issues that are top-of-mind in top law departments around the world. Featured below are some of the initiatives and links to materials we've created for our CLO membership segment. For more information on our CLO services or resources, check out our CLO "homepage" at www.acc.com/php/cms/

[index.php?id=59](http://www.acc.com/php/cms/index.php?id=59), or contact Renee Dankner, associate general counsel, advocacy and CLO services (dankner@acc.com; 202.293.4103 x358), or Susan Hackett, senior vice president and general counsel (hackett@acc.com; 202.293.4103 x318).

ACC CLO ThinkTanks

ACC CLO ThinkTanks are invitation-only discussion forums at which a small group of large company CLO thought-leaders discuss in-depth their ideas, concerns, best practices, and forward-thinking advice on the hot topics confronting the in-house bar and their clients.

To date, ACC has held 14 CLO ThinkTanks in the United States and Canada; sessions have included CLOs from more than 100 top-ranked companies. Topics have included: Corporate Governance and Compliance; Establishing and Sustaining an Ethical Culture in a Global Organization; Managing Corporate Business Information: Ediscovery and Beyond; Hot Topics for Private Companies; Compensation and Career Advancement for In-house Lawyers; and the Law Department's Role in Financial Compliance and Relationships with Auditors.

Advance Participant Briefing Binders and Executive Reports of past CLO ThinkTank sessions are available at www.acc.com/php/cms/index.php?id=264. The Participant Briefing Binders include discussion outlines and links to related resources of interest. The Executive Reports summarize key takeaways and discussion highlights. Stay tuned for materials relating to upcoming sessions on FCPA Enforcement, Enterprise Risk Management, CLO as Gatekeepers, and more.

CLO Chapter Networks

Several of ACC's chapters are implementing exciting initiatives to help promote networking and leadership discussions among CLO leaders in their local communities. From CLO lunch clubs, to general counsel forums, to roundtable dinners or GC Brown Bag lunches, chapters are bringing together CLOs to expand their network of peers and share ideas on challenges and best practices. For more on what the DELVACCA, Mountain West, Charlotte, Central Ohio, San Diego, and WMACCA chapters are doing, see www.acc.com/php/cms/index.php?id=381.

Coming soon: posts for additional chapter CLO initiatives—stay tuned and please send an

email to dankner@acc.com if your chapter is implementing initiatives you'd like us to add, or to request information on how to create or participate in CLO networks within your chapter area.

CLO Executive Bulletin

ACC's *CLO Executive Bulletin* is a periodic electronic newsletter designed for CLOs. Read featured perspectives of leading CLOs on hot topics, find executive briefings on ACC public policy initiatives undertaken on behalf of the bar, and find resources of particular interest to law department leaders. Most issues include a lead article that features insights and perspectives of a leading CLO on a hot topic of interest.

Past issues feature insights on a broad range of topics, including: Optimizing Business Needs Through Risk Management (Mick McCabe, Allstate); Leading with a Vision for Innovation (Mike Dillon, Sun Microsystems); CLO as Spokesperson with the Media (Don McCarty, Imperial Tobacco Canada); and Six Key Principles for Creating an Effective and Sustainable Pro Bono Program (Ken Handal, CA). Links to past issues and featured CLO perspectives articles are available at www.acc.com/php/cms/index.php?id=266.

CLO Club/ACC Annual Meeting CLO Program Series

Each year at its Annual Meeting, ACC offers special programming designed with CLOs in mind. ACC's Annual Meeting 2007 included our signature CLO Club programs (sophisticated networking forum that hosts peer-to-peer discussion groups targeted to the unique executive practice, management, and benchmarking needs of CLOs), plus an entire new line of CLO programs: our CLO Executive Leadership Series sessions.

The CLO Executive Leadership Series sessions are open to all annual meeting participants and feature top CLOs as panelists. In addition, the AM 2007 program slate included ACC insights and presentations on "Cutting Edge Practices from the World's Largest Legal Departments," and "Top of Mind: What General Counsel are Thinking/Worried About." Look for these program materials soon in the Virtual LibrarySM at www.acc.com/vl.

While the CLO Club sessions are open only to CLOs, we've posted session materials and key takeaway summaries on our website to help provide insights into these discussions and possibly even serve as 'tool kits' for hosting these types of discus-

sions within your law departments. Visit ACC's webpage for more information on ACC's CLO Club and materials, including hypothetical scenarios, reference lists, and key takeaway summaries from this year's sessions on Financial Compliance and Emergency Response Preparedness, available at www.acc.com/php/cms/index.php?id=267.

ACC's CLO Page

In addition to some of the more specialized services and resources noted above, ACC has dedicated a portion of its website to promote the executive, legal and department management roles of today's CLO. Find the resources and connections you need at www.acc.com/php/cms/index.php?id=59.

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Providing a Community Service

There are all sorts of reasons to participate in an organization like the Baltimore Chapter of ACC, including the sense of joining a community. Your Baltimore Chapter in turn participates in the larger community—by its financial contributions to public interest law programs from the proceeds of our Golf/Spa event, and by our members' involvement in programs such as the in-house counsel law student shadow program, to name just two examples.

For the past two years, the Baltimore Chapter participated in ACC's National Community Service Day. Last year, on September 12, ACC Baltimore members spent the afternoon helping Sandtown Habitat for Humanity, a non-profit that acquires and rehabilitates housing for low-income individuals in Baltimore City. Volunteers were assigned to a Sandtown house and performed construction-related tasks (painting, framing, demolition, etc.). The afternoon was very successful and members were pleased to be able to help such a deserving organization.

For more information about the project, or to register your interest in participating this year, please contact Maureen Dry-Wasson at mdry@allegisgroup.com, or Chris Rahl at crrahl@provbank.com.

Baltimore Chapter Website

Be sure to check the chapter website at www.accbaltimore.com for the latest on upcoming meetings, in-house job openings in this area, materials from chapter programs, and useful links for Baltimore area in-house counsel.

Welcome New Members

We wish to welcome the following new members who have joined our chapter recently:

Michael D. Breen, Infinera Corporation

Dorothy E. Cukier, Global Tel*Link Corporation

David O. Dardis, Constellation Energy Group, Inc.

Eva E. Gonzalez, Fundamental Administrative Services, LLC

Elizabeth C. Horowicz, Bill Me Later

Joseph F. Howard, First Mariner Bank

Andrew C. Kidd, Constellation Energy Group, Inc.

Eric L. Marhoun, Old Mutual Financial Network

John A. McFarland, W.R. Grace & Co.

Andrew J. Nelson, U.S. Foodservice, Inc.

Randall D. Osteen, Constellation Energy Group, Inc.

Wendy W. Williams, U.S. Foodservice, Inc.